

6. FY2009 Nine-Month Consolidated Business Segment Information

a. Net Sales* and Operating Income (1)

	Y	Yen (Billions)		Change (%)	Adjusted Change(%)**
		FY 2009	FY 2008		
		(4/1/09~12/31/09)	(4/1/08~12/31/08)		
Technology Solutions					
Japan		1,334.9	1,472.9	-9.4	-9
Overseas		833.4	737.1	+13.1	-3
Total		2,168.4	2,210.0	-1.9	-7
Operating income (loss):					
Services		53.4	75.4	-29.2	
[Operating income margin]		[3.1%]	[4.3%]		
System Platforms		(2.7)	2.1	-	
[Operating income margin]		[-0.7%]	[0.5%]		
Total operating income		50.6	77.6	-34.8	
[Operating income margin]		[2.3%]	[3.5%]		
Ubiquitous Product Solutions					
Japan		445.6	485.9	-8.3	-7
Overseas		247.0	241.4	+2.3	-22
Total		692.6	727.3	-4.8	-12
Operating income (loss)		14.7	(2.6)	-	
[Operating income margin]		[2.1%]	[-0.4%]		
Device Solutions					
Japan		231.3	305.8	-24.3	-32
Overseas		165.9	184.6	-10.1	-14
Total		397.2	490.4	-19.0	-25
Operating income (loss)		(14.2)	(28.4)	-	
[Operating income margin]		[-3.6%]	[-5.8%]		
Other Operations					
Japan		199.9	262.6	-23.9	-24
Overseas		85.6	103.2	-17.1	-10
Total		285.6	365.9	-22.0	-20
Operating income (loss)		5.7	8.1	-29.7	
[Operating income margin]		[2.0%]	[2.2%]		
Elimination and Corporate					
Sales		(210.5)	(286.1)	-	-
Operating income (loss)		(41.4)	(41.3)	-	
Total					
Japan		2,032.2	2,306.1	-11.9	-12
Overseas		1,301.1	1,201.5	+8.3	-8
Total		3,333.4	3,507.6	-5.0	-11
Operating income	Y	15.3	13.3	+15.2	
[Operating income margin]		[0.5%]	[0.4%]		

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries, and the HDD business was sold. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first nine months of fiscal 2008 to translate the net sales outside Japan for the first nine months of fiscal 2009 into yen.

b. Net Sales* by Principal Products and Services

		Yen (Billions)			Adjusted
		FY 2009	FY 2008	Change (%)	Change(%)**
		<u>(4/1/09~12/31/09)</u>	<u>(4/1/08~12/31/08)</u>		
Technology Solutions					
Services:					
	Solutions / SI	Y 781.0	882.0	-11.4	-9
	Infrastructure Services	922.4	832.4	+10.8	-4
	Others	38.2	34.6	+10.5	+11
		<u>1,741.7</u>	<u>1,749.0</u>	-0.4	-6
System Platforms:					
	System Products	211.3	219.9	-3.9	-16
	Network Products	215.3	241.0	-10.7	-6
		<u>426.6</u>	<u>460.9</u>	-7.4	-11
	Total	<u><u>2,168.4</u></u>	<u><u>2,210.0</u></u>	-1.9	-7
Ubiquitous Product Solutions					
	PCs / Mobile Phones	600.6	504.6	+19.0	-5
	Hard Disk Drives	82.2	208.6	-60.6	-28
	Others	9.8	14.1	-30.6	-31
	Total	<u><u>692.6</u></u>	<u><u>727.3</u></u>	-4.8	-12
Device Solutions					
	LSI Devices	225.5	318.8	-29.3	-27
	Electronic Components, Others	171.7	171.6	0.0	-22
	Total	<u><u>397.2</u></u>	<u><u>490.4</u></u>	-19.0	-25

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries, and the HDD business was sold. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first nine months of fiscal 2008 to translate the net sales outside Japan for the first nine months of fiscal 2009 into yen.

c. Net Sales and Operating Income (2)

Nine Months Ended December 31, 2009

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,117,465	629,930	361,623	224,389	3,333,407	-	3,333,407
Intersegment sales	50,939	62,765	35,643	61,212	210,559	(210,559)	-
Total net sales	2,168,404	692,695	397,266	285,601	3,543,966	(210,559)	3,333,407
Operating income (loss)	50,629	14,725	(14,249)	5,756	56,861	(41,466)	15,395

Nine Months Ended December 31, 2008

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,138,754	643,528	454,366	271,031	3,507,679	-	3,507,679
Intersegment sales	71,307	83,871	36,104	94,897	286,179	(286,179)	-
Total net sales	2,210,061	727,399	490,470	365,928	3,793,858	(286,179)	3,507,679
Operating income (loss)	77,606	(2,622)	(28,461)	8,192	54,715	(41,354)	13,361

Notes:

* Business segments are defined based on the similarity of products and services, sales methods and other factors.

** The main products and services of each segment are listed below.

(1)Technology Solutions Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.

(2)Ubiquitous

Product Solutions Personal computers, mobile phones, hard disk drives and optical modules

(3)Device Solutions LSI devices, electronic components (semiconductor packages, SAW devices, etc.),

electromechanical parts (relays and connectors, etc.)

(4)Other Operations Car audio and navigation products, electronic equipment for automobile control and mobile communications

The sale of the hard disk drive business included in the Ubiquitous Product Solutions segment was completed on October 1, 2009. From the third quarter of fiscal 2009, this business is not included in the segment.