

6. FY2012 Nine-Months Consolidated Business Segment Information

a. Net Sales* and Operating Income

	Yen (Billions)		Change (%)	Constant currency (%)**
	FY2012 (4/1/12~12/31/12)	FY2011 (4/1/11~12/31/11)		
Technology Solutions				
Sales:				
Japan	Y 1,331.7	1,318.1	+1.0	+1
Outside Japan	709.3	753.4	-5.9	-4
Total	<u>2,041.0</u>	<u>2,071.5</u>	-1.5	-1
Operating income:				
Services	59.1	52.2	+13.3	
[Operating income margin]	[3.6%]	[3.1%]		
System Platforms	11.5	19.4	-40.8	
[Operating income margin]	[3.1%]	[4.9%]		
Total operating income	<u>70.6</u>	<u>71.6</u>	-1.4	
[Operating income margin]	<u>[3.5%]</u>	<u>[3.5%]</u>		
Ubiquitous Solutions				
Sales:				
Japan	626.4	621.4	+0.8	+1
Outside Japan	189.4	195.5	-3.1	+1
Total	<u>815.8</u>	<u>817.0</u>	-0.1	+1
Operating income	8.3	6.4	+30.4	
[Operating income margin]	<u>[1.0%]</u>	<u>[0.8%]</u>		
Device Solutions				
Sales:				
Japan	223.2	251.7	-11.3	-11
Outside Japan	174.9	174.8	+0.1	-0
Total	<u>398.1</u>	<u>426.6</u>	-6.7	-7
Operating income	(16.3)	(13.2)	-	
[Operating income margin]	<u>[-4.1%]</u>	<u>[-3.1%]</u>		
Other/Elimination and Corporate***				
Sales	(135.1)	(143.1)	-	-
Operating income	(59.1)	(54.6)	-	
Total				
Sales:				
Japan	2,059.8	2,066.8	-0.3	-0
Outside Japan	1,060.1	1,105.2	-4.1	-2
Total	<u>3,120.0</u>	<u>3,172.0</u>	-1.6	-1
Operating income	Y 3.5	10.2	-65.2	
[Operating income margin]	<u>[0.1%]</u>	<u>[0.3%]</u>		

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Change (%)	Constant Currency (%)**
		FY2012 (4/1/12~12/31/12)	FY2011 (4/1/11~12/31/11)		
Technology Solutions					
Services:					
	Solutions / System Integration	Y 575.5	567.7	+1.4	+1
	Infrastructure Services	<u>1,090.2</u>	<u>1,110.0</u>	-1.8	-1
		<u>1,665.8</u>	<u>1,677.8</u>	-0.7	-0
System Platforms:					
	System Products	169.4	189.4	-10.5	-9
	Network Products	<u>205.7</u>	<u>204.3</u>	+0.7	+0
		<u>375.2</u>	<u>393.7</u>	-4.7	-4
	Total	<u><u>2,041.0</u></u>	<u><u>2,071.5</u></u>	-1.5	-1
Ubiquitous Solutions					
	PCs / Mobile Phones	626.9	630.7	-0.6	+1
	Mobilewear	<u>188.9</u>	<u>186.2</u>	+1.4	+2
	Total	<u><u>815.8</u></u>	<u><u>817.0</u></u>	-0.1	+1
Device Solutions					
	LSI****	214.7	238.3	-9.9	-10
	Electronic Components	<u>184.4</u>	<u>189.0</u>	-2.5	-3
	Total	Y <u><u>398.1</u></u>	<u><u>426.6</u></u>	-6.7	-7

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the nine months of FY2011 to translate the current period's net sales outside Japan into yen.

*** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**** Sales figures for LSI include intrasegment sales to the electronic components segment.