

Part III: Supplementary Information

1. Forecast for FY2012 Consolidated Business Segment Information

a. Net Sales* and Operating Income

	Yen		Yen		Constant currency
	(Billions)		(Billions)		
	FY2012	Change vs.	FY2011	Change(%)	
	Current	Previous		vs.	
	Forecast**	Forecast***	(Actual)	FY2011	(%)****
Technology Solutions					
Sales:					
Japan	Y 1,935.0	-	1,912.5	+1.2	+1
Outside Japan	1,030.0	40.0	1,022.3	+0.7	-1
Total	2,965.0	40.0	2,934.9	+1.0	+0
Operating income:					
Services	130.0	-	124.0	+4.8	
[Operating income margin]	[5.4%]	[-0.1%]	[5.2%]		
System Platforms	50.0	-	47.2	+5.8	
[Operating income margin]	[8.8%]	[-%]	[8.4%]		
Total operating income	180.0	-	171.2	+5.1	
[Operating income margin]	[6.1%]	[-0.1%]	[5.8%]		
Ubiquitous Solutions					
Sales:					
Japan	835.0	-60.0	884.9	-5.6	-6
Outside Japan	245.0	-5.0	269.3	-9.0	-9
Total	1,080.0	-65.0	1,154.2	-6.4	-6
Operating income					
[Operating income margin]	20.0	-	19.9	+0.3	
	[1.9%]	[0.2%]	[1.7%]		
Device Solutions					
Sales:					
Japan	300.0	-20.0	342.9	-12.5	-13
Outside Japan	240.0	-5.0	241.7	-0.7	-4
Total	540.0	-25.0	584.7	-7.6	-9
Operating income					
[Operating income margin]	-12.0	-	-10.1	-	
	[-2.2%]	[-0.1%]	[-1.7%]		
Other/Elimination and Corporate*****					
Sales	-215.0	-	-206.3	-	-
Operating income	-88.0	-	-75.7	-	-
Total					
Sales:					
Japan	2,890.0	-80.0	2,961.4	-2.4	-2
Outside Japan	1,480.0	30.0	1,506.0	-1.7	-4
Total	4,370.0	-50.0	4,467.5	-2.2	-3
Operating income					
[Operating income margin]	Y 100.0	-	105.3	-5.0	
	[2.3%]	[-%]	[2.4%]		
< Ratio of sales outside Japan >	< 33.9% >	< 1.1% >	< 33.7% >	< 0.2% >	

b. Net Sales* by Principal Products and Services

	Yen (Billions)		Yen (Billions)		Constant currency (%)****
	FY2012 Current Forecast**	Change vs. Previous Forecast***	FY2011 (Actual)	Change(%) vs. FY2011	
Technology Solutions					
Services:					
Solutions / System Integration	Y 850.0	-	824.8	+3.0	+3
Infrastructure Services	<u>1,545.0</u>	40.0	<u>1,546.4</u>	-0.1	-1
	<u>2,395.0</u>	40.0	<u>2,371.2</u>	+1.0	+0
System Platforms:					
System Products	270.0	-	282.7	-4.5	-5
Network Products	<u>300.0</u>	-	<u>280.8</u>	+6.8	+5
	<u>570.0</u>	-	<u>563.6</u>	+1.1	+0
Total	<u><u>2,965.0</u></u>	40.0	<u><u>2,934.9</u></u>	+1.0	+0
Ubiquitous Solutions					
PCs / Mobile Phones	820.0	-55.0	889.5	-7.8	-8
Mobilewear	<u>260.0</u>	-10.0	<u>264.7</u>	-1.8	-2
Total	<u><u>1,080.0</u></u>	-65.0	<u><u>1,154.2</u></u>	-6.4	-6
Device Solutions					
LSI*****	290.0	-20.0	327.1	-11.4	-13
Electronic Components	<u>250.0</u>	-5.0	<u>258.6</u>	-3.3	-5
Total	Y <u><u>540.0</u></u>	-25.0	<u><u>584.7</u></u>	-7.6	-9

Notes:

* Net sales include intersegment sales.

** Current forecast as of February 7, 2013.

*** Previous forecast as of October 31, 2012.

**** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for FY2011 to translate the current period's net sales outside Japan into yen.

***** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

***** Sales figures for LSI include intrasegment sales to the electronic components segment.