

6. Full-Year Consolidated Business Segment Information

a. Net Sales** and Operating Income (1)

		Yen (Billions)		Change(%)	Excluding impact of changes in currency exchange rates(%)***	Change vs. Previous Forecast****	Yen (Billions) FY 2008 (4/1/08~3/31/09)
		FY 2010	FY 2009				
		(4/1/10~3/31/11)	(4/1/09~3/31/10)				
Technology Solutions							
Japan	Y	1,942.1	1,962.3	-1.0	-1	-27.8	2,114.3
Outside Japan		1,072.1	1,166.9	-8.1	+1	-7.8	974.9
Sales		3,014.3	3,129.3	-3.7	-0	-35.6	3,089.2
Operating income:							
Services		117.3	127.5	-8.0		-7.6	168.6
[Operating income margin]		[4.9%]	[5.0%]			[-0.2%]	[6.8%]
System Platforms		45.5	25.9	+75.1		+5.5	32.5
[Operating income margin]		[7.7%]	[4.4%]			[0.9%]	[5.3%]
Total operating income		162.8	153.5	+6.0		-2.1	201.2
[Operating income margin]		[5.4%]	[4.9%]			-	[6.5%]
Ubiquitous Solutions							
Japan		851.6	814.2	+4.6	+5	-13.3	853.5
Outside Japan		273.9	305.4	-10.3	-1	-6.0	148.5
Sales		1,125.6	1,119.6	+0.5	+3	-19.3	1,002.1
Operating income		22.6	40.6	-44.3		-7.3	29.8
[Operating income margin]		[2.0%]	[3.6%]			[-0.6%]	[3.0%]
Device Solutions							
Japan		361.3	331.8	+8.9	+9	-8.6	402.0
Outside Japan		269.2	257.1	+4.7	+13	-0.7	248.0
Sales		630.6	589.0	+7.0	+11	-9.4	650.1
Operating income		20.9	(9.0)	-		-2.0	(75.8)
[Operating income margin]		[3.3%]	[-1.5%]			[-0.3%]	[-11.7%]
Other/Elimination and Corporate*****							
Sales		(242.2)	(158.6)	-	-	+22.7	(48.5)
Operating income		(73.9)	(90.8)	-		-0.9	(86.3)
Total							
Japan		2,941.0	2,931.2	+0.3	0	-38.9	3,193.1
Outside Japan		1,587.3	1,748.3	-9.2	0	-2.6	1,499.8
Total		4,528.4	4,679.5	-3.2	0	-41.5	4,692.9
Operating income	Y	132.5	94.3	+40.5		-12.4	68.7
[Operating income margin]		[2.9%]	[2.0%]			[-0.3%]	[1.5%]
< Ratio of sales outside Japan >		< 35.1% >	< 37.4% >			< +0.3% >	< 32.0% >

b. Net Sales** by Principal Products and Services

		Yen (Billions)		Change (%)	Excluding impact of changes in currency exchange rates(%)***	Change vs. Previous Forecast****	Yen
		FY 2010	FY 2009				FY 2008
		(4/1/10~3/31/11)	(4/1/09~3/31/10)				(4/1/08~3/31/09)
Technology Solutions							
Services:							
Solutions / System Integration	Y	830.0	835.8	-0.7	-1	-9.9	911.5
Infrastructure Services		1,589.5	1,706.0	-6.8	-1	-30.4	1,558.5
		<u>2,419.5</u>	<u>2,541.8</u>	-4.8	-1	-40.4	<u>2,470.1</u>
System Platforms:							
System Products		326.5	314.3	+3.9	+7	+1.5	302.0
Network Products		268.2	273.1	-1.8	+1	+3.2	317.1
		<u>594.8</u>	<u>587.4</u>	+1.2	+4	+4.8	<u>619.1</u>
Total		<u><u>3,014.3</u></u>	<u><u>3,129.3</u></u>	-3.7	-0	-35.6	<u><u>3,089.2</u></u>
Ubiquitous Solutions							
PCs / Mobile Phones		842.5	817.1	+3.1	+6	-12.4	676.2
Mobilewear		283.1	302.5	-6.4	-4	-6.8	325.8
Total		<u><u>1,125.6</u></u>	<u><u>1,119.6</u></u>	+0.5	+3	-19.3	<u><u>1,002.1</u></u>
Device Solutions							
LSI*****		343.7	320.0	+7.4	+10	-6.2	406.6
Electronic Components		288.5	271.4	+6.3	+11	-1.4	247.9
Total	Y	<u><u>630.6</u></u>	<u><u>589.0</u></u>	+7.0	+11	-9.4	<u><u>650.1</u></u>

Notes:

- * Beginning with the first quarter of fiscal 2010, Fujitsu changed its business segmentation, as explained in the press release, "Notice Regarding Change in Business Segments," issued July 26, 2010. Among the major changes, in the Services sub-segment, the services business outside Japan was previously included under both Solutions/SI and Infrastructure Services, but now all services business outside Japan is included under Infrastructure Services. In addition, although the car audio and navigation systems business had been included in the Other segment, this business is now included in Mobilewear in the Ubiquitous Solutions segment. For comparison purposes, figures for fiscal years 2008 and 2009 have been reclassified under the new segments.
- ** Net sales include intersegment sales.
- *** The impact of exchange rate fluctuation has been calculated by using the average U.S. dollar, euro and British pound exchange rates for fiscal year 2009 to translate the current period's net sales outside Japan into yen.
- **** Previous forecast as of January 28, 2011.
- ***** Sales figures for LSI include intrasegment sales to the electronic components segment.
- ***** Other/Elimination and Corporate includes Japan's next-generation supercomputer project, facility services and the development of information services for Fujitsu Group companies, and retirement and healthcare benefits for Fujitsu Group employees. The figures in this category for fiscal years 2008 and 2009 also include the hard disk drive (HDD) business, the transfer of which was completed October 1, 2009.