

Five-Year Summary

Years ended March 31	(except for per share data and number of employees)					Yen (millions)	U.S. Dollars (thousands)
	1997	1998	1999	2000	2001	2001	
Net sales	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	\$44,229,242	
Operating income	189,785	177,353	132,287	149,974	244,026	1,967,952	
Income before income taxes and minority interests	146,821	123,855	49,625	74,857	157,564	1,270,677	
Net income (loss)	46,147	5,587	(13,638)	42,734	8,521	68,718	
Total assets	4,669,483	5,056,259	5,025,670	5,019,744	5,200,071	41,936,056	
Shareholders' equity	1,123,286	1,118,449	1,078,652	1,176,528	1,214,383	9,793,411	
Amounts per share of common stock (Yen and U.S. dollars):							
Earnings (loss)							
Basic	¥ 25.1	¥ 3.0	¥ (7.3)	¥ 22.1	¥ 4.3	\$ 0.035	
Diluted	24.0	3.0	(7.3)	21.5	4.3	0.035	
Cash dividends	10.0	10.0	10.0	10.0	10.0	0.081	
Shareholders' equity	610.0	600.6	572.5	599.4	614.2	4.953	
R&D expenditure	¥ 352,818	¥ 387,129	¥ 395,063	¥ 401,057	¥ 403,405	\$ 3,253,266	
Capital expenditure	435,692	435,771	288,896	325,706	438,043	3,532,605	
Number of employees	166,864	180,332	188,139	188,053	187,399		
Net sales by business segment (excluding intersegment sales):							
Services and software	¥1,521,065	¥1,736,697	¥2,034,569	¥1,975,466	¥2,016,883	\$16,265,186	
Information processing	1,547,239	1,688,402	1,801,409	1,605,301	1,497,500	12,076,613	
Telecommunications	774,456	799,287	681,059	772,463	849,846	6,853,597	
Electronic devices	464,500	541,023	506,645	568,159	759,723	6,126,798	
Financing	—	—	—	113,070	107,246	864,887	
Other operations	196,214	219,973	219,304	220,643	253,228	2,042,161	
Total	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	\$44,229,242	
Net sales by customers' geographic location:							
Japan	¥3,161,365	¥3,228,363	¥3,127,501	¥3,352,837	¥3,590,282	\$28,953,887	
Europe	664,697	782,946	1,019,482	819,082	725,756	5,852,871	
The Americas	403,206	586,215	708,124	688,179	765,288	6,171,677	
Asia & Oceania	251,299	358,396	359,612	371,458	383,560	3,093,226	
Africa & the Middle East	22,907	29,462	28,267	23,546	19,540	157,581	
Total	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	¥5,484,426	\$44,229,242	

- Notes: 1. See Note 17 of Notes to Consolidated Financial Statements with respect to the calculation of basic and diluted earnings per share.
2. The U.S. dollar amounts above have been translated from yen, for convenience only, at the rate of ¥124 = US\$1, the approximate rate on the Tokyo foreign exchange market rate on March 31, 2001.