

Part III: Supplementary Information

1. Forecast for FY 2010 Consolidated Business Segments

a. Net Sales* and Operating Income

	Yen			
	(Billions)			
	FY 2008	FY2009	FY 2010	Change vs.
	(Actual)	(Actual)	(Forecast)	FY2009(%)
Technology Solutions				
Japan	Y 2,126.7	1,971.6	2,020.0	+2.5
Overseas	950.3	1,149.4	1,230.0	+7.0
Total	3,077.0	3,121.0	3,250.0	+4.1
Operating income (loss):				
Services	163.3	131.1	170.0	+29.6
[Operating income margin]	[6.7%]	[5.2%]	[6.5%]	
System Platforms	25.3	21.3	45.0	+111.0
[Operating income margin]	[3.9%]	[3.5%]	[6.9%]	
Total operating income	188.7	152.4	215.0	+41.0
[Operating income margin]	[6.1%]	[4.9%]	[6.6%]	
Ubiquitous Product Solutions				
Japan	658.7	618.9	610.0	-1.5
Overseas	290.3	299.7	220.0	-26.6
Total	949.1	918.7	830.0	-9.7
Operating income	0.5	22.9	20.0	-12.9
[Operating income margin]	[0.1%]	[2.5%]	[2.4%]	
Device Solutions				
Japan	372.2	314.4	370.0	+17.7
Overseas	215.4	232.8	270.0	+16.0
Total	587.6	547.2	640.0	+17.0
Operating income (loss)	(71.9)	(8.7)	30.0	-
[Operating income margin]	[-12.2%]	[-1.6%]	[4.7%]	
Other Operations				
Japan	326.4	280.9	315.0	+12.1
Overseas	119.7	116.3	105.0	-9.8
Total	446.2	397.3	420.0	+5.7
Operating income	4.1	8.6	10.0	+16.0
[Operating income margin]	[0.9%]	[2.2%]	[2.4%]	
Elimination				
Sales	(367.1)	(304.8)	(340.0)	-
Operating loss	(52.6)	(80.8)	(90.0)	-
Total				
Japan	3,193.1	2,931.2	3,000.0	+2.3
	<68.0%>	<62.6%>	<62.5%>	
Overseas	1,499.8	1,748.3	1,800.0	+3.0
	<32.0%>	<37.4%>	<37.5%>	
Total	4,692.9	4,679.5	4,800.0	+2.6
Operating income	Y 68.7	94.3	185.0	+96.0
[Operating income margin]	[1.5%]	[2.0%]	[3.9%]	

Notes:

* Net sales include intersegment sales.

** The ratio in brackets <> represent the ratio of sales in and outside Japan to total consolidated sales.

b. Net Sales* by Principal Products and Services

		Yen (Billions)			
		FY 2008	FY2009	FY 2010	Change vs.
		(Actual)	(Actual)	(Forecast)	FY2009(%)
Technology Solutions					
Services:					
Solutions / SI	Y	1,223.1	1,117.2	1200.0	+7.4
Infrastructure Services		1,129.3	1,303.9	1320.0	+1.2
Others		75.1	89.2	80.0	-10.3
		<u>2,427.7</u>	<u>2,510.4</u>	<u>2600.0</u>	+3.6
System Platforms:					
System Products		326.0	317.8	370.0	+16.4
Network Products		323.3	292.7	280.0	-4.4
		<u>649.3</u>	<u>610.6</u>	<u>650.0</u>	+6.4
Total		<u><u>3,077.0</u></u>	<u><u>3,121.0</u></u>	<u><u>3250.0</u></u>	+4.1
Ubiquitous Product Solutions					
PCs / Mobile Phones		683.3	823.1	810.0	-1.6
Hard Disk Drives		249.0	82.2	-	-100.0
Others		16.7	13.3	20.0	+49.6
Total		<u><u>949.1</u></u>	<u><u>918.7</u></u>	<u><u>830.0</u></u>	-9.7
Device Solutions					
LSI Devices		390.3	306.3	340.0	+11.0
Electronic Components, Other		197.3	240.8	300.0	+24.6
Total	Y	<u><u>587.6</u></u>	<u><u>547.2</u></u>	<u><u>640.0</u></u>	+17.0

Notes:

* Net sales include intersegment sales.