

7. Full-Year Consolidated Geographic Segment Information

a. Net Sales and Operating Income

FY 2009 (4/1/09-3/31/10)

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	3,100,099	957,544	275,062	346,814	4,679,519	-	4,679,519
Intersegment sales	300,485	18,142	18,800	158,629	496,056	(496,056)	-
Total net sales	3,400,584	975,686	293,862	505,443	5,175,575	(496,056)	4,679,519
Operating income (loss)	166,357	(2,642)	1,830	12,996	178,541	(84,168)	94,373

FY 2008 (4/1/08-3/31/09)

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	3,370,276	603,771	346,500	372,444	4,692,991	-	4,692,991
Intersegment sales	419,694	9,075	18,761	283,574	731,104	(731,104)	-
Total net sales	3,789,970	612,846	365,261	656,018	5,424,095	(731,104)	4,692,991
Operating income (loss)	106,466	12,073	(1,351)	6,491	123,679	(54,907)	68,772

Notes:

- Geographic segments are defined based on geographical location and interconnectedness of business activities.
- Principal countries and regions comprising the segments other than Japan:
 - EMEA
(Europe, Middle East and Africa) UK, Germany, Spain, Finland, Sweden
 - The Americas
US, Canada
 - APAC (Asia-Pacific) & China
Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China
- FY2008: Some accounting standards have changed as explained in the Notes section, under the subheading "Significant Changes to Preparation of Financial Statements" ("Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" and "Changes in Accounting Standards for Completed Construction Revenue and Costs"). The effect of these changes on the segment sales is insignificant.

b. Net Sales outside Japan by Customer's Geographic Location

FY 2009 (4/1/09-3/31/10)

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	981,622	321,603	445,079	1,748,304
II. Consolidated net sales				4,679,519
III. Sales outside Japan as a ratio of total sales	21.0%	6.9%	9.5%	37.4%

FY 2008 (4/1/08-3/31/09)

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	657,073	391,443	451,370	1,499,886
II. Consolidated net sales				4,692,991
III. Sales outside Japan as a ratio of total sales	14.0%	8.4%	9.6%	32.0%

Notes:

- Geographic segments are defined based on geographical location and interconnectedness of business activities.
- Principal countries and regions comprising the segments other than Japan:
 - EMEA
(Europe, Middle East and Africa) UK, Germany, Spain, Finland, Sweden
 - The Americas
US, Canada
 - APAC (Asia-Pacific) & China
Australia, Singapore, Thailand, Taiwan, Korea, Vietnam, Philippines, China
- Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries in regions and countries other than Japan.
- FY2008: Some accounting standards have changed as explained in the Notes section, under the subheading "Significant Changes to Preparation of Financial Statements" ("Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" and "Changes in Accounting Standards for Completed Construction Revenue and Costs"). The effect of these changes on the segment sales is insignificant.