

1. Forecast for FY 2012 Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (Billions)	Yen (Billions)	Change(%) vs. FY 2011	Excluding impact of changes in currency exchange rates(%)**
		FY 2012 (Forecast)	FY 2011 (Actual)		
Technology Solutions					
Japan	Y	1,930.0	1,912.5	+0.9	+1
Outside Japan		1,070.0	1,022.3	+4.7	+5
Sales		3,000.0	2,934.9	+2.2	+2
Operating income:					
Services		130.0	124.0	+4.8	
[Operating income margin]		[5.4%]	[5.2%]		
System Platforms		50.0	47.2	+5.8	
[Operating income margin]		[8.6%]	[8.4%]		
Total operating income		180.0	171.2	+5.1	
[Operating income margin]		[6.0%]	[5.8%]		
Ubiquitous Solutions					
Japan		890.0	884.9	+0.6	+1
Outside Japan		270.0	269.3	+0.2	+4
Sales		1,160.0	1,154.2	+0.5	+1
Operating income		25.0	19.9	+25.4	
[Operating income margin]		[2.2%]	[1.7%]		
Device Solutions					
Japan		360.0	342.9	+5.0	+5
Outside Japan		270.0	241.7	+11.7	+11
Sales		630.0	584.7	+7.7	+7
Operating income		15.0	(10.1)	-	
[Operating income margin]		[2.4%]	[-1.7%]		
Other/Elimination and Corporate***					
Sales		(240.0)	(206.3)	-	-
Operating income		(85.0)	(75.7)	-	
Total					
Japan		2,980.0	2,961.4	+0.6	+1
Outside Japan		1,570.0	1,506.0	+4.2	+5
Total		4,550.0	4,467.5	+1.8	+2
Operating income	Y	135.0	105.3	+28.2	
[Operating income margin]		[3.0%]	[2.4%]		
< Ratio of sales outside Japan >		< 34.5% >	< 33.7% >		

b. Net Sales* by Principal Products and Services

		Yen (Billions) <u>FY2012</u> (Forecast)	Yen (Billions) FY 2011 (Actual)	Change(%) vs. FY 2011	Excluding impact of changes in currency exchange rates(%)**
Technology Solutions					
Services:					
	Solutions / System Integration	Y 850.0	824.8	+3.0	+3
	Infrastructure Services	<u>1,570.0</u>	<u>1,546.4</u>	+1.5	+2
		<u>2,420.0</u>	<u>2,371.2</u>	+2.1	+2
System Platforms:					
	System Products	270.0	282.7	-4.5	-3
	Network Products	<u>310.0</u>	<u>280.8</u>	+10.4	+10
		<u>580.0</u>	<u>563.6</u>	+2.9	+3
	Total	<u><u>3,000.0</u></u>	<u><u>2,934.9</u></u>	+2.2	+2
Ubiquitous Solutions					
	PCs / Mobile Phones	880.0	889.5	-1.1	0
	Mobilewear	<u>280.0</u>	<u>264.7</u>	+5.8	+6
	Total	<u><u>1,160.0</u></u>	<u><u>1,154.2</u></u>	+0.5	+1
Device Solutions					
	LSI****	340.0	327.1	+3.9	+4
	Electronic Components	<u>290.0</u>	<u>258.6</u>	+12.1	+12
	Total	Y <u><u>630.0</u></u>	<u><u>584.7</u></u>	+7.7	+7

Notes:

* Net sales include intersegment sales.

** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the full year of fiscal 2011 to translate fiscal 2012 net sales forecast outside Japan into yen.

*** "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project; facility services and the development of information services for Fujitsu Group companies; and welfare benefits for Fujitsu Group employees, as well as strategic expenses such as basic research and joint costs associated with Group management conducted by the parent company.

**** Sales figures for LSI include intrasegment sales to the electronic components segment.