

Part III: Supplementary Information

1. Forecast for FY 2011 Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions)		Yen (Billions)		
		FY 2011 Current Forecast**	Change vs. Previous Forecast***	FY 2010 (Actual)	Change(%) vs. FY 2010	Change excluding earthquake impact (%)****
Technology Solutions						
Sales:						
Japan	Y	1,940.0	-	1,942.1	-0.1	0
Outside Japan		1,110.0	-	1,072.1	+3.5	+4
Total		3,050.0	-	3,014.3	+1.2	+1
Operating income:						
Services		135.0	-	117.3	+15.0	+24
[Operating income margin]		[5.5%]	-	[4.9%]		
System Platforms		50.0	-	45.5	+9.8	+16
[Operating income margin]		[8.3%]	-	[7.7%]		
Total operating income		185.0	-	162.8	+13.6	+22
[Operating income margin]		[6.1%]	-	[5.4%]		
Ubiquitous Solutions						
Sales:						
Japan		880.0	-	851.6	+3.3	+5
Outside Japan		280.0	-	273.9	+2.2	+4
Total		1,160.0	-	1,125.6	+3.1	+5
Operating income		15.0	-	22.6	-33.9	+1
[Operating income margin]		[1.3%]	-	[2.0%]		
Device Solutions						
Sales:						
Japan		360.0	-	361.3	-0.4	+3
Outside Japan		270.0	-	269.2	+0.3	0
Total		630.0	-	630.6	-0.1	+2
Operating income		15.0	-	20.9	-28.5	-19
[Operating income margin]		[2.4%]	-	[3.3%]		
Other/Elimination and Corporate*****						
Sales		(240.0)	-	(242.2)	-	-
Operating income		(80.0)	-	(73.9)	-	-
Total						
Sales:						
Japan		2,970.0	-	2,941.0	+1.0	+2
Outside Japan		1,630.0	-	1,587.3	+2.7	+3
Total		4,600.0	-	4,528.4	+1.6	+2
Operating income	Y	135.0	-	132.5	+1.8	+20
[Operating income margin]		[2.9%]	-	[2.9%]		
< Ratio of sales outside Japan >		< 35.4% >	-	< 35.1% >		

b. Net Sales* by Principal Products and Services

	Yen (Billions)	Change vs. Previous Forecast***	Yen (Billions)	Change(%) vs. FY 2010	Change excluding earthquake impact (%)****
	FY 2011 Current Forecast**		FY 2010 (Actual)		
Technology Solutions					
Services:					
Solutions / System Integration	Y 830.0	-	830.0	-	+1
Infrastructure Services	1,620.0	-	1,589.5	+1.9	+2
	<u>2,450.0</u>	-	<u>2,419.5</u>	+1.3	+2
System Platforms:					
System Products	320.0	-	326.5	-2.0	-2
Network Products	280.0	-	268.2	+4.4	+3
	<u>600.0</u>	-	<u>594.8</u>	+0.9	0
Total	<u><u>3,050.0</u></u>	-	<u><u>3,014.3</u></u>	+1.2	+1
Ubiquitous Solutions					
PCs / Mobile Phones	900.0	-	842.5	+6.8	+7
Mobilewear	260.0	-	283.1	-8.2	-2
Total	<u><u>1,160.0</u></u>	-	<u><u>1,125.6</u></u>	+3.1	+5
Device Solutions					
LSI*****	340.0	-	343.7	-1.1	+2
Electronic Components	290.0	-	288.5	+0.5	+1
Total	Y <u><u>630.0</u></u>	-	<u><u>630.6</u></u>	-0.1	+2

Notes:

* Net sales include intersegment sales.

** Current forecast as of July 28, 2011.

*** Previous forecast as of June 17, 2011.

**** The decline in sales and increased costs are estimated in line with production and sales plans revised as a result of the earthquake, for both fiscal 2010 and fiscal 2011.

***** Sales figures for LSI include intrasegment sales to the electronic components segment.

***** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.