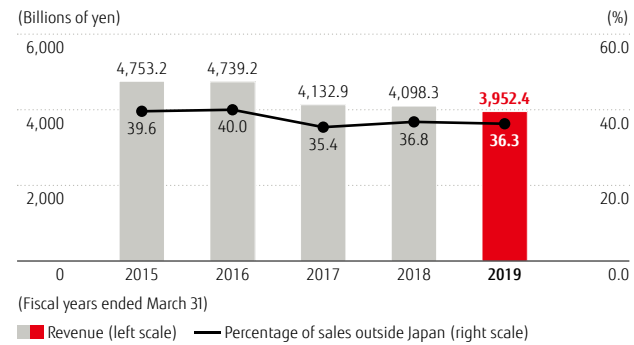


## FINANCIAL HIGHLIGHTS

Fujitsu Limited and Consolidated Subsidiaries  
The Fujitsu Group adopted International Financial Reporting Standards (IFRS) in fiscal 2014.  
On November 1, 2017, the Company sold some of its shares in Fujitsu TEN Limited to DENSO CORPORATION. Consequently, Fujitsu TEN became classified as a discontinued business and revenue and operating profit were reclassified in the fiscal year ended March 31, 2017.

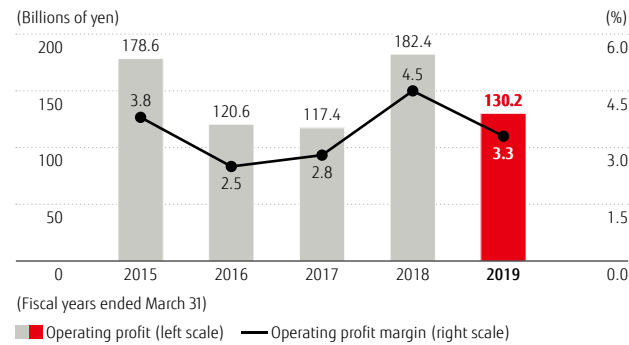
### REVENUE AND PERCENTAGE OF SALES OUTSIDE JAPAN



**Revenue** **-¥145.9 billion** DOWN

Revenue decreased ¥145.9 billion year on year. Excluding the negative impact of approximately ¥210 billion from business restructuring undertaken in the Ubiquitous Solutions and Device Solutions segments, sales of domestic services grew significantly, particularly in the system integration business. On an actual business basis, revenue increased approximately ¥60 billion from the previous fiscal year.

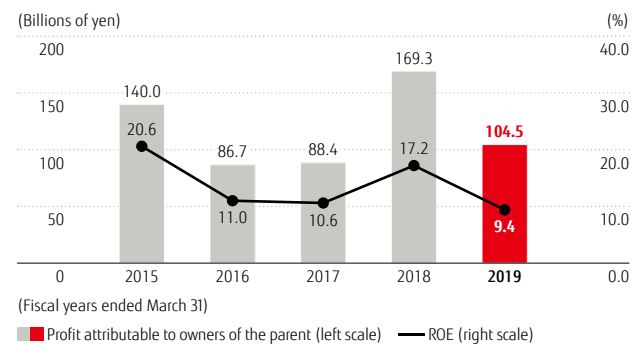
### OPERATING PROFIT AND OPERATING PROFIT MARGIN



**Operating profit margin** **-1.2 percentage points** DOWN

Operating profit declined approximately ¥50 billion from the previous fiscal year, when there were gains on the sale of NIFTY Corporation's consumer business and of the mobile phone business. However, excluding special factors and the impact of business restructuring, operating profit increased ¥34.1 billion year on year against the backdrop of a strong performance from services in Japan.

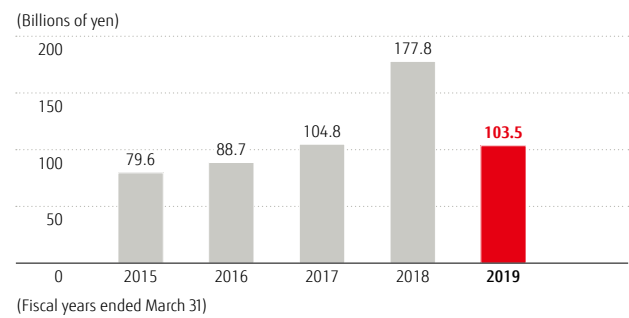
### PROFIT ATTRIBUTABLE TO OWNERS OF THE PARENT AND ROE



**Profit attributable to owners of the parent** **-¥64.7 billion** DOWN

Financial income declined ¥28.4 billion compared with the previous fiscal year owing to the absence of one-time profits in the previous year accompanying the unwinding of cross-shareholding arrangements. This was partially offset by one-time profits related to the sale of the PC business. As a result, profit attributable to owners of the parent decreased ¥64.7 billion year on year.

