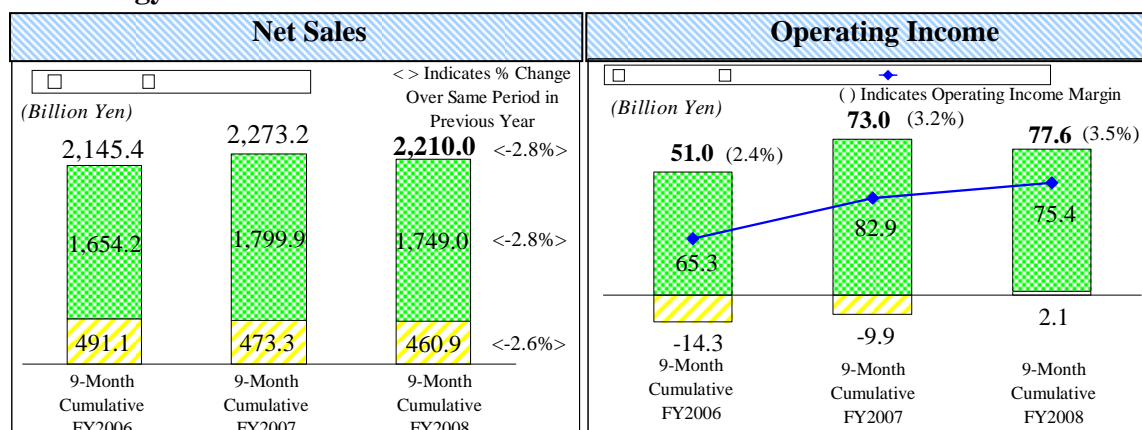


3. Results by Business Segment

Information on net sales (including intersegment sales) and operating income for the first nine months of fiscal 2008 broken out by business segment is presented below.

Technology Solutions



(Billion Yen)

	First 9 Months FY 2008	% Change from First 9 Months FY 2007
Net Sales	2,210.0	-2.8%
Japan	1,472.9	5.6%
Outside Japan	737.1	-16.1%

Third Quarter FY 2008	% Change from Third Quarter FY 2007
685.1	-10.5%
476.7	2.0%
208.4	-30.1%

	First 9 Months FY 2008	Change from First 9 Months FY 2007
Operating Income	77.6	4.6

Third Quarter FY 2008	Change from Third Quarter FY 2007
20.2	-14.0

Consolidated net sales in the Technology Solutions segment for the first nine months were 2,210.0 billion yen (US\$24,286 million), a 2.8% decrease from the comparable period last year. Sales in Japan rose by 5.6% on higher sales in the Services business, especially sales of systems integration services, as well as higher sales of router equipment to telecom carriers. Sales outside Japan declined 16.1%. Excluding the impact of yen appreciation, sales were essentially unchanged from the first nine months of fiscal 2007. A decline in sales of UNIX servers was offset by higher sales in the Services business, particularly to private-sector European customers.

Operating income for the segment was 77.6 billion yen (US\$853 million), an increase of 4.6 billion over the same period last year. Despite the upfront costs related to strengthening and expanding capabilities in the private-sector Services business and delays in generating cost efficiencies on the European continent, as well as the negative impact of yen appreciation, operating income increased as a result of higher cost efficiencies in the mobile phone base station business, higher sales of router equipment to telecom carriers, and both higher sales and greater cost efficiencies in the systems integration business in Japan.

