

## Part III: Supplementary Information

### 1. Forecast for FY 2010 Consolidated Business Segment Information

#### a. Net Sales\*\* and Operating Income

	Y	Yen	Change vs.	Yen	Change(%)
		(Billions)		(Billions)	
		FY2010	Change vs.	FY 2009	Change(%)
		Current	Previous	(Actual)	vs.
		Forecast****	Forecast*****		FY2009
<b>Technology Solutions</b>					
Sales	Y	3,120.0	-100.0	3,129.3	-0.3
<b>Operating income:</b>					
Services		158.0	-7.0	127.5	+23.8
[Operating income margin]		[6.3%]	[-0.1%]	[5.0%]	
System Platforms		50.0	-	25.9	+92.3
[Operating income margin]		[8.1%]	[0.2%]	[4.4%]	
<b>Total operating income</b>		<b>208.0</b>	<b>-7.0</b>	<b>153.5</b>	<b>+35.4</b>
<b>[Operating income margin]</b>		<b>[6.7%]</b>	<b>[ - %]</b>	<b>[4.9%]</b>	
<b>Ubiquitous Solutions</b>					
Sales		1,155.0	-15.0	1,119.6	+3.2
Operating income		30.0	-	40.6	-26.3
[Operating income margin]		[2.6%]	-	[3.6%]	
<b>Device Solutions</b>					
Sales		660.0	-10.0	589.0	+12.0
Operating income		25.0	-5.0	(9.0)	-
[Operating income margin]		[3.8%]	[-0.7 %]	[-1.5%]	
<b>Other/Elimination and Corporate***</b>					
Sales		(265.0)	-5.0	(158.6)	-
Operating income		(78.0)	+12.0	(90.8)	-
<b>Total</b>					
Japan		3,045.0	-5.0	2,931.2	+3.9
		<65.2%>	<+1.7%>	<62.6%>	
Outside Japan		1,625.0	-125.0	1,748.3	-7.1
		<34.8%>	<-1.7%>	<37.4%>	
<b>Total</b>		<b>4,670.0</b>	<b>-130.0</b>	<b>4,679.5</b>	<b>-0.2</b>
Operating income	Y	185.0	-	94.3	+96.0
[Operating income margin]		[4.0%]	[0.1%]	[2.0%]	

#### Notes:

\* Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, although the car audio and navigation systems business had been included in the Other segment, this business is now included in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal year 2009 have been reclassified under the new segments.

\*\* Net sales include intersegment sales.

\*\*\* "Other/Elimination and Corporate" includes Japan's next-generation supercomputer project, facility services and the development of information services for Fujitsu Group companies, and retirement and healthcare benefits for Fujitsu Group employees. The figures in this category for fiscal year 2009 also include the hard disk drive (HDD) business, the transfer of which was completed October 1, 2009.

\*\*\*\* Current forecast as of October 27, 2010.

\*\*\*\*\* Previous forecast as of July 29, 2010.

\*\*\*\*\* The figures in brackets <> represent the ratio of sales in and outside Japan to total consolidated sales.

## b. Net Sales\*\* by Principal Products and Services

<b>Total</b>	<b>Yen</b>		<b>Yen</b>		Excluding impact of changes in currency exchange rates(%)***
	<b>(Billions)</b>		<b>(Billions)</b>		
	<b>FY2010</b>	Change vs.	<b>FY 2009</b>	<b>Change(%)</b>	
	<b>Current Forecast*****</b>	Previous Forecast*****	<b>(Actual)</b>	vs. <b>FY2009</b>	
<b>Technology Solutions</b>					
<b>Services:</b>					
Solutions / System Integration	Y 860.0	-10.0	835.8	+2.9	+3
Infrastructure Services	1,640.0	-80.0	1,706.0	-3.9	+2
	<u>2,500.0</u>	<u>-90.0</u>	<u>2,541.8</u>	<u>-1.6</u>	<u>+3</u>
<b>System Platforms:</b>					
System Products	355.0	-15.0	314.3	+12.9	+17
Network Products	265.0	+5.0	273.1	-3.0	-0
	<u>620.0</u>	<u>-10.0</u>	<u>587.4</u>	<u>+5.5</u>	<u>+9</u>
<b>Total</b>	<u>3,120.0</u>	<u>-100.0</u>	<u>3,129.3</u>	<u>-0.3</u>	<u>+4</u>
<b>Ubiquitous Solutions</b>					
PCs / Mobile Phones	840.0	-	817.1	+2.8	+6
Mobilewear	315.0	-15.0	302.5	+4.1	+6
<b>Total</b>	<u>1,155.0</u>	<u>-15.0</u>	<u>1,119.6</u>	<u>+3.2</u>	<u>+6</u>
<b>Device Solutions</b>					
LSI****	350.0	-	320.0	+9.4	+12
Electronic Components	310.0	-10.0	271.4	+14.2	+19
<b>Total</b>	Y <u>660.0</u>	<u>-10.0</u>	<u>589.0</u>	<u>+12.0</u>	<u>+16</u>
<Breakdown>					
<b>Japan</b>					
<b>Technology Solutions</b>	Y <u>2,010.0</u>	<u>-5.0</u>	<u>1,962.3</u>	<u>+2.4</u>	
<b>Ubiquitous Solutions</b>	<u>875.0</u>	<u>-</u>	<u>814.2</u>	<u>+7.5</u>	
<b>Device Solutions</b>	Y <u>385.0</u>	<u>-</u>	<u>331.8</u>	<u>+16.0</u>	
<b>Outside Japan</b>					
<b>Technology Solutions</b>	Y <u>1,110.0</u>	<u>-95.0</u>	<u>1,166.9</u>	<u>-4.9</u>	
<b>Ubiquitous Solutions</b>	<u>280.0</u>	<u>-15.0</u>	<u>305.4</u>	<u>-8.3</u>	
<b>Device Solutions</b>	Y <u>275.0</u>	<u>-10.0</u>	<u>257.1</u>	<u>+6.9</u>	

### Notes:

- \* Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, in the Services sub-segment, the services business outside Japan was previously included under both Solutions/SI and Infrastructure Services, but now all services business outside Japan is included under Infrastructure Services. In addition, although the car audio and navigation systems business had been included in the Other segment, this business is now included in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal year 2009 have been reclassified under the new segments.
- \*\* Net sales include intersegment sales.
- \*\*\* The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the fiscal 2009 to translate the current period's net sales outside Japan into yen.
- \*\*\*\* Sales figures for LSI include intrasegment sales to the electronic components segment.
- \*\*\*\*\* Current forecast as of October 27, 2010.
- \*\*\*\*\* Previous forecast as of July 29, 2010.