Business Overview

Years ended March 31

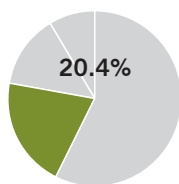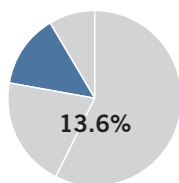| ■ Breakdown of Net Sales	■ Net Sales* (Billions of Yen)	■ Operating Income (Billions of Yen)

Technology Solutions

57.4%

Net Sales*		Operating Income	
2004	2,928	2004	139
2005	2,934	2005	142
2006	2,983	2006	164
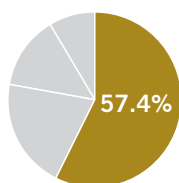
Ubiquitous Product Solutions

20.4%

Net Sales*		Operating Income	
2004	948	2004	31
2005	1,031	2005	31
2006	1,059	2006	34

Device Solutions

13.6%

Net Sales*		Operating Income	
2004	804	2004	27
2005	794	2005	32
2006	707	2006	33

* Including intersegment sales

Underpinned by a range of highly reliable, high-performance IT system platforms employing cutting-edge technologies, we provide best-fit services for individual client operations and solutions that span the entire IT system lifecycle.

Main Products & Services

System Platforms: Full range of servers (mainframe, UNIX, mission-critical IA, PC), storage systems, various types of software (operating system, middleware), optical transmission systems, and mobile phone base stations
Services: Consulting, systems integration, outsourcing services, network services, system support services, information system installation and network construction, and dedicated terminal systems and equipment (ATMs, POS systems)

Left: Fujitsu PRIMEQUEST mission-critical IA server offers mainframe-class performance and reliability. **Center:** Fujitsu and Cisco Carrier Routing System (CRS-1), jointly developed with Cisco Systems, Inc. **Right:** Materials Explorer molecular dynamics software supporting nanoscale materials development.

Emphasizing speed-to-market and price-competitiveness through highly efficient manufacturing activities, our PCs, mobile phones, and hard disk drives are vital to the realization of a ubiquitous networked world.

Main Products & Services

PCs, mobile phones, storage equipment (hard disk drives, magneto-optical disk drives), optical transmitter and receiver modules and other products

Left: Our FMV-DESKPOWER Series of PCs lets users enjoy high-definition TV broadcasts. **Center:** The FOMA® F902iS mobile phone is also a full-fledged music player. **Right:** Fujitsu large-capacity hard disk drives offer high levels of quality and reliability.

Logic LSI chips and related electronic components are core technologies that we provide to customers inside and outside the Group as part of highly optimized solutions that help to enhance the competitiveness of their products.

Main Products & Services

Logic LSI devices (system LSI, ASICs, microcontrollers, FRAM[1]–embedded logic), system memory devices (flash memory, FCRAM[2]), semiconductor packages, SAW[3] devices, and other electronic components

[1] Ferroelectric random access memory: A nonvolatile memory characterized by low power consumption, fast write times and numerous read-write cycles. (FRAM is a trademark of Ramtron International Corporation.)
[2] Fast-cycle random access memory: High-speed DRAM that incorporates our original pipeline operation technology to accelerate memory read-write cycles.
[3] SAW devices boost the performance of mobile phones and other mobile devices and also help to reduce size and power consumption.
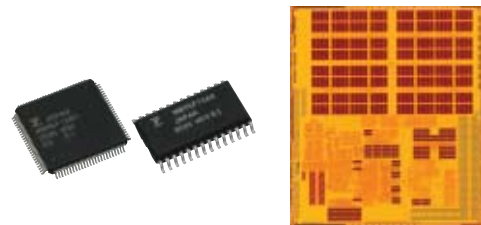
Left: The FR family of 32-bit microcontrollers for consumer electronics products. **Right:** CPU for our PRIMEPOWER UNIX servers.