

## 11. FY2009 Third-Quarter Consolidated Business Segment Information

### a. Net Sales\* and Operating Income (1)

	Yen		Change (%)	Adjusted Change(%)**
	(Billions)			
	3Q FY 2009 (10/1/09~12/31/09)	3Q FY 2008 (10/1/08~12/31/08)		
<b>Technology Solutions</b>				
Japan	Y 453.4	476.7	-4.9	-5
Overseas	292.5	208.4	+40.4	+4
<b>Total</b>	<b>745.9</b>	<b>685.1</b>	<b>+8.9</b>	<b>-2</b>
<b>Operating income (loss):</b>				
Services	21.2	24.2	-12.2	
[Operating income margin]	[3.6%]	[4.4%]		
System Platforms	6.9	(4.0)	-	
[Operating income margin]	[4.6%]	[-2.9%]		
<b>Total operating income</b>	<b>28.2</b>	<b>20.2</b>	<b>+39.8</b>	
<b>[Operating income margin]</b>	<b>[3.8%]</b>	<b>[3.0%]</b>		
<b>Ubiquitous Product Solutions</b>				
Japan	158.7	141.1	+12.5	+17
Overseas	60.2	64.8	-7.1	-2
<b>Total</b>	<b>218.9</b>	<b>205.9</b>	<b>+6.3</b>	<b>+11</b>
<b>Operating income (loss)</b>	<b>11.6</b>	<b>(11.5)</b>	<b>-</b>	
<b>[Operating income margin]</b>	<b>[5.3%]</b>	<b>[-5.6%]</b>		
<b>Device Solutions</b>				
Japan	81.1	91.9	-11.8	-20
Overseas	60.0	47.4	+26.4	+17
<b>Total</b>	<b>141.1</b>	<b>139.4</b>	<b>+1.2</b>	<b>-7</b>
<b>Operating income (loss)</b>	<b>2.9</b>	<b>(21.1)</b>	<b>-</b>	
<b>[Operating income margin]</b>	<b>[2.1%]</b>	<b>[-15.2%]</b>		
<b>Other Operations</b>				
Japan	74.4	77.7	-4.2	-4
Overseas	31.5	27.4	+14.6	+18
<b>Total</b>	<b>105.9</b>	<b>105.2</b>	<b>+0.7</b>	<b>+2</b>
<b>Operating income</b>	<b>5.1</b>	<b>0.3</b>	<b>-</b>	
<b>[Operating income margin]</b>	<b>[4.8%]</b>	<b>[0.4%]</b>		
<b>Elimination and Corporate</b>				
Sales	(65.2)	(81.9)	-	-
<b>Operating income (loss)</b>	<b>(14.3)</b>	<b>(13.1)</b>	<b>-</b>	
<b>Total</b>				
Japan	704.8	723.0	-2.5	-3
Overseas	441.9	330.8	+33.6	+6
<b>Total</b>	<b>1,146.7</b>	<b>1,053.8</b>	<b>+8.8</b>	<b>0</b>
<b>Operating income (loss)</b>	<b>33.6</b>	<b>(25.1)</b>	<b>-</b>	
<b>[Operating income margin]</b>	<b>[2.9%]</b>	<b>[-2.4%]</b>		

Notes:

\* Net sales include intersegment sales.

\*\* Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries, and the HDD business was sold. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the third quarter of fiscal 2008 to translate the net sales outside Japan for the third quarter of fiscal 2009 into yen.

## b. Net Sales\* by Principal Products and Services

	Yen		Change (%)	Adjusted Change(%)**
	(Billions)			
	3Q FY 2009 (10/1/09~12/31/09)	3Q FY 2008 (10/1/08~12/31/08)		
<b>Technology Solutions</b>				
<b>Services:</b>				
Solutions / SI	Y 263.4	273.1	-3.5	-4
Infrastructure Services	312.8	258.7	+20.9	-4
Others	16.8	12.9	+30.2	+30
	<u>593.2</u>	<u>544.8</u>	+8.9	-3
<b>System Platforms:</b>				
System Products	75.4	65.8	+14.6	-2
Network Products	77.2	74.4	+3.9	+7
	<u>152.7</u>	<u>140.2</u>	+8.9	+2
<b>Total</b>	<u><u>745.9</u></u>	<u><u>685.1</u></u>	+8.9	-2
<b>Ubiquitous Product Solutions</b>				
PCs / Mobile Phones	215.8	146.0	+47.8	+17
Hard Disk Drives	-	56.0	-100.0	-
Others	3.1	3.8	-18.4	-18
<b>Total</b>	<u><u>218.9</u></u>	<u><u>205.9</u></u>	+6.3	+11
<b>Device Solutions</b>				
LSI Devices	80.1	96.3	-16.7	-16
Electronic Components, Others	60.9	43.1	+41.2	+11
<b>Total</b>	Y <u><u>141.1</u></u>	<u><u>139.4</u></u>	+1.2	-7

### Notes:

\* Net sales include intersegment sales.

\*\* Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries, and the HDD business was sold. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the third quarter of fiscal 2008 to translate the net sales outside Japan for the third quarter of fiscal 2009 into yen.

## c. Net Sales and Operating Income (2)

### FY2009 Third Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	732,803	196,591	127,858	89,533	1,146,785	-	1,146,785
Intersegment sales	13,156	22,407	13,286	16,444	65,293	(65,293)	-
<b>Total net sales</b>	<b>745,959</b>	<b>218,998</b>	<b>141,144</b>	<b>105,977</b>	<b>1,212,078</b>	<b>(65,293)</b>	<b>1,146,785</b>
<b>Operating income (loss)</b>	<b>28,281</b>	<b>11,655</b>	<b>2,918</b>	<b>5,102</b>	<b>47,956</b>	<b>(14,315)</b>	<b>33,641</b>

### FY 2008 Third Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	664,719	182,106	128,602	78,470	1,053,897	-	1,053,897
Intersegment sales	20,421	23,845	10,885	26,788	81,939	(81,939)	-
<b>Total net sales</b>	<b>685,140</b>	<b>205,951</b>	<b>139,487</b>	<b>105,258</b>	<b>1,135,836</b>	<b>(81,939)</b>	<b>1,053,897</b>
<b>Operating income (loss)</b>	<b>20,228</b>	<b>(11,508)</b>	<b>(21,148)</b>	<b>398</b>	<b>(12,030)</b>	<b>(13,151)</b>	<b>(25,181)</b>

#### Notes:

\* Business segments are defined based on the similarity of products and services, sales methods and other factors.

\*\* The main products and services of each segment are listed below.

- (1)Technology Solutions      Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
- (2)Ubiquitous  
Product Solutions          Personal computers, mobile phones, hard disk drives and optical modules
- (3)Device Solutions          LSI devices, electronic components (semiconductor packages, SAW devices, etc.), electromechanical parts (relays and connectors, etc.)
- (4)Other Operations          Car audio and navigation products, electronic equipment for automobile control and mobile communications

The sale of the hard disk drive business included in the Ubiquitous Product Solutions segment was completed on October 1, 2009. From the third quarter of fiscal 2009, this business is not included in the segment.