

Part III: Supplementary Information

1. Forecast for FY 2011 Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions) FY2011 Current Forecast**	Change vs. Previous Forecast***	Yen (Billions) FY 2010 (Actual)	Change(%) vs. FY2010	Excluding impact of changes in currency exchange rates(%)****
Technology Solutions						
Sales:						
Japan	Y	1,915.0	-25.0	1,942.1	-1.4	-1
Outside Japan		1,065.0	-15.0	1,072.1	-0.7	+5
Total		2,980.0	-40.0	3,014.3	-1.1	+1
Operating income:						
Services		125.0	-10.0	117.3	+6.5	
[Operating income margin]		[5.2%]	[-0.4%]	[4.9%]		
System Platforms		45.0	-5.0	45.5	-1.2	
[Operating income margin]		[7.8%]	[-0.5%]	[7.7%]		
Total operating income		170.0	-15.0	162.8	+4.4	
[Operating income margin]		[5.7%]	[-0.4%]	[5.4%]		
Ubiquitous Solutions						
Sales:						
Japan		880.0	-5.0	851.6	+3.3	+3
Outside Japan		270.0	-5.0	273.9	-1.4	+4
Total		1,150.0	-10.0	1,125.6	+2.2	+3
Operating income		15.0	-5.0	22.6	-33.9	
[Operating income margin]		[1.3%]	[-0.4%]	[2.0%]		
Device Solutions						
Sales:						
Japan		335.0	-15.0	361.3	-7.3	-7
Outside Japan		245.0	-5.0	269.2	-9.0	-2
Total		580.0	-20.0	630.6	-8.0	-5
Operating income (loss)		(15.0)	-15.0	20.9	-	
[Operating income margin]		[-2.6%]	[-2.6%]	[3.3%]		
Other/Elimination and Corporate*****						
Sales		(220.0)	+20.0	(242.2)	-	-
Operating income		(70.0)	-	(73.9)	-	
Total						
Sales:						
Japan		2,940.0	-25.0	2,941.0	-0.0	-0
Outside Japan		1,550.0	-25.0	1,587.3	-2.4	+3
Total		4,490.0	-50.0	4,528.4	-0.8	+1
Operating income	Y	100.0	-35.0	132.5	-24.6	
[Operating income margin]		[2.2%]	[-0.8%]	[2.9%]		
<Ratio of sales outside Japan>		<34.5%>	<-0.2%>	<35.1%>		

b. Net Sales* by Principal Products and Services

		Yen (Billions) FY2011 Current Forecast**	Change vs. Previous Forecast***	Yen (Billions) FY 2010 (Actual)	Change(%) vs. FY2010	Excluding impact of changes in currency exchange rates(%)****	Impact of Thai floods *****
Technology Solutions							
Services:							
Solutions / System Integration	Y	820.0	-10.0	830.0	-1.2	-1	-
Infrastructure Services		1,580.0	-10.0	1,589.5	-0.6	+2	-1.0
		2,400.0	-20.0	2,419.5	-0.8	+1	-1.0
System Platforms:							
System Products		300.0	-20.0	326.5	-8.1	-7	-
Network Products		280.0	-	268.2	+4.4	+7	-
		580.0	-20.0	594.8	-2.5	-0	-
Total		2,980.0	-40.0	3,014.3	-1.1	+1	-1.0
Ubiquitous Solutions							
PCs / Mobile Phones		890.0	-	842.5	+5.6	+7	-4.0
Mobilewear		260.0	-10.0	283.1	-8.2	-7	-12.0
Total		1,150.0	-10.0	1,125.6	+2.2	+3	-16.0
Device Solutions							
LSI*****		320.0	-10.0	343.7	-6.9	-5	-7.0
Electronic Components		260.0	-10.0	288.5	-9.9	-6	-1.0
Total	Y	580.0	-20.0	630.6	-8.0	-5	-8.0

Notes:

- * Net sales include intersegment sales.
- ** Current forecast as of January 31, 2011.
- *** Previous forecast as of October 26, 2011.
- **** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the fiscal 2010 to translate the current period's net sales outside Japan into yen.
- ***** The amount of reduction caused by the Thai floods is an estimate of lost sales, higher costs and other factors associated with revisions to planned production and sales figures on account of the floods which took place in Thailand. The impact of parts procurement delays and higher prices, customer production adjustments and other factors is included.
- ***** Sales figures for LSI include intrasegment sales to the electronic components segment.
- ***** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.