

## 10. FY2010 Second-Quarter Consolidated Business Segment Information

### a. Net Sales\*\* and Operating Income (1)

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)***	Yen (Billions)
		2Q FY 2010 (7/1/10~9/30/10)	2Q FY 2009 (7/1/09~9/30/09)			2Q FY 2008 (7/1/08~9/30/08)
Technology Solutions						
Sales	Y	735.0	761.6	-3.5	+1	832.3
Operating income:						
Services		31.8	31.2	+2.1		40.0
[Operating income margin]		[5.4%]	[5.1%]			[6.1%]
System Platforms		15.9	11.4	+38.8		14.1
[Operating income margin]		[10.8%]	[7.9%]			[8.3%]
Total operating income		47.7	42.6	+12.0		54.2
[Operating income margin]		[6.5%]	[5.6%]			[6.5%]
Ubiquitous Solutions						
Sales		264.3	257.2	+2.7	+6	256.6
Operating income		4.4	1.2	+257.3		4.4
[Operating income margin]		[1.7%]	[0.5%]			[1.7%]
Device Solutions						
Sales		161.1	148.4	+8.6	+13	198.4
Operating income		5.2	(1.9)	-		(2.2)
[Operating income margin]		[3.3%]	[-1.3%]			[-1.1%]
Other/Elimination and Corporate****						
Sales		(60.2)	(24.9)	-	-	(10.8)
Operating income		(20.3)	(23.0)	-		(23.7)
Total						
Japan		717.3	694.6	+3.3	+3	830.2
		<65.2%>	<60.8%>			<65.0%>
Outside Japan		382.7	447.6	-14.5	-4	446.2
		<34.8%>	<39.2%>			<35.0%>
Total		1,100.1	1,142.3	-3.7	+1	1,276.5
Operating income	Y	37.1	18.9	+96.4		32.7
[Operating income margin]		[3.4%]	[1.7%]			[2.6%]

Notes:

\* Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, although the car audio and navigation systems business had been included in the Other segment, this business is now included in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal years 2008 and 2009 have been reclassified under the new segments.

\*\* Net sales include intersegment sales.

\*\*\* The impact of exchange rate fluctuation has been calculated by using the average US dollar, euro and British pound exchange rates for the second quarter of fiscal 2009 to translate the current period's net sales outside Japan into yen.

\*\*\*\* Other/Elimination and Corporate includes Japan's next-generation supercomputer project, facility services and the development of information services for Fujitsu Group companies, and retirement and healthcare benefits for Fujitsu Group employees. The figures in this category for fiscal years 2008 and 2009 also include the hard disk drive (HDD) business, the transfer of which was completed October 1, 2009.

\*\*\*\*\* The figures in brackets <> represent the ratio of sales in and outside Japan to total consolidated sales.

## b. Net Sales\*\* by Principal Products and Services

		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)***	Yen	
		2Q FY 2010 (7/1/10~9/30/10)	2Q FY 2009 (7/1/09~9/30/09)			2Q FY 2008 (7/1/08~9/30/08)	
<b>Total</b>							
<b>Technology Solutions</b>							
<b>Services:</b>							
	Solutions / System Integration	Y	207.0	204.1	+1.4	+2	240.3
	Infrastructure Services		380.0	413.3	-8.1	-1	421.3
			587.1	617.5	-4.9	-0	661.7
<b>System Platforms:</b>							
	System Products		82.3	77.1	+6.6	+10	84.2
	Network Products		65.6	66.9	-2.0	+1	86.3
			147.9	144.1	+2.6	+6	170.5
	<b>Total</b>		735.0	761.6	-3.5	+1	832.3
<b>Ubiquitous Solutions</b>							
	PCs / Mobile Phones		186.9	186.7	+0.1	+4	163.1
	Mobilewear		77.3	70.5	+9.7	+12	93.4
	<b>Total</b>		264.3	257.2	+2.7	+6	256.6
<b>Device Solutions</b>							
	LSI****		88.7	82.4	+7.7	+11	118.9
	Electronic Components		72.7	66.6	+9.2	+15	80.7
	<b>Total</b>	Y	161.1	148.4	+8.6	+13	198.4
<Breakdown>							
<b>Japan</b>							
	<b>Technology Solutions</b>	Y	482.3	474.5	+1.6	+2	552.4
	<b>Ubiquitous Solutions</b>		198.3	178.4	+11.1	+11	209.8
	<b>Device Solutions</b>	Y	90.7	84.2	+7.7	+8	115.5
<b>Outside Japan</b>							
	<b>Technology Solutions</b>	Y	252.6	287.0	-12.0	-0	279.9
	<b>Ubiquitous Solutions</b>		66.0	78.7	-16.2	-5	46.8
	<b>Device Solutions</b>	Y	70.3	64.1	+9.6	+20	82.8

### Notes:

- \* Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, in the Services sub-segment, the services business outside Japan was previously included under both Solutions/SI and Infrastructure Services, but now all services business outside Japan is included under Infrastructure Services. In addition, although the car audio and navigation systems business had been included in the Other segment, this business is now included in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal years 2008 and 2009 have been reclassified under the new segments.
- \*\* Net sales include intersegment sales.
- \*\*\* The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for the second quarter of fiscal 2009 to translate the current period's net sales outside Japan into yen.
- \*\*\*\* Sales figures for LSI include intrasegment sales to the electronic components segment.