

7. FY2009 First-Half Consolidated Geographic Segment Information

a. Net Sales and Operating Income

FY 2009 First-Half

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	1,398,131	466,643	142,860	178,988	2,186,622	-	2,186,622
Intersegment sales	169,756	8,218	10,019	108,902	296,895	(296,895)	-
Total net sales	1,567,887	474,861	152,879	287,890	2,483,517	(296,895)	2,186,622
Operating income (loss)	21,012	(16,759)	(1,061)	7,623	10,815	(29,061)	(18,246)

FY 2008 First-Half

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	1,692,946	332,754	201,828	226,254	2,453,782	-	2,453,782
Intersegment sales	257,311	5,031	10,412	172,568	445,322	(445,322)	-
Total net sales	1,950,257	337,785	212,240	398,822	2,899,104	(445,322)	2,453,782
Operating income (loss)	62,055	242	1,460	5,120	68,877	(30,335)	38,542

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA (Europe, Middle East and Africa)

UK, Germany, Spain, Finland, Sweden

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

b. Net Sales outside Japan by Customer's Geographic Location

FY 2009 First-Half

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	477,238	161,373	220,538	859,149
II. Consolidated net sales				2,186,622
III. Sales outside Japan as a ratio of total sales	21.8	7.4	10.1	39.3

FY 2008 First-Half

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	363,630	232,038	275,048	870,716
II. Consolidated net sales				2,453,782
III. Sales outside Japan as a ratio of total sales	14.8	9.5	11.2	35.5

Notes:

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** Principal countries and regions comprising the segments other than Japan:

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UK, Germany, Spain, Finland, Sweden

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

*** Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries and affiliates in regions and countries other than Japan.