

6. FY2012 First-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions)		Change (%)	Constant currency (%)**
		1Q FY 2012 (4/1/12~6/30/12)	1Q FY 2011 (4/1/11~6/30/11)		
Technology Solutions					
Sales:					
Japan	Y	402.2	402.7	-0.1	-0
Outside Japan		224.8	256.3	-12.3	-7
Total		627.1	659.1	-4.9	-3
Operating income:					
Services		4.9	2.0	+138.7	
[Operating income margin]		[1.0%]	[0.4%]		
System Platforms		(4.0)	0.4	-	
[Operating income margin]		[-3.6%]	[0.4%]		
Total operating income		0.8	2.5	-65.4	
[Operating income margin]		[0.1%]	[0.4%]		
Ubiquitous Solutions					
Sales:					
Japan		175.8	178.8	-1.7	-2
Outside Japan		58.7	56.5	+3.8	+12
Total		234.6	235.4	-0.4	+2
Operating income					
[Operating income margin]		(2.0)	(-0.0)	-	
		[-0.9%]	[-0.0%]		
Device Solutions					
Sales:					
Japan		72.0	81.3	-11.4	-11
Outside Japan		58.3	59.5	-2.0	+1
Total		130.3	140.8	-7.5	-6
Operating income					
[Operating income margin]		(3.6)	(1.0)	-	
		[-2.8%]	[-0.7%]		
Other/Elimination and Corporate***					
Sales		(34.7)	(49.3)	-	-
Operating income		(20.2)	(18.6)	-	
Total					
Sales:					
Japan		618.9	619.6	-0.1	-0
Outside Japan		338.3	366.3	-7.6	-2
Total		957.3	986.0	-2.9	-1
Operating income					
[Operating income margin]	Y	(25.0)	(17.1)	-	
		[-2.6%]	[-1.7%]		

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Change (%)	Constant Currency (%)**
		1Q FY 2012 (4/1/12~6/30/12)	1Q FY 2011 (4/1/11~6/30/11)		
Technology Solutions					
Services:					
Solutions / System Integration	Y	170.5	168.5	+1.2	+1
Infrastructure Services		343.1	365.5	-6.1	-3
		513.6	534.0		
System Platforms:					
System Products		49.1	62.8	-21.9	-19
Network Products		64.3	62.2	+3.4	+4
		113.4	125.1	-9.3	-8
Total		627.1	659.1	-4.9	-3
Ubiquitous Solutions					
PCs / Mobile Phones		170.6	190.8	-10.6	-8
Mobilewear		63.9	44.5	+43.5	+45
Total		234.6	235.4	-0.4	+2
Device Solutions					
LSI****		67.8	77.0	-12.0	-11
Electronic Components		62.7	64.0	-2.0	-1
Total	Y	130.3	140.8	-7.5	-6

Quarterly Breakdown of Net Sales*

(Billion Yen)

	FY2011				FY2012
	1Q	2Q	3Q	4Q	1Q
Solutions/System Integration	168.5	207.7	191.5	257.1	170.5
Infrastructure Services	365.5	376.9	367.6	436.3	343.1
System Products	62.8	68.7	57.8	93.2	49.1
Network Products	62.2	72.9	69.1	76.5	64.3
PCs/Mobile Phones	190.8	207.4	232.4	258.7	170.6
Mobilewear	44.5	72.8	68.7	78.5	63.9
LSI****	77.0	85.7	75.6	88.7	67.8
Electronic Components	64.0	62.1	62.8	69.5	62.7

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the first quarter of FY2011 to translate the current period's net sales outside Japan into yen.

*** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**** Sales figures for LSI include intrasegment sales to the electronic components segment.