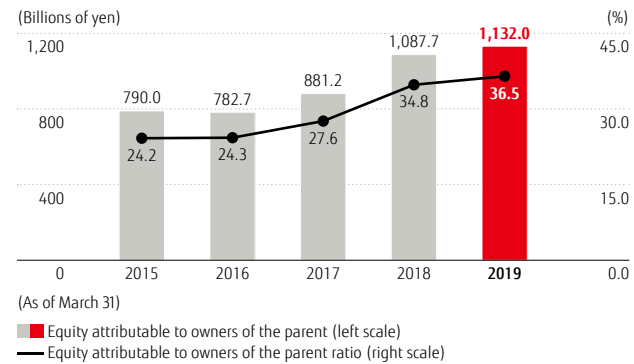
### FREE CASH FLOW



**Free cash flow** **-¥74.2 billion** DOWN

Cash flows from operating activities decreased ¥100.9 billion year on year owing to an increase in tax expenses relating to profits recorded in the previous fiscal year and the collection of accounts receivable on major contracts delivered in March 2019 being postponed to the subsequent fiscal year. Cash flows from investing activities increased ¥26.7 billion year on year due to the unwinding of cross-shareholding arrangements, in addition to inflows from the sale of the PC business and semiconductor subsidiaries.

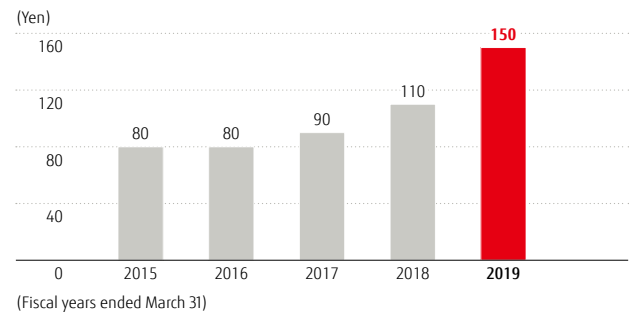
### EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT AND EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT RATIO



**Equity attributable to owners of the parent ratio** **+1.7 percentage points** UP

The equity attributable to owners of the parent ratio rose 1.7 percentage points from the previous fiscal year-end. This reflected the steady accumulation of equity attributable to owners of the parent as the amount of treasury stock held increased ¥22.3 billion year on year, while other components of equity decreased due to the sale of shares held via cross-shareholdings.

### DIVIDENDS PER SHARE OF COMMON STOCK

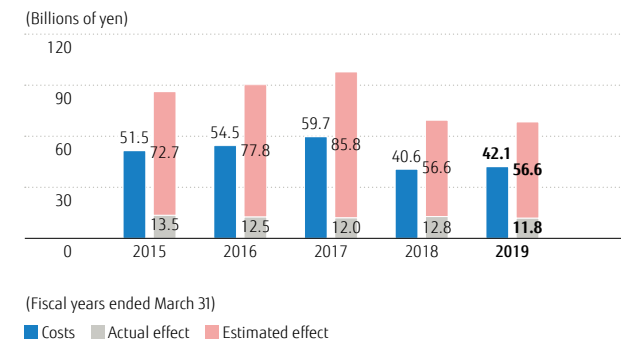


**Dividends per share of common stock** **+¥40** UP

Fujitsu raised the interim dividend from ¥50 per share to ¥70 per share and the year-end dividend from ¥60 per share to ¥80 per share, giving annual dividends of ¥150 per share.  
Note: On October 1, 2018, Fujitsu consolidated every 10 shares of stock into one share. Dividends per share reflect this share consolidation.

## ENVIRONMENT, SOCIETY, AND GOVERNANCE HIGHLIGHTS

### ENVIRONMENTAL ACCOUNTING (COSTS AND FINANCIAL EFFECT)



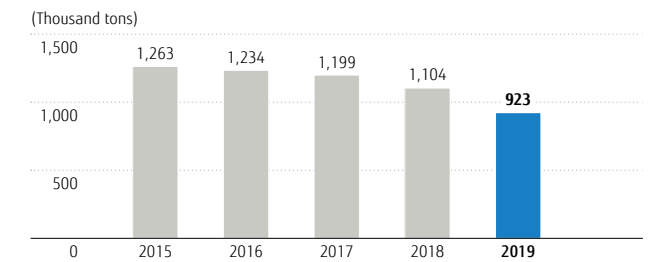
(Fiscal years ended March 31)

■ Costs ■ Actual effect ■ Estimated effect

Aggregate results for fiscal 2018 show year-on-year increase of 14% in costs, to ¥42.1 billion, and decrease of 10% in financial effect, to ¥68.4 billion.

