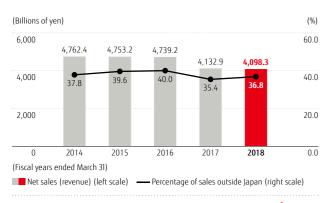
FINANCIAL HIGHLIGHTS

Fujitsu Limited and Consolidated Subsidiaries

The Fujitsu Group adopted International Financial Reporting Standards (IFRS) in fiscal 2014. On November 1, 2017, the Company sold some of its shares in Fujitsu TEN Limited to DENSO CORPORATION. Consequently, Fujitsu TEN became classified as a discontinued business and net sales (revenue) and operating profit were reclassified in the fiscal year ended March 31, 2017.

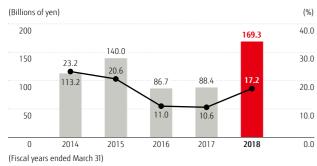
▶ NET SALES (REVENUE) AND PERCENTAGE OF SALES OUTSIDE JAPAN



Percentage of sales outside Japan +1.4 percentage points

Net sales decreased 0.8% year on year. Due to the effect of exchange rate movements the percentage of sales outside Japan rose 1.4 percentage points year on year, to 36.8%.

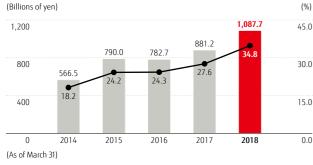
▶ NET PROFIT (PROFIT ATTRIBUTABLE TO OWNERS OF THE PARENT) AND ROE



Profit attributable to owners of the parent +¥80.8 billion 1

Profit attributable to owners of the parent increased ¥80.8 billion year on year as the result of gains on the sale of NIFTY Corporation's consumer business and improvement in income from investments accounted for using the equity method, net.

OWNERS' EQUITY (EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT) AND **OWNERS' EQUITY RATIO** (EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT RATIO)

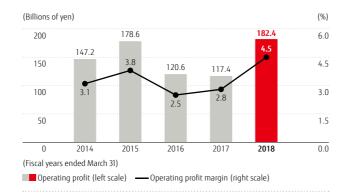


Owners' equity (equity attributable to owners of the parent) (left scale) ----- Owners' equity ratio (equity attributable to owners of the parent ratio) (right scale)

Equity attributable to owners of the parent ratio +7.2 percentage points 10^{10}

Equity attributable to owners of the parent ratio increased 7.2 percentage points from the previous fiscal year-end due to growth in net profit as well as a recovery in share prices and more favorable exchange rates.

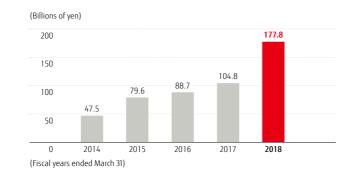
OPERATING PROFIT AND OPERATING PROFIT MARGIN



Operating profit margin +1.7 percentage points

The operating profit margin improved 1.7 percentage points year on year as profit rose sharply supported by gains on the sale of NIFTY Corporation's consumer business and of the mobile phone business.

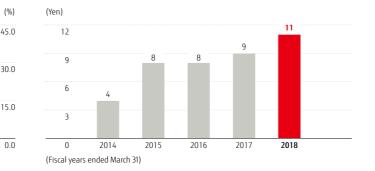
▶ FREE CASH FLOW



Free cash flow +¥72.9 billion 1

Despite cash flow from operating activities declining ¥49.9 billion year on year, free cash flow rose ¥72.9 billion year on year due to business sales and other factors.

DIVIDENDS PER SHARE OF COMMON STOCK



Dividends per share of common stock +¥2 🐽

Fujitsu raised the interim dividend from ¥4 per share to ¥5 per share and the year-end dividend from ¥5 per share to ¥6 per share, giving an annual dividend of ¥11 per share.

ENVIRONMENT, SOCIETY, AND GOVERNANCE HIGHLIGHTS

ENVIRONMENTAL ACCOUNTING (COSTS AND FINANCIAL EFFECT)



(Fiscal years ended March 31)

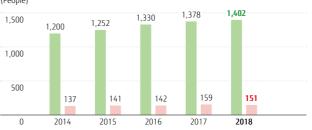
Costs Actual effect Estimated effect

Aggregate results for fiscal 2017 show year-on-year decreases of 32% in costs, to ¥40.6 billion and 29% in financial effect to ¥69.4 billion

Note: The scope of aggregation is Fujitsu Limited and major consolidated subsidiaries in Japan and overseas With respect to the target organizations, please see Fujitsu Group Sustainability Report 2018. http://www.fujitsu.com/nlohal/about/resources/reports/sustainabilityreport/2018-report/

▶ EMPLOYEES WITH INFORMATION SECURITY AUDITOR TRAINING (CUMULATIVE TOTAL) AND JASA-CERTIFIED AUDITORS

(People



(Fiscal years ended March 31)

Employees with information security auditor training (cumulative total)

We have been offering information security auditor training to heighten the guality of information security audits in each organization. Also, we have been encouraging employees to acquire auditor qualifications certified by Japan Information Security Audit Association (JASA). Consequently, we boast the largest number of JASA-certified auditors in Japan. Note: The scope of aggregation is Fujitsu Limited and Group compa

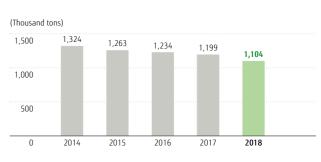
EXECUTIVE DIRECTORS, NON-EXECUTIVE DIRECTORS, AND EXTERNAL DIRECTORS



(As of June 30 for 2014 to 2017 and as of January 1, 2019 for 2018) Executive directors Non-executive directors External directors

We are strengthening oversight by appointing external directors actively. Four of eight directors were external directors as of January 1, 2019.

► TRENDS IN TOTAL GREENHOUSE GAS EMISSIONS



(Fiscal years ended March 31)

As of the end of fiscal 2017, the Fujitsu Group's total greenhouse gas emissions on a global hasis were 16.6% lower than the fiscal 2013 year-end level

Notes: 1. The scope of aggregation is Fujitsu Limited and Group companies in Japan and overseas

2. CO2 conversion factor has changed since fiscal 2013. CO2 emissions have been calculated with a fixed value of 0.570 tons of CO₂ per MWh from fiscal 2013 to fiscal 2015, a fixed value of 0.534 tons of CO₂ pe MWh for fiscal 2016, and a fixed value of 0.518 tons of CO₂ per MWh for fiscal 2017.

▶ NUMBERS OF MALE AND FEMALE EMPLOYEES AND PERCENTAGE OF FEMALE MANAGERS



(Fiscal years ended March 31)

Female (left scale) Male (left scale) — Percentage of female managers (right scale) We are proceeding with selective training for female employees and other initiatives with a

view to having women account for 20% of employees and 20% of newly appointed managers by fiscal 2020. Note: The scope of aggregation is Fujitsu Limited

DIVERSITY OF THE BOARD OF DIRECTORS



(As of January 1, 2019)

Internal Japanese males External Japanese males External Japanese females

We are promoting lively discussions and enhancing objectivity by ensuring the diversity of the Board of Directors. As of January 1, 2019, the eight members of the Board of Directors included four external directors, two of whom are women