

6. FY2009 First-Half Consolidated Business Segment Information

a. Net Sales* and Operating Income (1)

		Yen (Billions)		Change (%)	Adjusted Change(%)**
		1H FY 2009 (4/1/09~9/30/09)	1H FY 2008 (4/1/08~9/30/08)		
Technology Solutions					
Japan	Y	881.5	996.2	-11.5	-12
Overseas		540.8	528.6	+2.3	-6
Total		1,422.4	1,524.9	-6.7	-10
Operating income (loss):					
Services		32.1	51.2	-37.3	
[Operating income margin]		[2.8%]	[4.3%]		
System Platforms		(9.7)	6.1	-	
[Operating income margin]		[-3.6%]	[1.9%]		
Total operating income		22.3	57.3	-61.1	
[Operating income margin]		[1.6%]	[3.8%]		
Ubiquitous Product Solutions					
Japan		286.8	344.8	-16.8	-17
Overseas		186.8	176.6	+5.8	-30
Total		473.6	521.4	-9.2	-21
Operating income (loss)					
[Operating income margin]		3.0	8.8	-65.5	
		[0.6%]	[1.7%]		
Device Solutions					
Japan		150.2	213.8	-29.7	-37
Overseas		105.8	137.1	-22.8	-25
Total		256.1	350.9	-27.0	-32
Operating income (loss)					
[Operating income margin]		(17.1)	(7.3)	-	
		[-6.7%]	[-2.1%]		
Other Operations					
Japan		125.5	184.8	-32.1	-32
Overseas		54.1	75.8	-28.6	-21
Total		179.6	260.6	-31.1	-29
Operating income (loss)					
[Operating income margin]		0.6	7.7	-91.6	
		[0.4%]	[3.0%]		
Elimination and Corporate					
Sales		(145.2)	(204.2)	-	-
Operating income (loss)		(27.1)	(28.2)	-	
Total					
Japan		1,327.4	1,583.0	-16.1	-17
Overseas		859.1	870.7	-1.3	-14
Total		2,186.6	2,453.7	-10.9	-16
Operating income (loss)					
[Operating income margin]	Y	(18.2)	38.5	-	
		[-0.8%]	[1.6%]		

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first half of fiscal 2008 to translate the net sales outside Japan for the first half of fiscal 2009 into yen.

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Change (%)	Adjusted Change(%)**
		1H FY 2009 (4/1/09~9/30/09)	1H FY 2008 (4/1/08~9/30/08)		
Technology Solutions					
Services:					
Solutions / SI	Y	517.5	608.8	-15.0	-11
Infrastructure Services		609.5	573.6	+6.3	-4
Others		21.4	21.6	-1.3	-1
		1,148.5	1,204.1	-4.6	-8
System Platforms:					
System Products		135.9	154.0	-11.8	-23
Network Products		138.0	166.6	-17.2	-12
		273.9	320.7	-14.6	-17
Total		1,422.4	1,524.9	-6.7	-10
Ubiquitous Product Solutions					
PCs / Mobile Phones		384.8	358.6	+7.3	-14
Hard Disk Drives		82.2	152.5	-46.1	-38
Others		6.6	10.2	-35.2	-35
Total		473.6	521.4	-9.2	-21
Device Solutions					
LSI Devices		145.3	222.5	-34.7	-32
Electronic Components, Others		110.7	128.4	-13.8	-34
Total	Y	256.1	350.9	-27.0	-32

Notes:

* Net sales include intersegment sales.

** Adjusted change excludes the impact of business restructuring and currency exchange fluctuation. Regarding the impact of business restructuring, Fujitsu Technology Solutions (Holding) B.V. (previously Fujitsu Siemens Computers (Holding) B.V.) and FDK Corporation were converted into consolidated subsidiaries. The impact of the currency fluctuation was eliminated by using the US dollar, euro, British pound, Australian dollar and Korean won foreign exchange rates for the first half of fiscal 2008 to translate the net sales outside Japan for the first half of fiscal 2009 into yen.

c. Net Sales and Operating Income (2)

FY 2009 First-Half

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	1,384,662	433,339	233,765	134,856	2,186,622	-	2,186,622
Intersegment sales	37,783	40,358	22,357	44,768	145,266	(145,266)	-
Total net sales	1,422,445	473,697	256,122	179,624	2,331,888	(145,266)	2,186,622
Operating income (loss)	22,348	3,070	(17,167)	654	8,905	(27,151)	(18,246)

FY 2008 First-Half

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	1,474,035	461,422	325,764	192,561	2,453,782	-	2,453,782
Intersegment sales	50,886	60,026	25,219	68,109	204,240	(204,240)	-
Total net sales	1,524,921	521,448	350,983	260,670	2,658,022	(204,240)	2,453,782
Operating income (loss)	57,378	8,886	(7,313)	7,794	66,745	(28,203)	38,542

Notes:

* Business segments are defined based on the similarity of products and services, sales methods and other factors.

** The main products and services of each segment are listed below.

- (1)Technology Solutions Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
- (2)Ubiquitous Product Solutions Personal computers, mobile phones, hard disk drives and optical modules
- (3)Device Solutions LSI devices, electronic components (semiconductor packages, SAW devices, etc.), electromechanical parts (relays and connectors, etc.)
- (4)Other Operations Car audio and navigation products, electronic equipment for automobile control and mobile communications