# **Part III: Supplementary Information**

### 1. Forecast for FY 2009 Consolidated Business Segment Information

## a. Net Sales\* and Operating Income

		Υe	n		Yen	
	(Billions)				(Billions)	
		FY 2009 (	Forecast)	•	FY 2008	Change vs.
	I	Previous**	Current***	Change	(Actual)	FY2008(%)
Technology Solutions		10,1000		Change	(Figure)	112000(70)
	Y	2,040.0	2,040.0	_	2,126.7	-4.1
Overseas		1,220.0	1,200.0	-20.0	950.3	+26.3
Total		3,260.0	3,240.0	-20.0	3,077.0	+5.3
Operating income (loss):						
Services		165.0	165.0	-	163.3	+1.0
[Operating income margin]		[6.3%]	[6.4%]	[+0.1%]	[6.7%]	
System Platforms		10.0	10.0	-	25.3	-60.6
[Operating income margin]		[1.5%]	[1.5%]	-	[3.9%]	
Total operating income		175.0	175.0	-	188.7	-7.3
[Operating income margin	]	[5.4%]	[5.4%]	-	[6.1%]	
<b>Ubiquitous Product Solutions</b>						
Japan		600.0	615.0	+15.0	658.7	-6.6
Overseas		340.0	325.0	-15.0	290.3	+11.9
Total		940.0	940.0	-	949.1	-1.0
Operating income (loss)		5.0	5.0	-	0.5	+796.1
[Operating income margin]		[0.5%]	[0.5%]	-	[0.1%]	
<b>Device Solutions</b>						
Japan Sarat		310.0	310.0	_	372.2	-16.7
Overseas		220.0	220.0	_	215.4	+2.1
Total		530.0	530.0	-	587.6	-9.8
Operating income (loss)		(5.0)	(10.0)	-5.0	(71.9)	_
[Operating income margin]		[-0.9%]	[-1.9%]	[-1.0%]	[-12.2%]	
Other Oresetiens						
Other Operations		260.0	260.0		226.4	20.4
Japan Overseas		260.0 110.0	260.0 110.0	-	326.4	-20.4
Total	_	370.0	370.0		119.7 446.2	-8.1 -17.1
Total		370.0	370.0		440.2	-17.1
Operating income (loss)		(10.0)	(10.0)	-	4.1	-
[Operating income margin]		[-2.7%]	[-2.7%]	-	[0.9%]	
Elimination and Corportate						
Sales		(280.0)	(280.0)		(367.1)	
Operating income (loss)		(75.0)	(70.0)	5.0	(52.6)	-
		(73.0)	(70.0)	5.0	(32.0)	_
Total						
Japan		2,970.0	2,985.0	+15.0	3,193.1	-6.5
		<61.6%>	<62.2%>	25.0	<68.0%>	21.2
Overseas		1,850.0	1,815.0	-35.0	1,499.8	+21.0
Total		<38.4%>	<37.8%>	20.0	<32.0%>	. 2.2
Total		4,820.0	4,800.0	-20.0	4,692.9	+2.3
Operating income (loss)	Y	90.0	90.0	_	68.7	+30.9
[Operating income margin]	_	[1.9%]	[1.9%]	_	[1.5%]	130.7
fobermed meaning marging		[2.7/0]	[1.5 /0]		[1.570]	

#### Notes:

Net sales include intersegment sales.

On August 21, 2009, Fujitsu announced a revision to its consolidated earnings projections for fiscal 2009. The revision was made only to quarterly and annual projections for net income. Since the net sales and operating income projections were not revised, the segment projections above are the same as the projections announced on July 30, 2009 (announcement of first-quarter financial results).

<sup>\*\*\*</sup> Current forecast as of October 28, 2009.

<sup>\*\*\*\*</sup> The figures in brackets <> represent the ratio of sales in and outside Japan to total consolidated sales.

# **b.** Net Sales\* by Principal Products and Services

		Yen		Yen	
	(	Billions)	_	(Billions)	
	FY 20	009 (Forecast)		FY 2008	Change vs.
	Previous*	** Current***	Change	(Actual)	FY2008(%)
Technology Solutions					
Services:					
Solutions / SI	<b>Y</b> 1,160	.0 <b>1,160.0</b>	-	1,223.1	-5.2
Infrastructure Services	1,360	.0 <b>1,340.0</b>	-20.0	1,129.3	+18.6
Others	90	.0 <b>90.0</b>	-	75.1	+19.7
	2,610	.0 <b>2,590.0</b>	-20.0	2,427.7	+6.7
System Platforms:					
System Products	350	.0 <b>350.0</b>	-	326.0	+7.3
Network Products	300	.0 300.0		323.3	-7.2
	650	.0 650.0	-	649.3	+0.1
Total	3,260	3,240.0	-20.0	3,077.0	+5.3
<b>Ubiquitous Product Solutions</b>					
PCs / Mobile Phones	870	.0 <b>840.0</b>	-30.0	683.3	+22.9
Hard Disk Drives	50	.0 82.2	+32.2	249.0	-67.0
Others	20	.0 17.7	-2.2	16.7	+6.2
Total	940	.0 940.0	- -	949.1	-1.0
Device Solutions					
LSI Devices	290	.0 290.0	-	390.3	-25.7
<b>Electronic Components, Others</b>	240	.0 240.0	-	197.3	+21.6
Total	<b>Y</b> 530	.0 530.0	- -	587.6	-9.8

#### Notes:

<sup>\*</sup> Net sales include intersegment sales.

<sup>\*\*</sup> On August 21, 2009, Fujitsu announced a revision to its consolidated earnings projections for fiscal 2009. The revision was made only to quarterly and annual projections for net income. Since the net sales and operating income projections were not revised, the segment projections above are the same as the projections announced on July 30, 2009 (announcement of first-quarter financial results).

<sup>\*\*\*</sup> Current forecast as of October 28, 2009.