

6. FY2012 First-Half Consolidated Business Segment Information

a. Net Sales* and Operating Income

	Yen (Billions)		Change (%)	Constant currency (%)**
	1H FY 2012 (4/1/12~9/30/12)	1H FY 2011 (4/1/11~9/30/11)		
Technology Solutions				
Sales:				
Japan	Y 880.4	874.6	+0.7	1
Outside Japan	459.9	510.7	-9.9	-6
Total	<u>1,340.4</u>	<u>1,385.4</u>	-3.2	-2
Operating income:				
Services	37.3	30.0	+24.5	
[Operating income margin]	[3.4%]	[2.7%]		
System Platforms	9.6	15.6	-38.1	
[Operating income margin]	[3.9%]	[5.9%]		
Total operating income	<u>47.0</u>	<u>45.7</u>	+3.0	
[Operating income margin]	<u>[3.5%]</u>	<u>[3.3%]</u>		
Ubiquitous Solutions				
Sales:				
Japan	426.0	387.5	+9.9	10
Outside Japan	123.3	128.2	-3.9	4
Total	<u>549.3</u>	<u>515.8</u>	+6.5	8
Operating income	10.4	4.3	+140.6	
[Operating income margin]	[1.9%]	[0.8%]		
Device Solutions				
Sales:				
Japan	150.1	169.6	-11.5	-11
Outside Japan	118.5	118.8	-0.3	1
Total	<u>268.6</u>	<u>288.4</u>	-6.8	-6
Operating income	(7.0)	(4.8)	-	
[Operating income margin]	[-2.6%]	[-1.7%]		
Other/Elimination and Corporate***				
Sales	(86.7)	(97.3)	-	
Operating income	(42.7)	(38.1)	-	
Total				
Sales:				
Japan	1,378.5	1,346.8	+2.4	2
Outside Japan	693.2	745.5	-7.0	-3
Total	<u>2,071.8</u>	<u>2,092.3</u>	-1.0	0
Operating income	Y 7.6	7.0	+9.1	
[Operating income margin]	<u>[0.4%]</u>	<u>[0.3%]</u>		

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Change (%)	Constant Currency (%)**
		<u>1H FY 2012</u> (4/1/12~9/30/12)	<u>1H FY 2011</u> (4/1/11~9/30/11)		
Technology Solutions					
Services:					
	Solutions / System Integration	Y 380.7	376.2	+1.2	1
	Infrastructure Services	<u>708.5</u>	<u>742.4</u>	-4.6	-2
		<u>1,089.2</u>	1,118.6	-2.6	-1
System Platforms:					
	System Products	110.8	131.6	-15.8	-13
	Network Products	<u>140.2</u>	<u>135.1</u>	+3.8	4
		<u>251.1</u>	266.7	-5.8	-5
	Total	<u><u>1,340.4</u></u>	<u><u>1,385.4</u></u>	-3.2	-2
Ubiquitous Solutions					
	PCs / Mobile Phones	420.0	398.3	+5.4	8
	Mobilewear	<u>129.3</u>	<u>117.4</u>	+10.1	11
	Total	<u><u>549.3</u></u>	<u><u>515.8</u></u>	+6.5	8
Device Solutions					
	LSI****	144.1	162.7	-11.5	-11
	Electronic Components	<u>125.0</u>	<u>126.2</u>	-0.9	-0
	Total	Y <u><u>268.6</u></u>	<u><u>288.4</u></u>	-6.8	-6

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the first half of FY2011 to translate the current period's net sales outside Japan into yen.

*** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**** Sales figures for LSI include intrasegment sales to the electronic components segment.