

## 10. FY2011 Second-Quarter Consolidated Business Segment Information

### a. Net Sales\* and Operating Income

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)**
		2Q FY 2011 (7/1/11~9/30/11)	2Q FY 2010 (7/1/10~9/30/10)		
Technology Solutions					
Sales:					
Japan	Y	471.9	482.3	-2.2	-2
Outside Japan		254.3	252.6	+0.7	+5
Total		726.2	735.0	-1.2	0
Operating income:					
Services		27.9	31.8	-12.3	
[Operating income margin]		[4.8%]	[5.4%]		
System Platforms		15.2	15.9	-4.3	
[Operating income margin]		[10.7%]	[10.8%]		
Total operating income		43.1	47.7	-9.6	
[Operating income margin]		[5.9%]	[6.5%]		
Ubiquitous Solutions					
Sales:					
Japan		208.6	198.3	+5.2	+5
Outside Japan		71.6	66.0	+8.6	+11
Total		280.3	264.3	+6.1	+7
Operating income		4.3	4.4	-1.7	
[Operating income margin]		[1.6%]	[1.7%]		
Device Solutions					
Sales:					
Japan		88.2	90.7	-2.7	-3
Outside Japan		59.2	70.3	-15.7	-9
Total		147.5	161.1	-8.4	-6
Operating income		(3.8)	5.2	-	
[Operating income margin]		[-2.6%]	[3.3%]		
Other/Elimination and Corporate****					
Sales		(47.9)	(60.2)	-	-
Operating income		(19.5)	(20.3)	-	
Total					
Sales:					
Japan		727.1	717.3	+1.4	+1
Outside Japan		379.1	382.7	-1.0	+4
Total		1,106.2	1,100.1	+0.6	+2
Operating income	Y	24.1	37.1	-34.9	
[Operating income margin]		[2.2%]	[3.4%]		

## b. Net Sales\* by Principal Products and Services

		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)**
		2Q FY 2011 (7/1/11~9/30/11)	2Q FY 2010 (7/1/10~9/30/10)		
<b>Technology Solutions</b>					
<b>Services:</b>					
Solutions / System Integration	Y	207.7	207.0	+0.3	0
Infrastructure Services		376.9	380.0	-0.8	+1
		584.6	587.1	-0.4	+1
<b>System Platforms:</b>					
System Products		68.7	82.3	-16.5	-16
Network Products		72.9	65.6	+11.1	+14
		141.6	147.9	-4.2	-2
<b>Total</b>		726.2	735.0	-1.2	0
<b>Ubiquitous Solutions</b>					
PCs / Mobile Phones		207.4	186.9	+11.0	+11
Mobilewear		72.8	77.3	-5.8	-4
<b>Total</b>		280.3	264.3	+6.1	+7
<b>Device Solutions</b>					
LSI***		85.7	88.7	-3.4	-2
Electronic Components		62.1	72.7	-14.5	-11
<b>Total</b>	Y	147.5	161.1	-8.4	-6

### Notes:

\* Net sales include intersegment sales.

\*\* The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the second quarter of fiscal 2010 to translate the current period's net sales outside Japan into yen.

\*\*\* Sales figures for LSI include intrasegment sales to the electronic components segment.

\*\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.