

Five-Year Summary

Years ended March 31	(except for per share data and number of employees)					Yen (millions)	U.S. Dollars (thousands)
	1996	1997	1998	1999	2000	2000	
Net sales	¥3,761,966	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	\$49,576,434	
Operating income	194,872	189,785	177,353	132,287	149,974	1,414,849	
Income before income taxes and minority interests	139,587	146,821	123,855	49,625	74,857	706,198	
Net income (loss)	63,113	46,147	5,587	(13,638)	42,734	403,151	
Total assets	4,324,480	4,727,600	5,123,039	5,112,330	5,134,648	48,440,075	
Shareholders' equity	1,149,389	1,181,403	1,185,229	1,165,312	1,291,432	12,183,321	
Amounts per share of common stock:							
Earnings (loss)							
Basic	¥ 34.5	¥ 25.1	¥ 3.0	¥ (7.3)	¥ 22.1	\$ 0.208	
Diluted	32.5	24.0	3.0	—	21.5	0.202	
Cash dividends	10.0	10.0	10.0	10.0	10.0	0.094	
Shareholders' equity	624.2	641.6	636.4	618.5	657.9	6.207	
R&D expenditure	¥ 346,389	¥ 352,818	¥ 387,129	¥ 395,063	¥ 401,057	\$ 3,783,557	
Capital expenditure	403,839	435,692	435,771	288,896	325,706	3,072,698	
Number of employees	165,056	166,864	180,332	188,139	188,053		
Net sales by business segment (excluding intersegment sales):							
Services and software	¥1,351,126	¥1,521,065	¥1,736,697	¥2,034,569	¥1,975,466	\$18,636,472	
Information processing	1,160,245	1,547,239	1,688,402	1,801,409	1,605,301	15,144,349	
Telecommunications	568,765	774,456	799,287	681,059	772,463	7,287,387	
Electronic devices	499,543	464,500	541,023	506,645	568,159	5,359,990	
Financing	—	—	—	—	113,070	1,066,698	
Other operations	182,287	196,214	219,973	219,304	220,643	2,081,538	
Total	¥3,761,966	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	\$49,576,434	
Net sales by customers' geographic location:							
Japan	¥2,645,077	¥3,161,365	¥3,228,363	¥3,127,501	¥3,352,837	\$31,630,538	
Europe	564,537	664,697	782,946	1,019,482	819,082	7,727,188	
The Americas	310,416	403,206	586,215	708,124	688,179	6,492,255	
Asia & Oceania	218,002	251,299	358,396	359,612	371,458	3,504,321	
Africa & the Middle East	23,934	22,907	29,462	28,267	23,546	222,132	
Total	¥3,761,966	¥4,503,474	¥4,985,382	¥5,242,986	¥5,255,102	\$49,576,434	

- Notes: 1. See Note 17 of Notes to Consolidated Financial Statements with respect to the calculation of basic and diluted earnings per share.
2. The U.S. dollar amounts above have been translated from yen, for convenience only, at the rate of ¥106 = US\$1, the approximate rate on the Tokyo foreign exchange market rate on March 31, 2000.