(1) Services

(Billion Yen)

	First 9 Months FY 2008	% Change from First 9 Months FY 2007	Third Quarter FY 2008	% Change from Third Quarter FY 2007
Net Sales	1,749.0	-2.8%	544.8	-10.6%
Japan	1,146.9	4.8%	375.4	2.7%
Outside Japan	602.1	-14.7%	169.4	-30.6%

	First 9 Months FY 2008	Change from First 9 Months FY 2007	Third Quarter FY 2008	Change from Third Quarter FY 2007
Operating Income	75.4	-7.4	24.2	-10.5

Net sales in the Services sub-segment for the first nine months were 1,749.0 billion yen (US\$19,220 million), down 2.8% from the same period a year earlier. In Japan, sales increased by 4.8%, led by growth in sales of systems integration services, primarily to the public and healthcare sectors, and higher sales of outsourcing services. Sales outside Japan declined by 14.7%. Excluding the impact of yen appreciation, however, sales rose by 4%, primarily on higher sales to private-sector customers on the European continent.

Operating income for the Services sub-segment was 75.4 billion yen (US\$830 million), a decline of 7.4 billion yen compared to the same period last year. Excluding the impact of special factors, such as the higher amortization costs for unrecognized retirement benefit obligations and the impact of yen appreciation, operating income was essentially unchanged from the same period in the previous year. Upfront costs related to the private-sector business and delays in generating cost efficiencies on the European continent were offset by higher sales and improved cost efficiencies in the systems integration services business in Japan. Nevertheless, even excluding such factors as yen appreciation, operating income in the third quarter alone declined, primarily as the result of a deteriorating private-sector demand in Europe.

As part of our strategy to generate growth in business outside Japan, in October we reorganized our Group's North American solutions operations. US-based subsidiaries Fujitsu Consulting Holdings, Inc., Fujitsu Computer Systems Corporation and Fujitsu Transactions Solutions Inc. were brought together as subsidiaries of a newly established company, Fujitsu North America Holdings, Inc., with integrated management. Through this integration, we aim to unify sales and marketing activities, as well as promote management efficiencies and raise Fujitsu brand awareness in North America.

(2) System Platforms

(Billion Yen)

	First 9 Months FY 2008	% Change from First 9 Months FY 2007	Third Quarter FY 2008	% Change from Third Quarter FY 2007
Net Sales	460.9	-2.6%	140.2	-10.1%
Japan	326.0	8.3%	101.2	-0.7%
Outside Japan	134.9	-21.7%	38.9	-27.9%

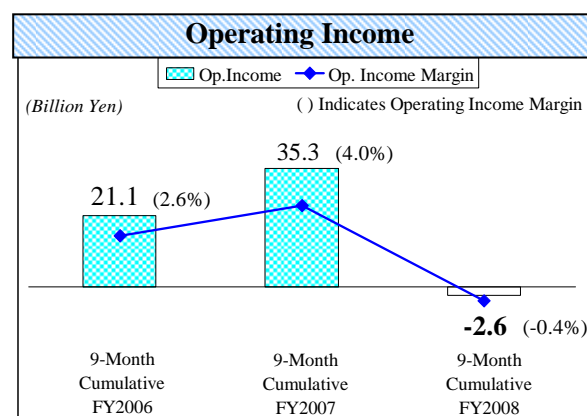
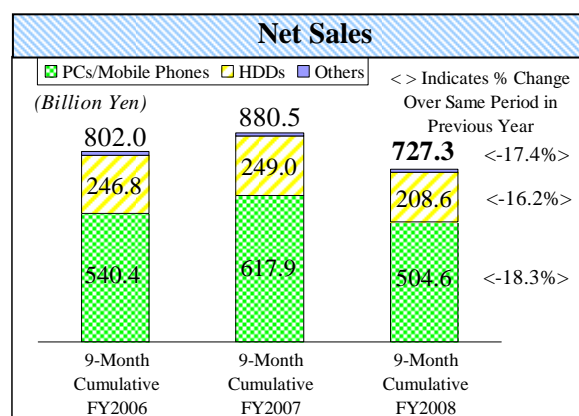
	First 9 Months FY 2008	Change from First 9 Months FY 2007	Third Quarter FY 2008	Change from Third Quarter FY 2007
Operating Income	2.1	12.0	-4.0	-3.4

Net sales in the System Platforms sub-segment for the first nine months were 460.9 billion yen (US\$5,066 million), a decline of 2.6% compared to the same period last year. In Japan, sales increased by 8.3% on higher sales of router equipment to telecom carriers and higher sales of servers. Sales outside Japan decreased by 21.7%, but excluding the impact of yen appreciation, sales declined by 11%. Sales of UNIX servers declined as a result of the deteriorating economic conditions in Europe and North America, and comparisons with last year also suffered because demand was temporarily bolstered in the same period last year by the launch of new server models.