Note: The scope of aggregation is Fujitsu Limited and major consolidated subsidiaries in Japan and overseas. With respect to the target organizations, please see *Fujitsu Group Sustainability Data Book 2019* (Environmental Data).  
<https://www.fujitsu.com/global/about/resources/reports/sustainabilityreport/2019-report/index.html>

### TREND IN TOTAL GREENHOUSE GAS EMISSIONS

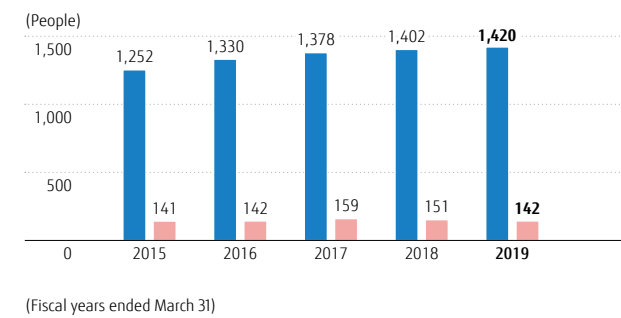


(Fiscal years ended March 31)

As of the end of fiscal 2018, the Fujitsu Group's total greenhouse gas emissions on a global basis were 30.3% lower than the fiscal 2013 year-end level.

Note: The scope of aggregation is Fujitsu Limited and Group companies in Japan and overseas.

### EMPLOYEES WITH INFORMATION SECURITY AUDITOR TRAINING (CUMULATIVE TOTAL) AND JASA-CERTIFIED AUDITORS



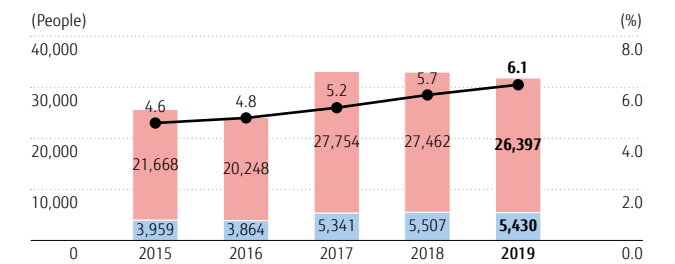
(Fiscal years ended March 31)

■ Employees with information security auditor training (cumulative total) ■ JASA-certified auditors

We have been offering information security auditor training to heighten the quality of information security audits in each organization. Also, we have been encouraging employees to acquire auditor qualifications certified by Japan Information Security Audit Association (JASA). Consequently, we boast the largest number of JASA-certified auditors in Japan.

Note: The scope of aggregation is Fujitsu Limited and Group companies in Japan.

### NUMBERS OF MALE AND FEMALE EMPLOYEES AND PERCENTAGE OF FEMALE MANAGERS



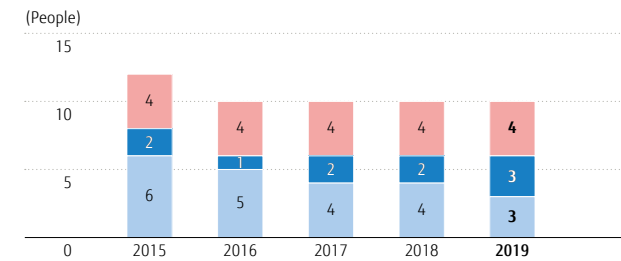
(Fiscal years ended March 31)

■ Male (left scale) ■ Female (left scale) — Percentage of female managers (right scale)

We are proceeding with selective training for female employees and other initiatives with a view to having women account for 20% of employees and 20% of newly appointed managers by the end of fiscal 2020.

Note: The scope of aggregation is Fujitsu Limited.

### EXECUTIVE DIRECTORS, NON-EXECUTIVE DIRECTORS, AND INDEPENDENT DIRECTORS

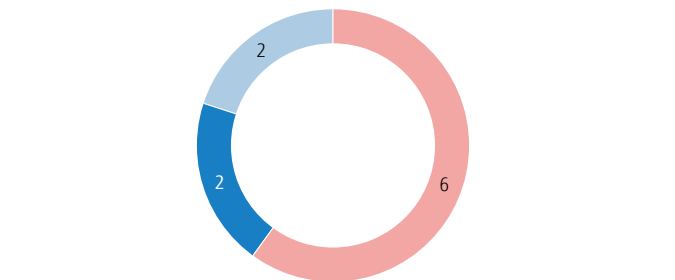


(As of June 30)

■ Executive directors ■ Non-executive directors ■ Independent directors

We are strengthening oversight by actively appointing independent directors.

### DIVERSITY OF THE BOARD OF DIRECTORS



(As of June 24, 2019)

■ Internal Japanese men ■ Independent Japanese men ■ Independent Japanese women

We are promoting lively discussions and enhancing objectivity by ensuring the diversity of the Board of Directors. As of June 24, 2019, the 10 members of the Board of Directors included four independent directors, two of whom are women.