

## Part III: Supplementary Information

### 1. Forecast for FY 2011 Consolidated Business Segment Information

#### a. Net Sales\* and Operating Income

		Yen (Billions) FY2011 Current Forecast**	Change vs. Previous Forecast***	Yen (Billions) FY 2010 (Actual)	Change(%) vs. FY2010	Excluding impact of changes in currency exchange rates(%)****
<b>Technology Solutions</b>						
Sales:						
Japan	Y	1,940.0	-	1,942.1	-0.1	-0
Outside Japan		1,080.0	-30.0	1,072.1	+0.7	+6
Total		3,020.0	-30.0	3,014.3	+0.2	+2
Operating income:						
Services		135.0	-	117.3	+15.0	
[Operating income margin]		[5.6 %]	[+0.1 %]	[4.9 %]		
System Platforms		50.0	-	45.5	+9.8	
[Operating income margin]		[8.3 %]	[ - %]	[7.7 %]		
Total operating income		185.0	-	162.8	+13.6	
[Operating income margin]		[6.1 %]	[ - %]	[5.4 %]		
<b>Ubiquitous Solutions</b>						
Sales:						
Japan		885.0	+5.0	851.6	+3.9	+4
Outside Japan		275.0	-5.0	273.9	+0.4	+5
Total		1,160.0	-	1,125.6	+3.1	+4
Operating income		20.0	+5.0	22.6	-11.8	
[Operating income margin]		[1.7 %]	[+0.4 %]	[2.0 %]		
<b>Device Solutions</b>						
Sales:						
Japan		350.0	-10.0	361.3	-3.1	-3
Outside Japan		250.0	-20.0	269.2	-7.2	0
Total		600.0	-30.0	630.6	-4.9	-2
Operating income		-	-15.0	20.9	-	
[Operating income margin]		[0.0 %]	[-2.4 %]	[3.3 %]		
<b>Other/Elimination and Corporate*****</b>						
Sales		(240.0)	-	(242.2)	-	-
Operating income		(70.0)	+10.0	(73.9)	-	
<b>Total</b>						
Sales:						
Japan		2,965.0	-5.0	2,941.0	+0.8	+1
Outside Japan		1,575.0	-55.0	1,587.3	-0.8	+5
Total		4,540.0	-60.0	4,528.4	+0.3	+2
Operating income	Y	135.0	-	132.5	+1.8	
[Operating income margin]		[3.0 %]	[+0.1 %]	[2.9 %]		
< Ratio of sales outside Japan >		< 34.7 % >	< -0.7 % >	< 35.1 % >		

## b. Net Sales\* by Principal Products and Services

		Yen (Billions)		Yen (Billions)		Excluding impact of changes in currency exchange rates(%)****
		FY2011	Change vs. Previous Forecast***	FY 2010 (Actual)	Change(%) vs. FY2010	
		Current Forecast**				
<b>Technology Solutions</b>						
<b>Services:</b>						
	Solutions / System Integration	Y 830.0	-	830.0	-	0
	Infrastructure Services	1,590.0	-30.0	1,589.5	+0.0	+3
		2,420.0	-30.0	2,419.5	+0.0	+2
<b>System Platforms:</b>						
	System Products	320.0	-	326.5	-2.0	-1
	Network Products	280.0	-	268.2	+4.4	+8
		600.0	-	594.8	+0.9	+3
	<b>Total</b>	3,020.0	-30.0	3,014.3	+0.2	+2
<b>Ubiquitous Solutions</b>						
	PCs / Mobile Phones	890.0	-10.0	842.5	+5.6	+7
	Mobilewear	270.0	+10.0	283.1	-4.6	-3
	<b>Total</b>	1,160.0	-	1,125.6	+3.1	+4
<b>Device Solutions</b>						
	LSI*****	330.0	-10.0	343.7	-4.0	-2
	Electronic Components	270.0	-20.0	288.5	-6.4	-2
	<b>Total</b>	Y 600.0	-30.0	630.6	-4.9	-2

### Notes:

- \* Net sales include intersegment sales.
- \*\* Current forecast as of October 26, 2011.
- \*\*\* Previous forecast as of July 28, 2011.
- \*\*\*\* The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the fiscal 2010 to translate the current period's net sales outside Japan into yen.
- \*\*\*\*\* Sales figures for LSI include intrasegment sales to the electronic components segment.
- \*\*\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.