Operating income was 2.1 billion yen (US\$23 million), an improvement of 12.0 billion yen from the 9.9-billion-yen loss posted during that period. Greater cost efficiencies in the mobile phone base station business and higher sales of router equipment to telecom carriers in Japan offset the impact of lower sales of UNIX servers outside Japan. For the third quarter, however, operating income declined by 3.4 billion yen in comparison with the same period in 2007, primarily as a result of deteriorating business conditions in North America.

Fujitsu and Siemens AG have reached an agreement under which Fujitsu will acquire Siemens's 50% share in their joint venture, Fujitsu Siemens Computers, effective April 1, 2009, making the company a wholly owned subsidiary of Fujitsu. Fujitsu intends to retain Fujitsu Siemens Computers's talented workforce in the EMEA (Europe, Middle East, Africa) region and to further strengthen its product development capabilities in order to advance the Group's global products strategy as well as to create a base that will support the expansion of the Group's global IT service business.

Ubiquitous Product Solutions



	First 9 Months FY 2008	% Change from First 9 Months FY 2007
Net Sales	727.3	-17.4%
Japan	485.9	-12.6%
Outside Japan	241.4	-25.6%

(Billion Yen)

Third Quarter FY 2008	% Change from Third Quarter FY 2007
205.9	-32.6%
141.1	-25.4%
64.8	-44.3%

	First 9 Months FY 2008	Change from First 9 Months FY 2007
Operating Income	-2.6	-37.9

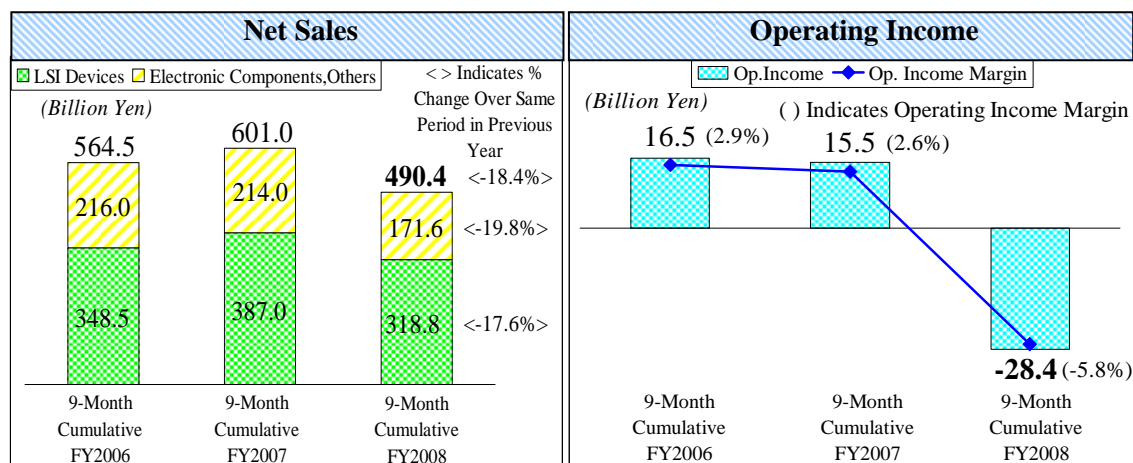
Third Quarter FY 2008	Change from Third Quarter FY 2007
-11.5	-25.0

