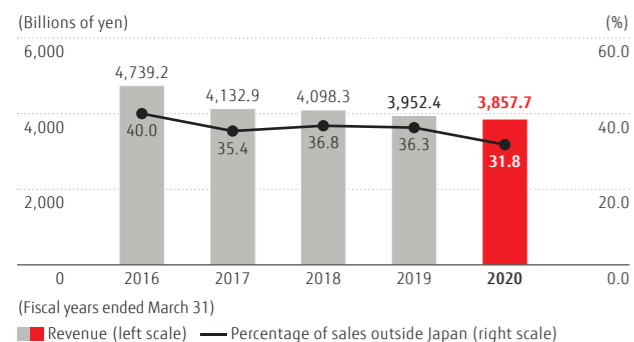


## FINANCIAL HIGHLIGHTS

Fujitsu Limited and Consolidated Subsidiaries  
The Fujitsu Group adopted International Financial Reporting Standards (IFRS) in fiscal 2014. On November 1, 2017, the Company sold some of its shares in Fujitsu TEN Limited to DENSO CORPORATION. Consequently, Fujitsu TEN became classified as a discontinued business and revenue and operating profit were reclassified in the fiscal year ended March 31, 2017.

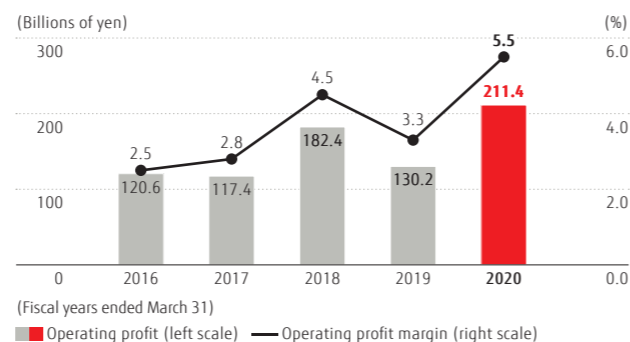
### REVENUE AND PERCENTAGE OF SALES OUTSIDE JAPAN



Revenue **-¥94.6 billion** Down

Revenue declined approximately ¥182.0 billion due to reorganization of the device business. Further, the yen's strength against the U.S. dollar, euro, and pound resulted in a ¥47.7 billion decrease in revenue. Meanwhile, the Company's core business, Technology Solutions, grew revenue ¥135.2 billion on an actual business basis thanks to significant growth centered on the services business in Japan.

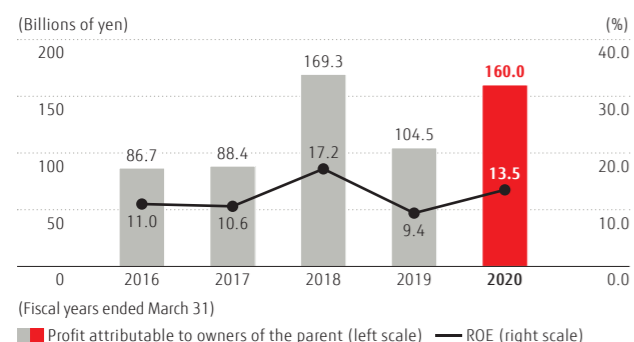
### OPERATING PROFIT AND OPERATING PROFIT MARGIN



Operating profit margin **+2.2 percentage points** Up

Profitability improved, mainly reflecting better development efficiency in solutions and system integration, an increase in the efficiency of maintenance and operational management support in domestic infrastructure services, and the cost reduction benefits of lower priced key devices in the hardware business. The operating profit margin surpassed 5.0% for the first time since the fiscal year ended March 31, 1997.

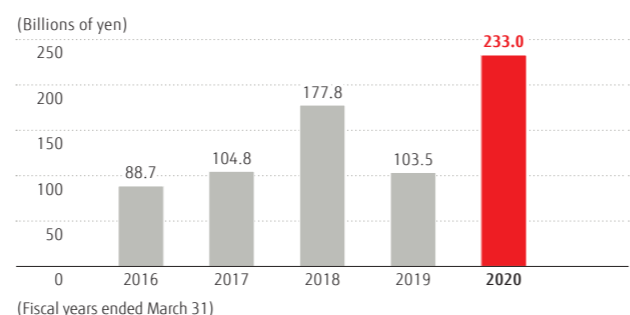
### PROFIT ATTRIBUTABLE TO OWNERS OF THE PARENT AND ROE



Profit attributable to owners of the parent **+¥55.4 billion** Up

Profit attributable to owners of the parent rose ¥55.4 billion year on year mainly due to higher operating profit. Income tax expenses were up ¥17.1 billion year on year, to ¥68.2 billion, as a result of an increase in taxable income.

