Business Overview
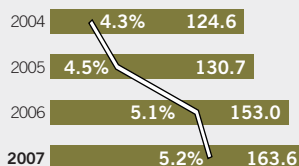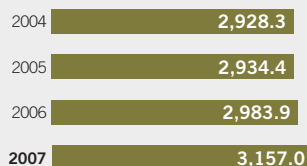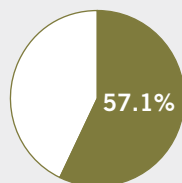Years ended March 31

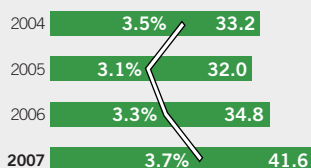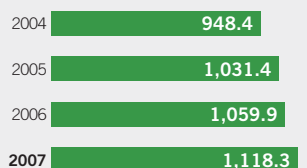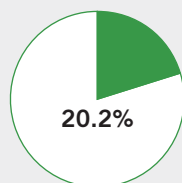| ■ Breakdown of Net Sales	■ Net Sales* (Billions of Yen)	■ Operating Income/Operating Income Margin (Billions of Yen)	■ Business Description

Technology Solutions

57.1%

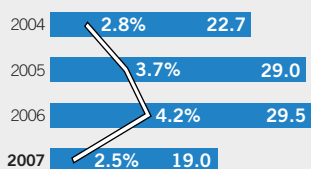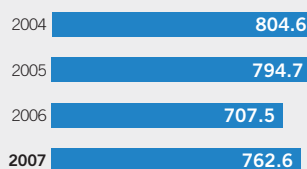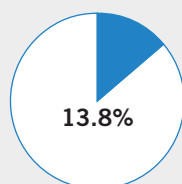|	Net Sales		Operating Income Margin	Operating Income
2004	2,928.3	2004	4.3%	124.6
2005	2,934.4	2005	4.5%	130.7
2006	2,983.9	2006	5.1%	153.0
2007	**3,157.0**	**2007**	**5.2%**	**163.6**

Underpinned by a range of highly reliable, high-performance IT system platforms employing cutting-edge technologies, we provide services optimized for individual clients and solutions that span the entire IT system life cycle.

Ubiquitous Product Solutions

20.2%

	Net Sales		Operating Income Margin	Operating Income
2004	948.4	2004	3.5%	33.2
2005	1,031.4	2005	3.1%	32.0
2006	1,059.9	2006	3.3%	34.8
2007	**1,118.3**	**2007**	**3.7%**	**41.6**

Emphasizing speed-to-market and price-competitiveness through highly efficient development and manufacturing activities, our PCs, mobile phones, and hard disk drives are vital to the realization of a ubiquitous networked world.

Device Solutions

13.8%

	Net Sales		Operating Income Margin	Operating Income
2004	804.6	2004	2.8%	22.7
2005	794.7	2005	3.7%	29.0
2006	707.5	2006	4.2%	29.5
2007	**762.6**	**2007**	**2.5%**	**19.0**

Logic LSI chips and related electronic components are core technologies that we provide to customers inside and outside the Group as optimized solutions to help enhance the competitiveness of their products.

* Including intersegment sales

System Platforms: Full range of servers (mainframe, UNIX, mission-critical IA, PC), storage systems, various types of software (operating system, middleware), optical transmission systems, and mobile phone base stations

Services: Consulting, systems integration, outsourcing services, network services, system support services, information system installation and network construction, and dedicated terminal systems and equipment (ATMs, POS systems)

Left: SPARC Enterprise UNIX server **Center:** FLASHWAVE optical transmission system **Right:** Control room of the Fujitsu Tatebayashi System Center, one of Japan's largest IT outsourcing facilities.

PCs, mobile phones, storage equipment (hard disk drives, magneto-optical disk drives), optical transceiver modules and other products

Left: Our FMV-DESKPOWER Series of PCs lets users enjoy digital high-definition TV programs.
Center: The FOMA® F904i was the first One Segment broadcast-compatible mobile phone to feature a full-wide display. **Right:** A high-quality, high-capacity hard disk drive with excellent reliability incorporating perpendicular magnetic recording technology.
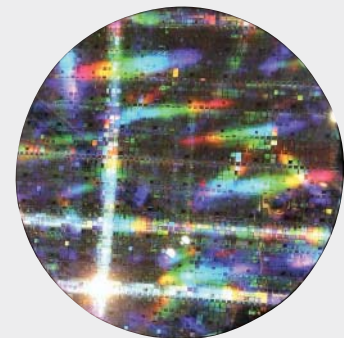
Logic LSI devices (system LSI, ASICs*[1], microcontrollers, FRAM*[2]–embedded logic), system memory devices (flash memory, FCRAM*[3]), semiconductor packages, SAW*[4] devices, and other electronic components

*[1] Application-Specific Integrated Circuit: A type of LSI customized for a particular application or user requirement, as opposed to LSI circuits for general-purpose products.

*[2] Ferroelectric Random Access Memory: A nonvolatile memory characterized by low power consumption, fast write times and numerous read-write cycles. (FRAM is a trademark of Ramtron International Corporation).

*[3] Fast-cycle Random Access Memory: High-speed DRAM that incorporates our original pipeline operation technology to accelerate memory read-write cycles.

*[4] SAW devices boost the performance of mobile phones and other mobile devices and also help to reduce size and power consumption.

Left: CPU for the SPARC Enterprise UNIX server
Right: 300mm wafer using 65nm process technology