

6. FY2010 Nine-Month Consolidated Business Segment Information

a. Net Sales** and Operating Income (1)

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)***	Yen
		FY 2010	FY 2009			FY 2008
		(4/1/10~12/31/10)	(4/1/09~12/31/09)			(4/1/08~12/31/08)
Technology Solutions						
Japan	Y	1,330.6	1,329.5	+0.1	+0	1,464.3
Outside Japan		788.2	859.7	-8.3	+2	757.4
Sales		2,118.9	2,189.2	-3.2	+1	2,221.7
Operating income:						
Services		57.5	55.4	+3.9		81.0
[Operating income margin]		[3.4%]	[3.1%]			[4.5%]
System Platforms		23.7	7.4	+218.4		14.7
[Operating income margin]		[5.8%]	[1.8%]			[3.4%]
Total operating income		81.3	62.8	+29.3		95.8
[Operating income margin]		[3.8%]	[2.9%]			[4.3%]
Ubiquitous Solutions						
Japan		625.4	580.6	+7.7	+8	641.6
Outside Japan		205.3	227.4	-9.8	+0	127.2
Sales		830.7	808.1	+2.8	+6	768.8
Operating income		18.8	29.3	-36.0		20.7
[Operating income margin]		[2.3%]	[3.6%]			[2.7%]
Device Solutions						
Japan		268.1	244.0	+9.9	+10	331.1
Outside Japan		206.8	185.7	+11.4	+20	213.2
Sales		475.0	429.8	+10.5	+14	544.4
Operating income		19.7	(14.7)	-		(30.3)
[Operating income margin]		[4.2%]	[-3.4%]			[-5.6%]
Other/Elimination and Corporate*****						
Sales		(180.8)	(93.8)	-	-	(27.3)
Operating income		(51.4)	(62.0)	-		(72.8)
Total						
Japan		2,065.3	2,032.2	+1.6	+2	2,306.1
Outside Japan		1,178.5	1,301.1	-9.4	+0	1,201.5
Total		3,243.8	3,333.4	-2.7	+1	3,507.6
Operating income	Y	68.4	15.3	+344.7		13.3
[Operating income margin]		[2.1%]	[0.5%]			[0.4%]

b. Net Sales** by Principal Products and Services

		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)***	Yen
		FY 2010 (4/1/10~12/31/10)	FY 2009 (4/1/09~12/31/09)			FY 2008 (4/1/08~12/31/08)
Technology Solutions						
Services:						
Solutions / System Integration	Y	569.1	567.2	+0.3	+0	627.2
Infrastructure Services		1,140.8	1,214.8	-6.1	-0	1,155.5
		<u>1,709.9</u>	<u>1,782.0</u>	-4.0	+0	<u>1,782.7</u>
System Platforms:						
System Products		213.0	207.4	+2.7	+6	202.5
Network Products		195.9	199.7	-1.9	+1	236.4
		<u>408.9</u>	<u>407.1</u>	+0.4	+4	<u>438.9</u>
Total		<u><u>2,118.9</u></u>	<u><u>2,189.2</u></u>	-3.2	+1	<u><u>2,221.7</u></u>
Ubiquitous Solutions						
PCs / Mobile Phones		614.6	594.5	+3.4	+7	499.3
Mobilewear		216.1	213.6	+1.2	+3	269.4
Total		<u><u>830.7</u></u>	<u><u>808.1</u></u>	+2.8	+6	<u><u>768.8</u></u>
Device Solutions						
LSI****		256.7	235.5	+9.0	+12	332.3
Electronic Components		219.5	196.0	+12.0	+17	215.8
Total	Y	<u><u>475.0</u></u>	<u><u>429.8</u></u>	+10.5	+14	<u><u>544.4</u></u>

Notes:

- * Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, in the Services sub-segment, the services business outside Japan was previously included under both Solutions/SI and Infrastructure Services, but now all services business outside Japan is included under Infrastructure Services. In addition, although the car audio and navigation systems business had been included in the Other segment, this business is now included in Mobilewear in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal years 2008 and 2009 have been reclassified under the new segments.
- ** Net sales include intersegment sales.
- *** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the first nine months of fiscal 2009 to translate the current period's net sales outside Japan into yen.
- **** Sales figures for LSI include intrasegment sales to the electronic components segment.
- ***** Other/Elimination and Corporate includes Japan's next-generation supercomputer project, facility services and the development of information services for Fujitsu Group companies, and retirement and healthcare benefits for Fujitsu Group employees. The figures in this category for fiscal years 2008 and 2009 also include the hard disk drive (HDD) business, the transfer of which was completed October 1, 2009.