

BUSINESS OVERVIEW

For the fiscal year ended March 31, 2013

Fujitsu delivers total solutions in the field of information and communication technology. Along with multifaceted services provision, our comprehensive business encompasses the development, manufacture, sales and maintenance of the cutting-edge, high-quality products and electronic devices that make these services possible.

TECHNOLOGY SOLUTIONS



New UNIX server SPARC M10-4S*

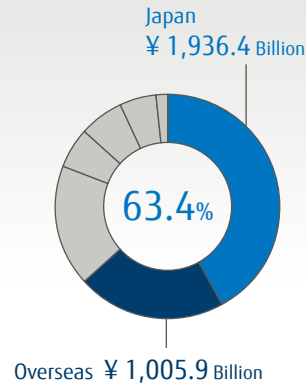
* SPARC M10: The SPARC M10 is marketed outside of Japan as the "Fujitsu M10."



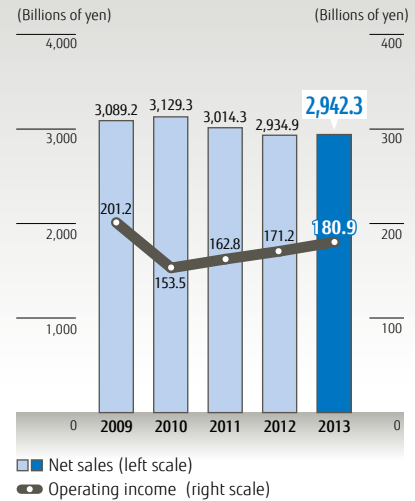
Fujitsu Australia headquarters

Net Sales/Breakdown of Net Sales*

¥ 2,942.3 Billion



Net sales/Operating income(Loss)



UBIQUITOUS SOLUTIONS

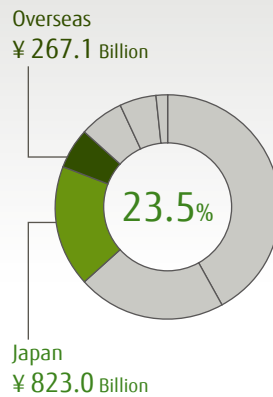


The "Floral Kiss" PC for women, developed by a female team based on the design concept of bringing elegance to PCs (LIFEBOOK CH55/J)



ARROWS NX F-06E smartphone brings together the latest high-spec capabilities

¥ 1,090.2 Billion



DEVICE SOLUTIONS

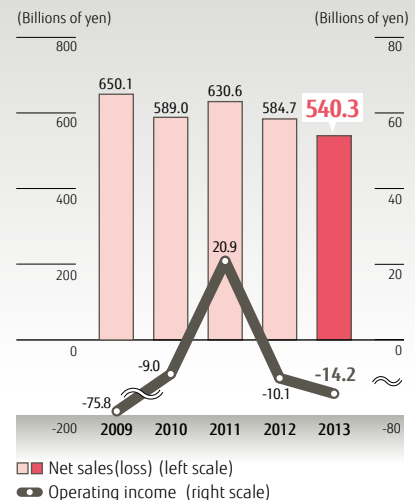
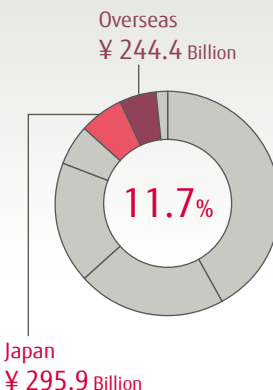


MB86E631 interface bridge SoC with 10 different built-in interfaces



MB89R112 HF-band RFID tag with built-in FRAM

¥ 540.3 Billion



Business Description

Services

Fujitsu provides solutions/system integration services focused on information system consulting and integration, and infrastructure services centered on outsourcing services (complete information system operation and management).

System Platforms

Fujitsu offers system products such as servers and storage systems which form the backbone of information systems, along with network products such as mobile phone base stations, optical transmission systems, and other communications infrastructures.

In PCs, Fujitsu provides high-quality, high value-added products such as desktop PCs that can be easily operated away from the main unit using a wireless touchpad feature, a 2-way notebook PC that doubles as a tablet, and water- and dust-resistant Windows 8 tablets.

In mobile phones, Fujitsu offers high-end smartphones with advanced, high-speed CPUs, and the Raku-Raku Phone series featuring easy-to-read displays, clear-sounding speakers, and intuitive functionality.

In mobilewear, Fujitsu is answering diverse needs through "Connectivity Products," among them intuitively operated car navigation systems that connect with smartphones for a more enjoyable driving experience.

LSI devices and electronic components comprise Fujitsu's Device Solutions. Fujitsu Semiconductor, the Fujitsu Group's operating company in semiconductors, provides LSI devices found in products such as digital home appliances, automobiles, mobile phones, and servers. Meanwhile, publicly listed consolidated subsidiaries such as Shinko Electric Industries, Fujitsu Component, and FDK provide semiconductor packages and other electronic components, as well as structural components such as batteries, relays, and connectors.

Main Products & Services

Services

Solutions/SI

System integration (system construction, business applications), consulting, front-end technologies (ATMs, POS systems, etc.)

Infrastructure Services

Outsourcing services (datacenters, ICT operation/management, SaaS, application operation/management, business process outsourcing, etc.), network services (business networks, distribution of Internet/mobile content), system support services (maintenance and surveillance services for information systems and networks), security solutions (installation of information systems and networks)

System Platforms

System Products

Full range of servers (mainframe, UNIX, mission-critical x86 and other x86 servers), storage systems, various types of software (operating system, middleware)

Network Products

Network management systems, optical transmission systems, mobile phone base stations

PCs/Mobile Phones

PCs, mobile phones

Mobilewear

Car audio and navigation systems, mobile communication equipment, automotive electronics

LSI Devices

LSI Devices

Electronic Components

Semiconductor packages, batteries, structural components (relays, connectors, etc.), optical transceiver modules, printed circuit boards

Main Companies

- Fujitsu Frontech Limited
- Fujitsu Telecom Networks Limited
- Fujitsu IT Products Ltd.
- Fujitsu Broad Solution & Consulting Inc.
- Fujitsu Marketing Limited
- Fujitsu Systems East Limited
- Fujitsu Systems West Limited
- Fujitsu FIP Corporation
- NIFTY Corporation
- Fujitsu FSAS Inc.
- PFU Limited
- Fujitsu Network Communications, Inc.
- Fujitsu Services Holdings PLC
- Fujitsu America, Inc.
- Fujitsu Australia Limited
- Fujitsu Technology Solutions (Holding) B.V., others

- Shimane Fujitsu Limited
- Fujitsu Isotec Limited
- Fujitsu Mobile-phone Products Limited
- Fujitsu Peripherals Limited.
- Fujitsu TEN Limited
- Fujitsu Personal System Limited
- Fujitsu Technology Solutions (Holding) B.V., others

- Fujitsu Semiconductor Limited
- Shinko Electric Industries Co., Ltd.
- FDK Corporation
- Fujitsu Component Limited
- Fujitsu Electronics Inc., others