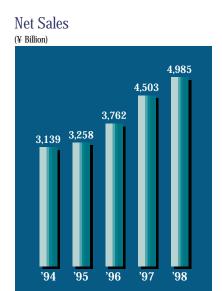
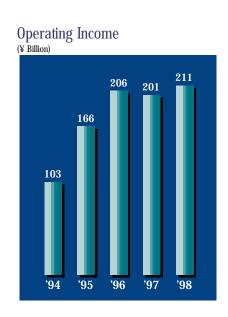
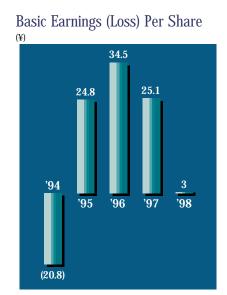
For the years ended March 31,1997 and 1998	Yen (millions)  (except per share data and number of employees)  1997  1998		U.S. dollars (thousands) (except per share data)
Net Sales	¥4.503.474	¥4,985,382	\$37,768,045
Operating Income	200,681	211,262	1,600,470
Net Income	46,147	5,587	42,326
Amounts per share of common stock:			
Basic Earnings	25.1	3.0	0.023
Diluted Earnings	24.0	3.0	0.023
Cash Dividends	10.0	10.0	0.076
Shareholders' Equity	641.6	636.4	4.821
Number of Employees	167,000	180,000	







Notes: 1. See Note 1 of Consolidated Financial Statements with respect to calculation of basic and diluted earnings per share.

2. The U.S. dollar amounts above and elsewhere in the Annual Report have been translated from yen, for convenience only, at the rate of \(\frac{\pmathbf{Y}}{3} = \text{US\$1}\).