

## Part III: Supplementary Information

### 1. Forecast for FY 2012 Consolidated Business Segment Information

#### a. Net Sales\* and Operating Income

	Yen (Billions)	Change vs. Previous Forecast***	Yen (Billions) FY 2011 (Actual)	Change(%) vs. FY 2011	Constant currency (%)****
	FY 2012 Current Forecast**				
<b>Technology Solutions</b>					
Sales:					
Japan	Y 1,930.0	-	1,912.5	+0.9	+1
Outside Japan	1,055.0	-15.0	1,022.3	+3.2	+4
<b>Total</b>	<b>2,985.0</b>	<b>-15.0</b>	<b>2,934.9</b>	<b>+1.7</b>	<b>+2</b>
Operating income:					
Services	130.0	-	124.0	+4.8	
[Operating income margin]	[5.4%]	-	[5.2%]		
System Platforms	50.0	-	47.2	+5.8	
[Operating income margin]	[8.6%]	-	[8.4%]		
<b>Total operating income</b>	<b>180.0</b>	<b>-</b>	<b>171.2</b>	<b>+5.1</b>	
[Operating income margin]	[6.0%]	-	[5.8%]		
<b>Ubiquitous Solutions</b>					
Sales:					
Japan	890.0	-	884.9	+0.6	+1
Outside Japan	265.0	-5.0	269.3	-1.6	+4
<b>Total</b>	<b>1,155.0</b>	<b>-5.0</b>	<b>1,154.2</b>	<b>+0.1</b>	<b>+1</b>
Operating income	25.0	-	19.9	+25.4	
[Operating income margin]	[2.2%]	-	[1.7%]		
<b>Device Solutions</b>					
Sales:					
Japan	360.0	-	342.9	+5.0	+5
Outside Japan	270.0	-	241.7	+11.7	+11
<b>Total</b>	<b>630.0</b>	<b>-</b>	<b>584.7</b>	<b>+7.7</b>	<b>+8</b>
Operating income	15.0	-	(10.1)	-	
[Operating income margin]	[2.4%]	-	[-1.7%]		
<b>Other/Elimination and Corporate*****</b>					
Sales	(240.0)	-	(206.3)	-	-
Operating income	(85.0)	-	(75.7)	-	
<b>Total</b>					
Sales:					
Japan	2,980.0	-	2,961.4	+0.6	+1
Outside Japan	1,550.0	-20.0	1,506.0	+2.9	+5
<b>Total</b>	<b>4,530.0</b>	<b>-20.0</b>	<b>4,467.5</b>	<b>+1.4</b>	<b>+2</b>
Operating income	Y 135.0	-	105.3	+28.2	
[Operating income margin]	[3.0%]	-	[2.4%]		
< Ratio of sales outside Japan >	< 34.2% >	< -0.3% >	< 33.7% >		

## b. Net Sales\* by Principal Products and Services

	Yen (Billions)		Yen (Billions)		
	FY 2012 Current Forecast**	Change vs. Previous Forecast***	FY 2011 (Actual)	Change(%) vs. FY 2011	Constant currency (%)****
<b>Technology Solutions</b>					
<b>Services:</b>					
Solutions / System Integration	Y 850.0	-	824.8	+3.0	+3
Infrastructure Services	<u>1,555.0</u>	-15.0	<u>1,546.4</u>	+0.6	+1
	<u>2,405.0</u>	-15.0	<u>2,371.2</u>	+1.4	+2
<b>System Platforms:</b>					
System Products	270.0	-	282.7	-4.5	-3
Network Products	<u>310.0</u>	-	<u>280.8</u>	+10.4	+10
	<u>580.0</u>	-	<u>563.6</u>	+2.9	4
<b>Total</b>	<u><u>2,985.0</u></u>	-15.0	<u><u>2,934.9</u></u>	+1.7	+2
<b>Ubiquitous Solutions</b>					
PCs / Mobile Phones	875.0	-5.0	889.5	-1.6	-0
Mobilewear	<u>280.0</u>	-	<u>264.7</u>	+5.8	+6
<b>Total</b>	<u><u>1,155.0</u></u>	-5.0	<u><u>1,154.2</u></u>	+0.1	+1
<b>Device Solutions</b>					
LSI*****	340.0	-	327.1	+3.9	+4
Electronic Components	<u>290.0</u>	-	<u>258.6</u>	+12.1	+12
<b>Total</b>	Y <u><u>630.0</u></u>	-	<u><u>584.7</u></u>	+7.7	+8

### Notes:

\* Net sales include intersegment sales.

\*\* Current forecast as of July 27, 2012.

\*\*\* Previous forecast as of April 27, 2012.

\*\*\*\* The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for FY2011 to translate the current period's net sales outside Japan into yen.

\*\*\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

\*\*\*\*\* Sales figures for LSI include intrasegment sales to the electronic components segment.