Information Processing

Expanding our global business

In the information processing area, the mainstay of profitability is shifting from global servers, an offshoot of the mainframe, to fast-growing UNIX servers, IA (Intel architechture) servers and personal computers. Our strategy is to expand on a global basis our business in these dynamic product categories.

We have positioned high-performance UNIX servers as a pivotal hardware infrastructure product for supporting our Internet solutions business. In fiscal 1999, we

introduced the GP7000F model 2000 high-performance UNIX server, whose utility ranges from supporting the Internet to



large-scale scientific and technical computation. At the same time, we began selling UNIX servers, including this model, on a worldwide basis. Our UNIX server product lineup embodies the high degree of reliability we have cultivated during our many years of developing mainframes.

Moreover, as part of our effort to develop products that are standardized on a global basis we have strengthened cooperative links covering R&D, manufacturing and sales both within the Fujitsu Group and with partner companies.



One example is our joint venture with Siemens AG, Fujitsu-Siemens Computers BV, which develops, manufactures and markets a broad range of servers and personal computers. Supported by the combined resources of Fujitsu and Siemens, the new company is quickly bringing to market products that have an edge in technology, performance and price.



In May 2000, the Fujitsu Group launched globally unified server brands (PRIMERGY IA Servers, PRIMEPOWER UNIX Servers, and PRIMEFORCE large-scale enterprise servers), together with updated product line-ups. This is a major step forward in implementing our global business strategy and we are aggressively working to maintain the momentum and expand sales.