

7. FY2009 Nine-Month Consolidated Geographic Segment Information

a. Net Sales and Operating Income

Nine Months Ended December 31, 2009

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,147,501	717,397	206,736	261,773	3,333,407	-	3,333,407
Intersegment sales	231,424	13,296	14,232	133,112	392,064	(392,064)	-
Total net sales	2,378,925	730,693	220,968	394,885	3,725,471	(392,064)	3,333,407
Operating income (loss)	59,082	(10,956)	689	10,775	59,590	(44,195)	15,395

Nine Months Ended December 31, 2008

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,453,438	466,125	279,843	308,273	3,507,679	-	3,507,679
Intersegment sales	355,510	6,663	14,459	242,987	619,619	(619,619)	-
Total net sales	2,808,948	472,788	294,302	551,260	4,127,298	(619,619)	3,507,679
Operating income (loss)	44,754	1,638	1,021	8,310	55,723	(42,362)	13,361

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA (Europe, Middle East and Africa)

UK, Germany, Spain, Finland, Sweden

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China

b. Net Sales outside Japan by Customer's Geographic Location

Nine Months Ended December 31, 2009

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	733,385	237,024	330,722	1,301,131
II. Consolidated net sales				3,333,407
III. Sales outside Japan as a ratio of total sales	22.0%	7.1%	9.9%	39.0%

Nine Months Ended December 31, 2008

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	510,483	316,837	374,244	1,201,564
II. Consolidated net sales				3,507,679
III. Sales outside Japan as a ratio of total sales	14.6%	9.0%	10.7%	34.3%

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA (Europe, Middle East and Africa)

UK, Germany, Spain, Finland, Sweden

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China

*** Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries and affiliates in regions and countries other than Japan.