

10. FY2012 Second-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

	Yen (Billions)		2Q FY2012 vs 2Q FY2011	
	2Q FY 2012 (7/1/12~9/30/12)	1Q FY 2012 (4/1/12~6/30/12)	Change (%)	Constant currency (%)**
Technology Solutions				
Sales:				
Japan	Y 478.2	402.2	+1.3	1
Outside Japan	235.1	224.8	-7.6	-5
Total	<u>713.3</u>	<u>627.1</u>	-1.8	-1
Operating income:				
Services	32.4	4.9	+16.0	
[Operating income margin]	[5.6%]	[1.0%]		
System Platforms	13.7	(4.0)	-9.5	
[Operating income margin]	[10.0%]	[-3.6%]		
Total operating income	<u>46.2</u>	<u>0.8</u>	+7.0	
[Operating income margin]	<u>[6.5%]</u>	<u>[0.1%]</u>		
Ubiquitous Solutions				
Sales:				
Japan	250.2	175.8	+19.9	20
Outside Japan	64.5	58.7	-9.9	-4
Total	<u>314.7</u>	<u>234.6</u>	+12.3	14
Operating income	12.4	(2.0)	+185.3	
[Operating income margin]	<u>[4.0%]</u>	<u>[-0.9%]</u>		
Device Solutions				
Sales:				
Japan	78.1	72.0	-11.5	-12
Outside Japan	60.1	58.3	+1.5	2
Total	<u>138.3</u>	<u>130.3</u>	-6.3	-6
Operating income	(3.3)	(3.6)	-	
[Operating income margin]	<u>[-2.4%]</u>	<u>[-2.8%]</u>		
Other/Elimination and Corporate***				
Sales	(51.9)	(34.7)	-	-
Operating income	(22.5)	(20.2)	-	
Total				
Sales:				
Japan	759.5	618.9	+4.5	4
Outside Japan	354.8	338.3	-6.4	-3
Total	<u>1,114.4</u>	<u>957.3</u>	+0.7	2
Operating income	Y <u>32.7</u>	<u>(25.0)</u>	+35.3	
[Operating income margin]	<u>[2.9%]</u>	<u>[-2.6%]</u>		

b. Net Sales* by Principal Products and Services

(Billion Yen)

	FY2011				FY2012			
	1Q	2Q	3Q	4Q	1Q	2Q	Comparison to 2Q FY2011	
							Change (%)	Constant Currency (%)

<Services>

Solutions / System Integration	168.5	207.7	191.5	257.1	170.5	210.2	1.2	1
Infrastructure Services	365.5	376.9	367.6	436.3	343.1	365.3	Δ3.1	Δ2

<System Platforms>

System Products	62.8	68.7	57.8	93.2	49.1	61.7	Δ10.2	Δ8
Network Products	62.2	72.9	69.1	76.5	64.3	75.9	4.2	4

<Ubiquitous Solutions>

PCs / Mobile Phones	190.8	207.4	232.4	258.7	170.6	249.3	20.2	22
Mobilewear	44.5	72.8	68.7	78.5	63.9	65.4	Δ10.2	Δ10

<Device Solutions>

LSI****	77.0	85.7	75.6	88.7	67.8	76.2	Δ11.0	Δ11
Electronic Components	64.0	62.1	62.8	69.5	62.7	62.3	0.3	0

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the second quarter of FY2011 to translate the current period's net sales outside Japan into yen.

*** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**** Sales figures for LSI include intrasegment sales to the electronic components segment.