Software & Services

FY2002 Net Sales: ￥2,025.7 billion

Solutions and Systems Integration ￥940.5 billion	Solutions	Specialized offerings for diverse customer needs	
			CRM
			SCM
			ERP
			IT consulting
			ASP
	Systems Integration	Full range of systems construction	
Infrastructure Services ￥1,085.2 billion			Internet Data Centers
			Broadband network services
			Outsourcing services
			Managed services
			Middleware

Platforms

FY2002 Net Sales: ￥1,612.0 billion

Servers ￥382.8 billion			Servers
			Storage systems
			Other
Mobile & IP Networks ￥189.7 billion	Mobile Communications Infrastructure		
	IP Networks		
Transmission Systems ￥222.6 billion			SONET and DWDM systems
PCs & Mobile Phones ￥655.5 billion	PCs		Consumer models
			Business models
			Mobile terminals
	Mobile Phones		
Others ￥161.4 billion			Hard disk drives

Electronic Devices

FY2002 Net Sales: ￥618.6 billion

Semiconductors ￥349.3 billion			Logic
			Memory
			SoC (System-on-Chip)
			Compound semiconductors
Others ￥269.3 billion			PDPs
			LCDs
			SAW devices
			Components

Leverages the rich data that is generated at the point of contact with the customer to generate effective business strategies.

Optimizes and raises efficiency of entire supply chain, from procurement through production, sales, logistics and delivery.

**GLOVIA
GLOVIA/SCM**

Packaged software improves efficiency of wide range of business operations, such as accounting and production.

**GLOVIA/Summit
GLOVIA/C
glovia.com**

Strategic business consulting services to help customers benefit from information technology.

Network-based provision of application software to customers helps lower operating costs.

Software and hardware integration and development for customers in wide range of fields, including manufacturing, retail, finance, healthcare and government.

Focusing on three primary centers in Japan (Tokyo, Tatebayashi and Akashi), provide system resources and packaged software as well as operational management. Expanding to 16 centers nationwide.

Provide IP-VPN, outsourcing and other network services to 50,000 customers in Japan; rapid deployment of Internet and intranet environments.

FENICS

Provide system operation, management and maintenance services on behalf of customers.

Security services (intrusion and virus protection) and system maintenance.

Software for system configuration and operation/management.

Mainframes: large-scale systems providing high-speed massive data-processing capacity and uninterrupted operation for mission-critical applications.

GS Series, PRIMEFORCE

UNIX servers: reliability, flexibility and world-class performance rivaling mainframes.

PRIMEPOWER Series

IA servers: low-cost system construction made possible with servers based on the Intel architecture.

PRIMERGY Series

Secure management of customer's data assets.

ETERNUS Series

Office printers and other equipment.

Cellular base stations: systems for 3G-compliant mobile communication systems.

IP routers: equipment for setting up Internet Protocol-based networks.

GeoStream Series

High-speed fiber-optic telecommunications systems for metro and long-haul.

FLASHWAVE Series

**Desktops (FMV-DESKPOWER)
Notebooks (FMV-BIBLO)
Mobile notebooks (FMV-BIBLO LOOX)**

**Desktops (FMV-DESKTOP)
Notebooks (FMV-LIFEBOOK)
Tablet PCs (FMV-STYLISTIC)**

PDAs (Pocket LOOX)

**Cameraphones, big-screen phones,
FOMA (3G) phones**

Compact magnetic disk drives for servers and notebook PCs.

Microprocessors and digital signal processors used in a variety of consumer electronic appliances; semiconductors used in automotive and digital consumer applications.

Flash memory used in mobile phones and other products; FeRAM used in smart cards, etc.

Multi-function single-chip LSI implementations combining, for example, microcontrollers and memory.

Chips based on two or more types of chemical elements, used in optical transmission and other infrastructure equipment, mobile phones, etc.

Slim, lightweight, high-resolution plasma displays gaining popularity for large-screen TVs and display monitors.

Widely used for PC monitors.

Used to distinguish signals in mobile phones.

Communication system relays, connectors, keyboards, thermal printers, etc.