Net sales in the Ubiquitous Product Solutions segment were 727.3 billion yen (US\$7,993 million), a decrease of 17.4% from the same period last year. Sales in Japan fell by 12.6%. Mobile phone sales declined as a result of a longer upgrade cycle. In addition, sales of PCs declined on intensified price competition and weaker corporate demand. Market conditions for the segment became increasingly severe during the year, with sales declines of 17.7% and 25.4% posted in the second and third quarters, respectively, after a 6.7% increase in the first quarter. Sales outside Japan decreased by 25.6%, though excluding the impact of yen appreciation, sales declined by 16%. These results reflect the impact of intensified competition in the global market for HDDs as well as in Europe's PC market.

The segment posted an operating loss of 2.6 billion yen (US\$29 million) for the first nine months, a significant deterioration of 37.9 billion in comparison with the same period in fiscal 2007. The main factors behind this deterioration were intensified competition in the PC and HDD markets as well as lower sales of mobile phones and higher costs associated with increasing their functionality. For the third quarter, the Ubiquitous Product Solutions posted an overall operating loss of 11.5 billion yen, representing a sharp deterioration in performance from the 8.8 billion yen in operating income posted for the first half of fiscal 2008. The main factors that contributed to this deterioration were higher costs associated with enhancing mobile phone handset functionality, intensified global competition in HDDs, and the impact of reductions in the production of HDD heads.

In January 2009, in view of the continuing losses in our HDD head operations at the Nagano Plant, we decided to discontinue the operations. We have posted a one-time, facilities-related impairment loss of 5.3 billion yen in connection with this measure.

Device Solutions



(Billion Yen)

	First 9 Months FY 2008	% Change from First 9 Months FY 2007
Net Sales	490.4	-18.4%
Japan	305.8	-22.4%
Outside Japan	184.6	-10.7%

Third Quarter FY 2008	% Change from Third Quarter FY 2007
139.4	-31.3%
91.9	-30.8%
47.4	-32.2%

	First 9 Months FY 2008	Change from First 9 Months FY 2007
Operating Income	-28.4	-44.0

Third Quarter FY 2008	Change from Third Quarter FY 2007
-21.1	-30.5

Net sales in Device Solutions for the first nine months were 490.4 billion yen (US\$5,390 million), a decrease of 18.4% compared to the first nine months of fiscal 2007. Sales in Japan declined by 22.4%. Although sales of 65nm logic devices increased, sales of 90nm logic devices and standard logic devices, primarily for digital home appliances and automotive applications, declined due to the impact of inventory adjustments. Deteriorating market conditions resulted in lower sales of Flash memory for mobile phones and of electronic components. Demand is becoming increasingly weak, with sales declines of 13.5%, 22.4% and 30.8% recorded in the first, second and third quarters, respectively. Sales outside Japan declined by 10.7%, though excluding the impact of yen appreciation, sales were essentially flat.

The segment posted an operating loss of 28.4 billion yen (US\$313 million) for the first nine months of fiscal 2008. Losses in logic LSI devices widened in the third quarter as a result of the impact of lower sales and capacity utilization rates, as demand declined late in the second half of the second quarter due to the economic slowdown. For electronic components as well, a sharp decrease in demand from the beginning of the third quarter as well as the impact of yen appreciation turned the sub-segment to an operating loss for the first nine months. In

comparison with the same period in fiscal 2007, overall operating income for the segment deteriorated sharply by 44.0 billion yen.

Taking into account the rapid deterioration in the market environment, we decided in January 2009 to improve the profitability of our LSI business by implementing urgent measures to reorganize our production facilities to accommodate lower demand and make our administration operations more efficient. We will consolidate the three existing 6-inch production lines into a single line and the four 8-inch lines into three lines. In addition, we will reduce overhead costs by consolidating overlapping administrative operations within our LSI business group. In conjunction with these measures, we are planning to reassign about 2,000 employees to other operations within the Fujitsu Group.