

6. FY2011 First-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions)		Change(%)	Change excluding earthquake impact (%)**
		1Q FY 2011 (4/1/11~6/30/11)	1Q FY 2010 (4/1/10~6/30/10)		
Technology Solutions					
Sales:					
Japan	Y	402.7	403.6	-0.2	+1
Outside Japan		256.3	262.0	-2.2	-2
Total		659.1	665.7	-1.0	-0
Operating income:					
Services		2.0	6.6	-68.7	-54
[Operating income margin]		[0.4%]	[1.2%]		
System Platforms		0.4	1.9	-76.8	-36
[Operating income margin]		[0.4%]	[1.6%]		
Total operating income		2.5	8.5	-70.5	-50
[Operating income margin]		[0.4%]	[1.3%]		
Ubiquitous Solutions					
Sales:					
Japan		178.8	212.3	-15.8	-2
Outside Japan		56.5	64.5	-12.3	-5
Total		235.4	276.8	-15.0	-3
Operating income					
		(-0.0)	10.6	-	-6
[Operating income margin]		[-0.0%]	[3.9%]		
Device Solutions					
Sales:					
Japan		81.3	83.9	-3.2	+3
Outside Japan		59.5	74.5	-20.1	-20
Total		140.8	158.5	-11.1	-8
Operating income					
		(1.0)	6.0	-	-97
[Operating income margin]		[-0.7%]	[3.8%]		
Other/Elimination and Corporate****					
Sales		(49.3)	(53.9)	-	-
Operating income		(18.6)	(15.2)	-	-
Total					
Sales:					
Japan		619.6	654.3	-5.3	+1
Outside Japan		366.3	392.9	-6.7	-6
Total		986.0	1,047.2	-5.8	-2
Operating income					
	Y	(17.1)	10.0	-	-
[Operating income margin]		[-1.7%]	[1.0%]		

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Change (%)	Change excluding earthquake impact (%)**
		1Q FY 2011 (4/1/11~6/30/11)	1Q FY 2010 (4/1/10~6/30/10)		
Technology Solutions					
Services:					
Solutions / System Integration	Y	168.5	172.4	-2.3	-0
Infrastructure Services		365.5	369.6	-1.1	-1
		<u>534.0</u>	<u>542.0</u>	-1.5	-1
System Platforms:					
System Products		62.8	54.3	+15.7	+16
Network Products		62.2	69.3	-10.3	-6
		<u>125.1</u>	<u>123.6</u>	+1.1	+4
Total		<u><u>659.1</u></u>	<u><u>665.7</u></u>	-1.0	-0
Ubiquitous Solutions					
PCs / Mobile Phones		190.8	202.7	-5.8	-2
Mobilewear		44.5	74.1	-39.9	-7
Total		<u><u>235.4</u></u>	<u><u>276.8</u></u>	-15.0	-3
Device Solutions					
LSI***		77.0	80.5	-4.3	+3
Electronic Components		64.0	78.4	-18.3	-19
Total	Y	<u><u>140.8</u></u>	<u><u>158.5</u></u>	-11.1	-8

Notes:

* Net sales include intersegment sales.

** The decline in sales and increased costs are estimated in line with production and sales plans revised as a result of the earthquake for first-quarter of fiscal 2011.

*** Sales figures for LSI include intrasegment sales to the electronic components segment.

**** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.