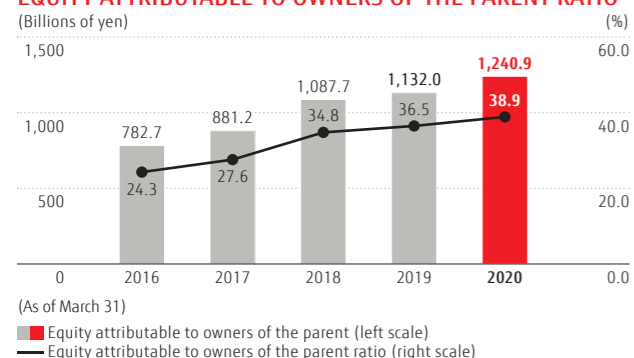
### FREE CASH FLOW



Free cash flow **+¥129.4 billion** Up

Net cash provided by operating activities increased ¥247.8 billion year on year as a result of the favorable performance of the actual business and progress in collecting accounts receivable. Net cash used in investing activities was ¥114.2 billion, compared with net cash provided by investing activities of ¥4.1 billion in the previous fiscal year. As a result of the aforementioned, free cash flow improved significantly.

### EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT AND EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT RATIO

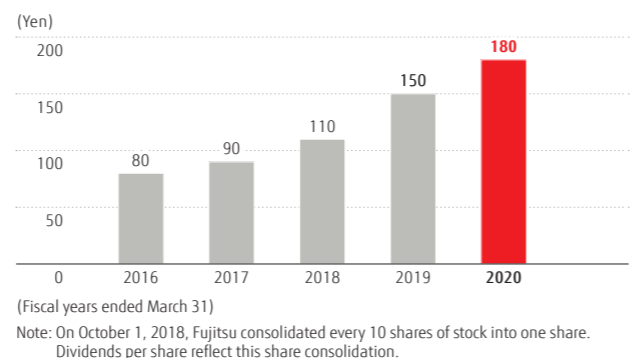


Equity attributable to owners of the parent ratio

**+2.4 percentage points** Up

Reflecting the recognition of profit attributable to owners of the parent of ¥160.0 billion, retained earnings were up ¥159.0 billion from the previous fiscal year-end. Although an acquisition of treasury stock of ¥29.9 billion implemented as a shareholder return measure led to negative treasury stock, at cost, of ¥59.6 billion, equity attributable to owners of the parent ratio rose.

### DIVIDENDS PER SHARE OF COMMON STOCK

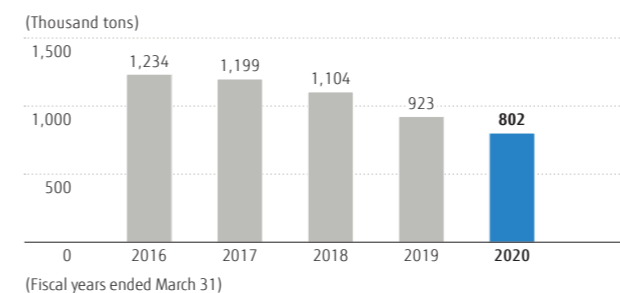


Dividends per share of common stock **+¥30** Up

Annual dividends increased ¥30 year on year, to ¥180. Further, the Company established an upper limit of ¥50.0 billion for the acquisition of treasury stock and implemented a ¥29.9 billion acquisition of treasury stock in the fiscal year ended March 31, 2020. Going forward, the Company will continue stably providing dividends commensurate with the growth of businesses and profits and flexibly implementing acquisitions of treasury stock based on consideration of capital demand and the need to ensure financial soundness.

## ENVIRONMENT, SOCIETY, AND GOVERNANCE HIGHLIGHTS

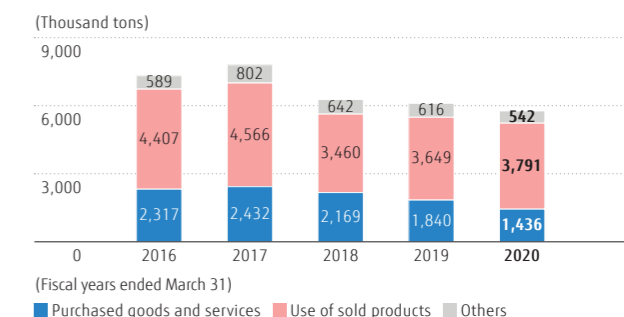
### TREND IN GREENHOUSE GAS EMISSIONS (SCOPE 1 & 2)



As of the end of fiscal 2019, the Fujitsu Group's greenhouse gas emissions were 13.1% lower than the fiscal 2018 year-end level.

