

12. FY2009 Third-Quarter Consolidated Geographic Segment Information

a. Net Sales and Operating Income

FY 2009 Third-Quarter

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	749,370	250,754	63,876	82,785	1,146,785	-	1,146,785
Intersegment sales	61,668	5,078	4,213	24,210	95,169	(95,169)	-
Total net sales	811,038	255,832	68,089	106,995	1,241,954	(95,169)	1,146,785
Operating income (loss)	38,070	5,803	1,750	3,152	48,775	(15,134)	33,641

FY 2008 Third-Quarter

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	760,492	133,371	78,015	82,019	1,053,897	-	1,053,897
Intersegment sales	98,199	1,632	4,047	70,419	174,297	(174,297)	-
Total net sales	858,691	135,003	82,062	152,438	1,228,194	(174,297)	1,053,897
Operating income (loss)	(17,301)	1,396	(439)	3,190	(13,154)	(12,027)	(25,181)

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

- | | |
|--|--|
| (1)EMEA (Europe, Middle East and Africa) | UK, Germany, Spain, Finland, Sweden |
| (2)The Americas | US, Canada |
| (3)APAC (Asia-Pacific) & China | Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China |

b. Net Sales outside Japan by Customer's Geographic Location

FY 2009 Third-Quarter

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	256,147	75,651	110,184	441,982
II. Consolidated net sales				1,146,785
III. Sales outside Japan as a ratio of total sales	22.3%	6.6%	9.6%	38.5%

FY 2008 Third-Quarter

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	146,853	84,799	99,196	330,848
II. Consolidated net sales				1,053,897
III. Sales outside Japan as a ratio of total sales	14.0%	8.0%	9.4%	31.4%

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA (Europe, Middle East and Africa) UK, Germany, Spain, Finland, Sweden

(2)The Americas US, Canada

(3)APAC (Asia-Pacific) & China Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China

*** Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries and affiliates in regions and countries other than Japan.