# **Business Overview**

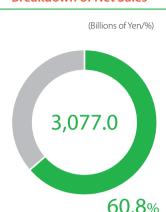
For the fiscal year ended March 31, 2009

**Technology** 

**Solutions** 

In the IT industry, Fujitsu's solutions business encompasses a wide range of service offerings, and extends to the development, manufacture, sale, maintenance and operation of cutting-edge, high-performance and high-quality products and electronic devices that make these services possible.

## Net Sales/ Breakdown of Net Sales



## **Business Description**

#### Services

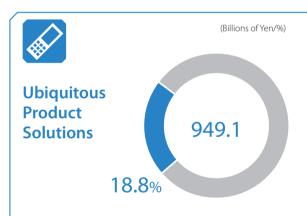
Fujitsu provides solutions/SI services focused on information system consulting and system integration, and infrastructure services centered on outsourcing services (complete information system operation and management).

### **System Platforms**

Fujitsu offers system products such as servers and storage systems which form the backbone of information systems, along with network products such as mobile phone base stations, optical transmission systems, and other communications infrastructure.

## **Main Companies**

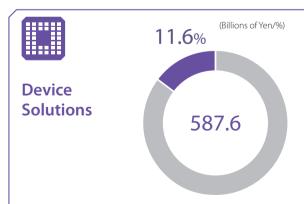
- Fujitsu Frontech Limited
- Fujitsu Telecom Networks Limited
- Fujitsu IT Products Ltd.
- Fujitsu Business Systems Limited
- NIFTY Corporation
- Fujitsu Broad Solution & Consulting Inc.
- Fujitsu FSAS Inc.
- Fuiitsu FIP Corporation
- PFU Limited
- Fujitsu Network Communications Inc.
- Fujitsu Services Holdings PLC
- Fujitsu Australia Limited
- Fujitsu Asia Pte. Ltd.
- Fujitsu North America Holdings, Inc.
- Fujitsu Taiwan Limited, others



Fujitsu offers the PCs, mobile phones and other products indispensable for realizing the emerging ubiquitous networked society. In PCs, we develop both desktop and notebook models, providing a full, global lineup that allows customers to choose the best product for their application.

In mobile phones, we offer a diverse variety of products that include models for children and universal design models.

- Shimane Fujitsu Limited
- Fujitsu Mobile-phone Products Limited
- Fujitsu Isotec Limited
- Fujitsu Personal System Limited
- Fujitsu (Thailand) Co., Ltd.
- Fujitsu Computer Products Corporation of the Philippines
- Fujitsu Computer Products of America, Inc.
- Fujitsu North America Holdings, Inc.
- Fujitsu Taiwan Limited, others



Led by consolidated subsidiary Fujitsu Microelectronics, Fujitsu provides LSI devices found in products such as digital home appliances, automobiles, mobile phones, and servers, as well as semiconductor packages, SAW devices\* and other electronic components.

\* SAW (Surface Acoustic Wave) device: Electronic components used for noise cancellation in mobile phones.

- Fujitsu Microelectronics Limited
- Shinko Electric Industries Co., Ltd.
- Fujitsu Component Limited
- Fujitsu Electronics Inc.
- Fujitsu Microelectronics Asia Pte. Ltd., others

<sup>\*</sup> Including intersegment sales. In addition to the above segments, "Others" accounted for 8.8% of net sales.

## **Main Products & Services**

#### Services

System integration (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenters, IT operation/ management, SaaS, application operation/management, business process outsourcing, etc.), network services (business networks, distribution of Internet/ mobile content), system support services (maintenance and surveillance services for information systems and networks), security solutions (installation of information systems and networks)

## **System Platforms**

Full range of servers (mainframe, UNIX, mission-critical x86, PC), storage systems, various types of software (operating system, middleware), network products, network management systems, optical transmission systems, and mobile phone base stations



Fujitsu London North Data Centre equipped with cutting-edge technology



PRIMERGY BX900 blade server

PCs, mobile phones, optical transceiver modules, HDDs\*

\* The HDD media business was transferred to Showa Denko K.K. in July 2009 and the HDD drive business is scheduled to be transferred to Toshiba Corporation in August 2009.

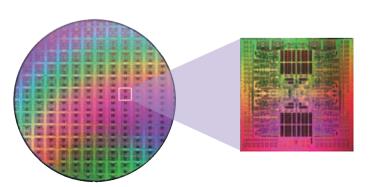


FMV-BIBLO all-in-one notebook PC



"docomo PRIME series™ F-09A" mobile phone with large 3.4-inch touch-panel display

Logic LSI devices, electronic components (semiconductor packages, SAW devices, etc.), and structural components (relays, connectors, etc.)



Wafer for "SPARC64<sup>TM</sup> VIIIfx," the world's fastest microprocessor for high-performance computing