

BUSINESS OVERVIEW

Years ended March 31

Technology Solutions

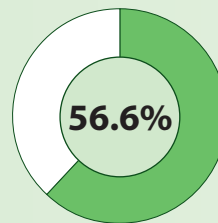


Control room of the Fujitsu Tatebayashi System Center, Japan's largest outsourcing center



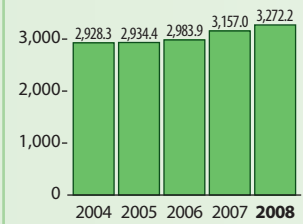
GS21 series mainframes

BREAKDOWN OF NET SALES*



NET SALES**

(Billions of Yen)
4,000-



Ubiquitous Product Solutions

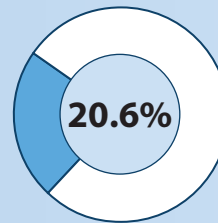


The FMV DESKPOWER all-in-one desktop PC



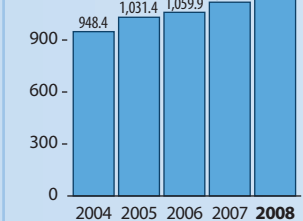
The Raku Raku Premium mobile phone enables users to dictate email by voice

BREAKDOWN OF NET SALES*



NET SALES**

(Billions of Yen)
1,200 -



Device Solutions

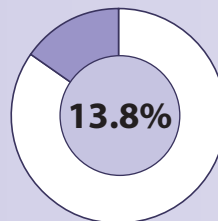


The Mie Plant fabricates advanced logic LSI devices



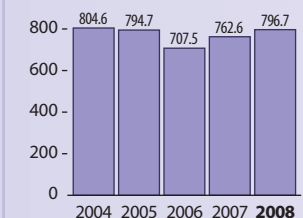
CPU for SPARC Enterprise UNIX servers

BREAKDOWN OF NET SALES*



NET SALES**

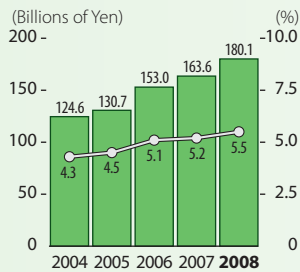
(Billions of Yen)
1,000 -



* In addition to the above segments, "Others" accounted for 9.1% of net sales. ** Including intersegment sales

In the IT sector, Fujitsu leverages its base of cutting-edge, high-performance technologies to offer total solutions encompassing high-quality products, electronic devices and a host of related services.

OPERATING INCOME/ OPERATING INCOME MARGIN



MAIN PRODUCTS & SERVICES

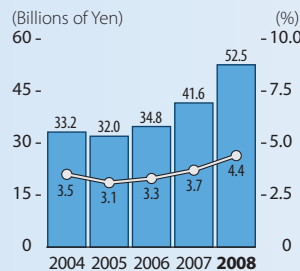
System Platforms: Full range of servers (mainframe, UNIX, mission-critical IA, PC), storage systems, various types of software (operating system, middleware), network management systems, and optical transmission systems

Services: Consulting, dedicated terminal systems and equipment (ATMs, POS systems, etc.), outsourcing services (complete information system operation and management), and network services (provision of network environments required for information systems and network-based services)

MAIN COMPANIES

Fujitsu Frontech Ltd.
Fujitsu Access Limited
Fujitsu IT Products Ltd.
Fujitsu Business Systems Ltd.
NIFTY Corporation
Fujitsu Broad Solution & Consulting Inc.
Fujitsu FSAS Inc.
PFU Limited
Fujitsu FIP Corporation
Fujitsu Network Communications, Inc.
Fujitsu Services Holdings PLC
Fujitsu Consulting Holdings Inc.
Fujitsu Australia Limited
Fujitsu Asia Pte. Ltd.
Fujitsu Computer Systems Corporation
Fujitsu Taiwan Ltd., others

OPERATING INCOME/ OPERATING INCOME MARGIN



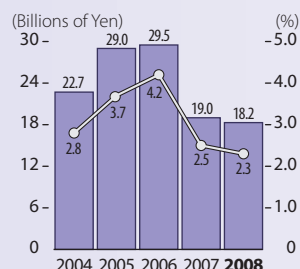
MAIN PRODUCTS & SERVICES

PCs, mobile phones, HDDs, and optical transceiver modules

MAIN COMPANIES

Shimane Fujitsu Limited
Fujitsu Mobile-phone Products Limited
Fujitsu Isotec Limited
Fujitsu Personal System Limited
Fujitsu (Thailand) Co., Ltd.
Fujitsu Computer Products Corporation of the Philippines
Fujitsu Computer Products of America, Inc.
Fujitsu Europe Limited
Fujitsu Computer Systems Corporation
Fujitsu Taiwan Ltd., others

OPERATING INCOME/ OPERATING INCOME MARGIN



MAIN PRODUCTS & SERVICES

Logic LSI devices, electronic components (semiconductor packages, SAW devices, etc.), and structural components (relays, connectors, etc.)

MAIN COMPANIES

Fujitsu Microelectronics Limited
Shinko Electric Industries Co., Ltd.
Fujitsu Component Ltd.
Fujitsu Electronics Inc.
Fujitsu Microelectronics Asia Pte. Ltd., others