

# Business Overview

For the fiscal year ended March 31, 2010

Fujitsu delivers total solutions in the field of information and communication technology. Along with multifaceted services provision, our comprehensive business encompasses the development, manufacture, sales and maintenance of the cutting-edge, high-quality products and electronic devices that make these services possible.

## Net Sales/Breakdown of Net Sales\*

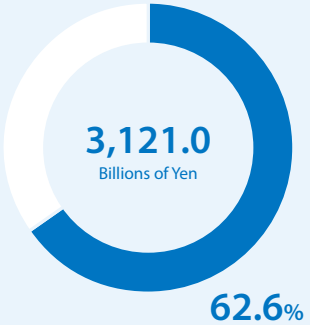
### Technology Solutions



PRIMERGY CX1000 server platform



The new annex of Fujitsu's Tatebayashi System Center



### Ubiquitous Product Solutions

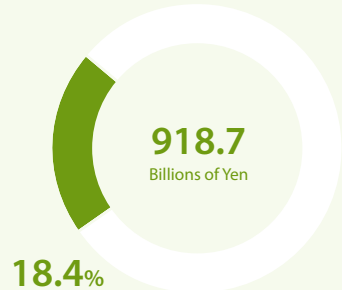


Ultra-compact (495g) FMV-BIBLO LOOX U series Pocket Size PC



docomo STYLE series F-08B\* water-resistant mobile phone

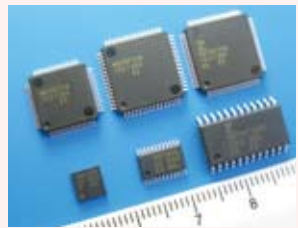
\*"docomo STYLE series" is a registered trademark of NTT DOCOMO, INC.



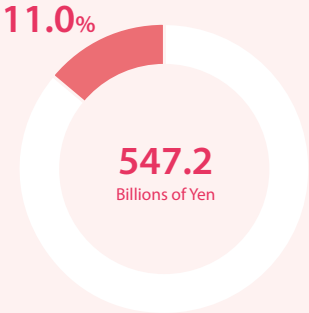
### Device Solutions



RF transceiver LSI for mobile phones compatible with LTE, a next-generation communications format



Three new series of high-performance 8-bit microcontrollers with internal flash memories



\* Including intersegment sales, excluding elimination and corporate. In addition to the above segments, "Others" accounted for 8.0% of net sales.

## Business Description

### Services

Fujitsu provides solutions/system integration services focused on information system consulting and integration, and infrastructure services centered on outsourcing services (complete information system operation and management).

### System Platforms

Fujitsu offers system products such as servers and storage systems which form the backbone of information systems, along with network products such as mobile phone base stations, optical transmission systems, and other communications infrastructures.

Fujitsu offers the PCs, mobile phones and other products indispensable for realizing the emerging ubiquitous networked society.

In PCs, along with more conventional desktop and notebook models, we develop netbooks and products with more robust security features, providing a full, global lineup that allows customers to choose the best product for their application.

In mobile phones, we provide a diverse variety of products that include high-performance models featuring superb specs and water resistance, the world's first separable mobile phone handset, and products created from collaborations with famous brands.

LSI devices and electronic components comprise Fujitsu's Device Solutions. Fujitsu Semiconductor\*<sup>1</sup>, the Fujitsu Group's operating company in semiconductors, provides LSI devices found in products such as digital home appliances, automobiles, mobile phones, and servers. Meanwhile, publicly listed consolidated subsidiaries Shinko Electric Industries and Fujitsu Component, together with companies like FDK, which joined the Group as a consolidated subsidiary in 2009, provide semiconductor packages and other electronic components, as well as structural components such as batteries, relays, and connectors.

## Main Products & Services

### Services

System integration (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenters, IT operation/management, SaaS, application operation/management, business process outsourcing, etc.), network services (business networks, distribution of Internet/mobile content), system support services (maintenance and surveillance services for information systems and networks), security solutions (installation of information systems and networks)

### System Platforms

Full range of servers (mainframe, UNIX, mission-critical x86, other x86), storage systems, various types of software (operating system, middleware), network management systems, optical transmission systems, and mobile phone base stations

PCs, mobile phones, optical transceiver modules

LSI devices, electronic components (semiconductor packages, etc.), batteries, and structural components (relays, connectors, etc.)

## Main Companies

- Fujitsu Frontech Limited
- Fujitsu Telecom Networks Limited
- Fujitsu IT Products Ltd.
- NIFTY Corporation
- Fujitsu Broad Solution & Consulting Inc.
- Fujitsu Business Systems Limited\*
- Fujitsu FSAS Inc.
- Fujitsu FIP Corporation
- PFU Limited
- Fujitsu Network Communications, Inc.
- Fujitsu Services Holdings PLC
- Fujitsu Australia Limited
- Fujitsu Asia Pte Ltd, others

\* Fujitsu Business Systems Ltd. will be renamed Fujitsu Marketing Limited on October 1, 2010.

- Shimane Fujitsu Limited
- Fujitsu Mobile-phone Products Limited
- Fujitsu Isotec Limited
- Fujitsu Personal System Limited
- Fujitsu America, Inc.
- Fujitsu Technology Solutions (Holding) B.V., others

- Fujitsu Microelectronics Limited\*<sup>1</sup>
- Shinko Electric Industries Co., Ltd.
- FDK Corporation
- Fujitsu Component Limited
- Fujitsu Electronics Inc.
- Fujitsu Microelectronics Asia Pte. Ltd.\*<sup>2</sup> others

\*<sup>1</sup> Fujitsu Microelectronics Limited was renamed Fujitsu Semiconductor Limited on April 1, 2010.

\*<sup>2</sup> Fujitsu Microelectronics Asia Pte. Ltd. was renamed Fujitsu Semiconductor Asia Pte. Ltd. on July 1, 2010.