Note: The scope of aggregation is Fujitsu Limited and Group companies in Japan and overseas.  
Scope 1: Direct emissions  
Scope 2: Indirect emissions from energy sources

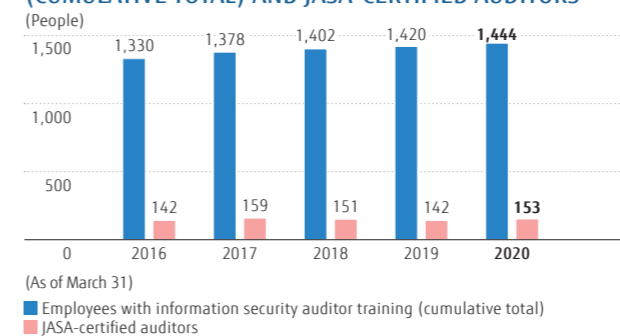
### TREND IN GREENHOUSE GAS EMISSIONS (SCOPE 3)



As of the end of fiscal 2019, the Fujitsu Group's greenhouse gas emissions were 5.5% lower than the fiscal 2018 year-end level.

Note: The scope of aggregation is Fujitsu Limited and Group companies in Japan and overseas.  
Scope 3: Indirect emissions other than Scope 1 and Scope 2

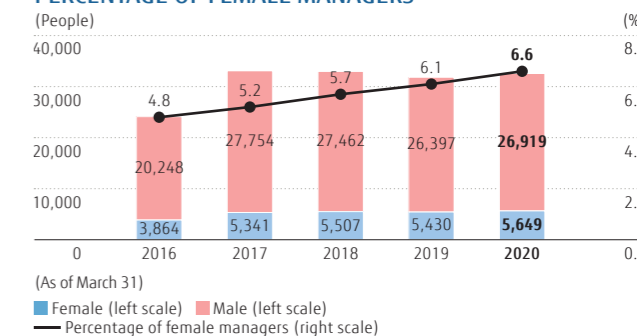
### EMPLOYEES WITH INFORMATION SECURITY AUDITOR TRAINING (CUMULATIVE TOTAL) AND JASA-CERTIFIED AUDITORS



We have been offering information security auditor training to heighten the quality of information security audits in each organization. Also, we have been encouraging employees to acquire auditor qualifications certified by Japan Information Security Audit Association (JASA). Consequently, we boast the largest number of JASA-certified auditors in Japan.

Note: The scope of aggregation is Fujitsu Limited and Group companies in Japan.

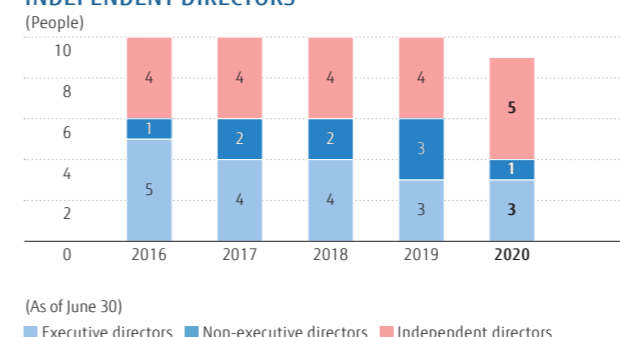
### NUMBERS OF FEMALE AND MALE EMPLOYEES AND PERCENTAGE OF FEMALE MANAGERS



We are proceeding with selective training for female employees and other initiatives with a view to having women account for 20% of employees and 20% of newly appointed managers by the end of fiscal 2020.

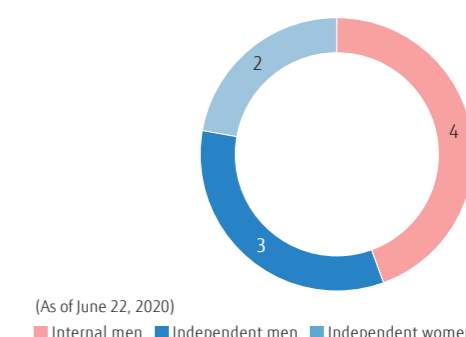
Note: The scope of aggregation is Fujitsu Limited.

### EXECUTIVE DIRECTORS, NON-EXECUTIVE DIRECTORS, AND INDEPENDENT DIRECTORS



We are strengthening oversight by actively appointing independent directors.

### DIVERSITY OF THE BOARD OF DIRECTORS



We are promoting lively discussions and enhancing objectivity by ensuring the diversity of the Board of Directors. As of June 22, 2020, the nine members of the Board of Directors included five independent directors, two of whom are women.