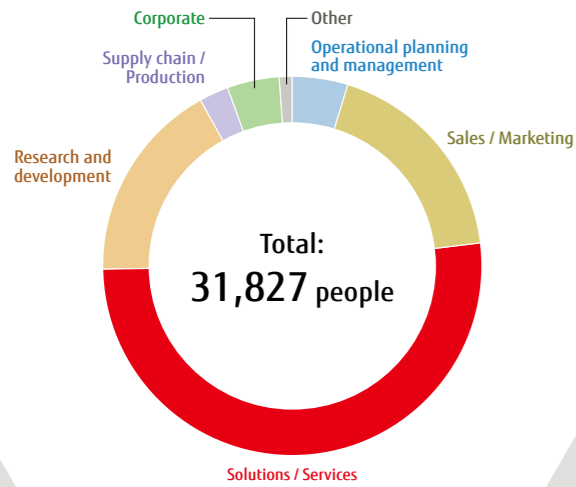# MANAGEMENT CAPITAL: KEY DATA

Number of Fujitsu Employees by Function Group (as of March 31, 2019)

Approximately 50% of all employees are in the Solutions/Services function group, chiefly consisting of system engineers.

Corporate
Supply chain / Production
Other
Operational planning and management
Research and development
Sales / Marketing

Total:
31,827 people

Solutions / Services

Staff now take 15 days or almost 80% of paid leave annually on average.

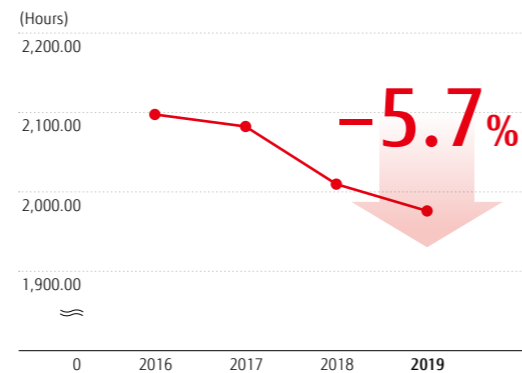### Annual Number of Paid Leave Days Taken

15.5 days

Ratio of Paid Leave Days Taken

77.8%

(One year period from April 21, 2018 to April 20, 2019)
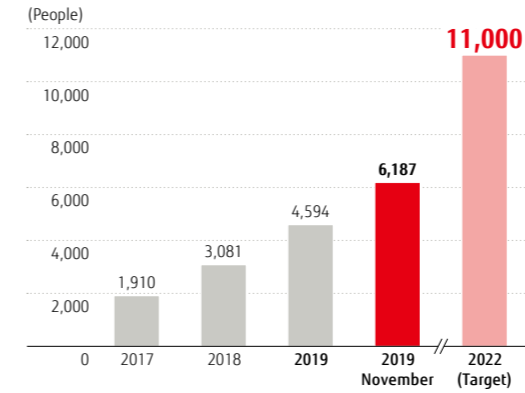Note: The scope is regular employees of Fujitsu Limited.

Officially made available to all employees in April 2017, the teleworking system has spread.

Telework Ratio*

48%

* Ratio of all employees who teleworked or worked from a satellite office at least once a week during the "telework days" campaign held in July-August 2019
Note: The scope is employees of Fujitsu Limited and Fujitsu Laboratories Limited.

Total Hours Worked Annually

Through promoting workstyle transformation, we achieved a 5.7% reduction in working hours over three years.

(Hours)
2,200.00
2,100.00
2,000.00
1,900.00

−5.7%

0   2016   2017   2018   **2019**

(One year period to March 20 each year)
Note: The scope is employees of Fujitsu Limited.

Security Meister

We are nurturing security specialists with advanced capabilities and promoting skill enhancement with our unique certification system.

(People)
12,000
10,000
8,000
6,000
4,000
2,000
0

11,000
6,187
4,594
3,081
1,910

2017   2018   **2019**   2019 November   2022 (Target)

(As of March 31 of each year, except for November 2019)

Number of AI-related Patent Families by Applicants

We ranked 6th globally in the number of patent applications for AI-related patents, one of the seven key technology fields.

IBM
Microsoft
Toshiba
Samsung
NEC
Fujitsu
Hitachi
Panasonic
Canon
Alphabet

0   1,000   2,000   3,000   4,000   5,000   6,000   7,000   8,000   9,000

(As of March 31, 2018)
Note: Fujitsu includes PFU; Panasonic includes Sanyo; and Alphabet includes Google.
Source: WIPO (2019), *WIPO Technology Trends 2019: Artificial Intelligence.* Geneva: World Intellectual Property Organization

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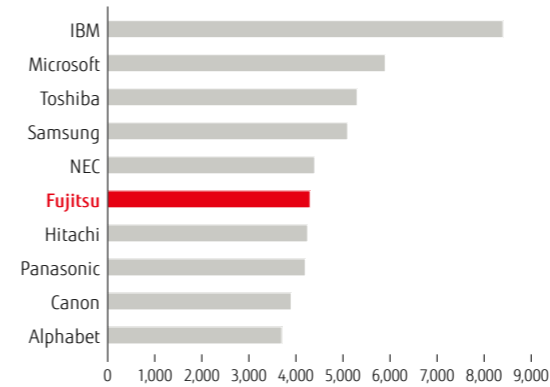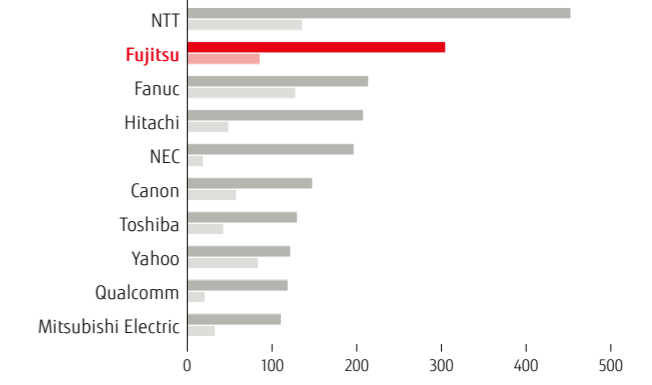We are No.1 in the number of patent applications in the computer technology field in Japan.

2018 Patent Applicants by Registered Field

No.1

Computer Technology Field

Source: Japan Patent Office, *Annual Report 2019*

Number of Applications for AI-related Inventions by Applicants

We have ranked 2nd in Japan in the number of published applications since 2014 and filed by May 2019.

NTT
Fujitsu
Fanuc
Hitachi
NEC
Canon
Toshiba
Yahoo
Qualcomm
Mitsubishi Electric

0   100   200   300   400   500

■ AI-related inventions   ■ AI-related inventions involving deep learning
(As of March 31, 2018)
Source: Japan Patent Office, *Recent Trends in AI-related Inventions – Report* (July 2019)

LETTER FROM THE MANAGEMENT
FUJITSU GROUP OVERVIEW
SPECIAL FEATURE: MANAGEMENT DIRECTION
CORPORATE GOVERNANCE
SUSTAINABILITY MANAGEMENT
REVIEW OF OPERATIONS