

10. FY2010 Third-Quarter Consolidated Business Segment Information

a. Net Sales** and Operating Income (1)

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)***	Yen
		3Q FY 2010 (10/1/10~12/31/10)	3Q FY 2009 (10/1/09~12/31/09)			3Q FY 2008 (10/1/08~12/31/08)
Technology Solutions						
Japan	Y	444.6	451.8	-1.6	-2	473.4
Outside Japan		273.5	302.9	-9.7	+1	213.9
Sales		718.1	754.8	-4.9	-1	687.4
Operating income:						
Services		19.0	21.0	-9.4		25.5
[Operating income margin]		[3.3%]	[3.5%]			[4.6%]
System Platforms		5.9	10.5	-43.9		(2.0)
[Operating income margin]		[4.3%]	[7.2%]			[-0.2%]
Total operating income		24.9	31.5	-21.0		25.2
[Operating income margin]		[3.5%]	[4.2%]			[3.7%]
Ubiquitous Solutions						
Japan		214.8	214.1	+0.3	+0	189.3
Outside Japan		74.7	82.6	-9.5	+2	32.2
Sales		289.5	296.7	-2.4	+1	221.5
Operating income		3.6	16.2	-77.3		(8.0)
[Operating income margin]		[1.3%]	[5.5%]			[-0.4%]
Device Solutions						
Japan		93.4	84.9	+10.0	+10	98.4
Outside Japan		61.9	66.9	-7.5	+1	55.7
Sales		155.3	151.8	+2.3	+6	154.1
Operating income		8.4	3.3	+155.5		(22.6)
[Operating income margin]		[5.4%]	[2.2%]			[-14.7%]
Other/Elimination and Corporate*****						
Sales		(66.6)	(56.6)	-	-	(9.3)
Operating income		(15.7)	(17.5)	-		(26.9)
Total						
Japan		693.5	704.8	-1.6	-2	723.0
Outside Japan		402.8	441.9	-8.9	+2	330.8
Total		1,096.4	1,146.7	-4.4	-0	1,053.8
Operating income	Y	21.2	33.6	-36.7		(25.1)
[Operating income margin]		[1.9%]	[2.9%]			[-2.4%]

b. Net Sales** by Principal Products and Services

		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)***	Yen
		3Q FY 2010 (10/1/10~12/31/10)	3Q FY 2009 (10/1/09~12/31/09)			3Q FY 2008 (10/1/08~12/31/08)
Technology Solutions						
Services:						
Solutions / System Integration	Y	189.6	190.8	-0.7	-1	204.5
Infrastructure Services		391.1	417.2	-6.3	+0	349.8
		<u>580.7</u>	<u>608.1</u>	-4.5	-0	<u>554.3</u>
System Platforms:						
System Products		76.3	74.4	+2.6	+7	60.2
Network Products		60.9	72.1	-15.6	-13	72.8
		<u>137.3</u>	<u>146.6</u>	-6.4	-3	<u>133.1</u>
Total		<u>718.1</u>	<u>754.8</u>	-4.9	-1	<u>687.4</u>
Ubiquitous Solutions						
PCs / Mobile Phones		224.9	214.6	+4.8	+8	144.2
Mobilewear		64.6	82.0	-21.2	-19	77.3
Total		<u>289.5</u>	<u>296.7</u>	-2.4	+1	<u>221.5</u>
Device Solutions						
LSI****		87.4	83.5	+4.6	+7	100.6
Electronic Components		68.3	68.9	-0.8	+4	54.5
Total	Y	<u>155.3</u>	<u>151.8</u>	+2.3	+6	<u>154.1</u>

Notes:

- * Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, in the Services sub-segment, the services business outside Japan was previously included under both Solutions/SI and Infrastructure Services, but now all services business outside Japan is included under Infrastructure Services. In addition, although the car audio and navigation systems business had been included in the Other segment, this business is now included in Mobilewear in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal years 2008 and 2009 have been reclassified under the new segments.
- ** Net sales include intersegment sales.
- *** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the third quarter of fiscal 2009 to translate the current period's net sales outside Japan into yen.
- **** Sales figures for LSI include intrasegment sales to the electronic components segment.
- ***** Other/Elimination and Corporate includes Japan's next-generation supercomputer project, facility services and the development of information services for Fujitsu Group companies, and retirement and healthcare benefits for Fujitsu Group employees. The figures in this category for fiscal year 2008 also include the hard disk drive (HDD) business, the transfer of which was completed October 1, 2009.