

## Five-Year Summary

Years ended March 31	(except for per share data and number of employees)					Yen (millions)	U.S. Dollars (thousands)
	1998	1999	2000	2001	2002	2002	2002
Net sales	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	¥5,006,977	\$37,646,444	
Operating income (loss)	177,353	132,287	149,974	244,026	(74,426)	(559,594)	
Income (loss) before income taxes and minority interests	123,855	49,625	74,857	157,564	(594,733)	(4,471,677)	
Net income (loss)	5,587	(13,638)	42,734	8,521	(382,542)	(2,876,256)	
Total assets	5,056,259	5,025,670	5,019,744	5,200,071	4,595,804	34,554,917	
Shareholders' equity	1,118,449	1,078,652	1,176,528	1,214,383	853,756	6,419,218	
Amounts per share of common stock (Yen and U.S. dollars):							
Earnings (loss)							
Basic	¥ 3.0	¥ (7.3)	¥ 22.1	¥ 4.3	¥ (193.0)	\$ (1.451)	
Diluted	3.0	(7.3)	21.5	4.3	(193.0)	(1.451)	
Cash dividends	10.0	10.0	10.0	10.0	5.0	(0.038)	
Shareholders' equity	600.6	572.5	599.4	614.2	426.5	3.207	
R&D expenditure	¥ 387,129	¥ 395,063	¥ 401,057	¥ 403,405	¥ 349,855	\$ 2,630,489	
Capital expenditure	435,771	288,896	325,706	438,043	306,966	2,308,015	
Number of employees	180,332	188,139	188,053	187,399	170,111		
Net sales by business segment (excluding intersegment sales):							
Services and Software	¥1,757,489	¥2,015,409	¥1,969,038	¥2,014,375	¥2,085,863	\$15,683,180	
Information Processing	1,724,107	1,848,253	1,649,936	1,571,802	1,385,355	10,416,204	
Telecommunications	742,790	653,375	734,256	778,052	629,871	4,735,872	
Electronic Devices	541,023	506,645	568,159	759,723	546,555	4,109,436	
Financing	—	—	113,070	107,246	114,472	860,692	
Other operations	219,973	219,304	220,643	253,228	244,861	1,841,060	
Total	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	¥5,006,977	\$37,646,444	
Net sales by customers' geographic location:							
Japan	¥3,228,363	¥3,127,501	¥3,352,837	¥3,590,282	¥3,460,915	\$26,021,917	
Europe	782,946	1,019,482	819,082	725,756	643,260	4,836,542	
The Americas	586,215	708,124	688,179	765,288	542,144	4,076,271	
Asia & Oceania	358,396	359,612	371,458	383,560	346,425	2,604,699	
Africa & the Middle East	29,462	28,267	23,546	19,540	14,233	107,015	
Total	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	¥5,006,977	\$37,646,444	

- Notes: 1. See Note 17 of Notes to Consolidated Financial Statements with respect to the calculation of basic and diluted earnings per share.  
2. The U.S. dollar amounts above have been translated from yen, for convenience only, at the rate of ¥133 = US\$1, the approximate Tokyo foreign exchange market rate on March 31, 2002.  
3. Cash dividends per share of common stock for the year ended March 31, 2002 are the total of interim and year-end dividends approved by the Company's board of directors on October 24, 2001 and at the Annual Shareholders' Meeting on June 25, 2002, respectively.