

6. FY2011 First-Half Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)**
		1H FY 2011 (4/1/11~9/30/11)	1H FY 2010 (4/1/10~9/30/10)		
Technology Solutions					
Sales:					
Japan	Y	874.6	886.0	-1.3	-1
Outside Japan		510.7	514.7	-0.8	+3
Total		1,385.4	1,400.8	-1.1	+0
Operating income:					
Services		30.0	38.5	-22.0	
[Operating income margin]		[2.7%]	[3.4%]		
System Platforms		15.6	17.8	-12.2	
[Operating income margin]		[5.9%]	[6.6%]		
Total operating income		45.7	56.3	-18.9	
[Operating income margin]		[3.3%]	[4.0%]		
Ubiquitous Solutions					
Sales:					
Japan		387.5	410.6	-5.6	-6
Outside Japan		128.2	130.5	-1.7	+1
Total		515.8	541.2	-4.7	-4
Operating income		4.3	15.1	-71.3	
[Operating income margin]		[0.8%]	[2.8%]		
Device Solutions					
Sales:					
Japan		169.6	174.7	-2.9	-3
Outside Japan		118.8	144.9	-18.0	-11
Total		288.4	319.6	-9.8	-7
Operating income		(4.8)	11.3	-	
[Operating income margin]		[-1.7%]	[3.5%]		
Other/Elimination and Corporate****					
Sales		(97.3)	(114.2)	-	-
Operating income		(38.1)	(35.6)	-	
Total					
Sales:					
Japan		1,346.8	1,371.7	-1.8	-2
Outside Japan		745.5	775.7	-3.9	+1
Total		2,092.3	2,147.4	-2.6	-1
Operating income	Y	7.0	47.1	-85.0	
[Operating income margin]		[0.3%]	[2.2%]		

b. Net Sales* by Principal Products and Services

Total		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)**	
		1H FY 2011 (4/1/11~9/30/11)	1H FY 2010 (4/1/10~9/30/10)			
Technology Solutions						
	Services:					
	Solutions / System Integration	Y	376.2	379.5	-0.9	-1
	Infrastructure Services		742.4	749.6	-1.0	+1
			1,118.6	1,129.1	-0.9	0
	System Platforms:					
	System Products		131.6	136.6	-3.7	-3
	Network Products		135.1	134.9	+0.1	+4
			266.7	271.6	-1.8	0
	Total		1,385.4	1,400.8	-1.1	0
Ubiquitous Solutions						
	PCs / Mobile Phones		398.3	389.6	+2.2	+2
	Mobilewear		117.4	151.5	-22.5	-21
	Total		515.8	541.2	-4.7	-4
Device Solutions						
	LSI***		162.7	169.2	-3.8	-2
	Electronic Components		126.2	151.1	-16.5	-12
	Total	Y	288.4	319.6	-9.8	-7

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the first half of fiscal 2010 to translate the current period's net sales outside Japan into yen.

*** Sales figures for LSI include intrasegment sales to the electronic components segment.

**** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.