

7. Nine-Month Consolidated Geographic Segment Information

a. Net Sales and Operating Income

Nine Months Ended December 31, 2008

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination & Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,453,438	466,125	279,843	308,273	3,507,679	-	3,507,679
Intersegment sales	355,510	6,663	14,459	242,987	619,619	(619,619)	-
Total net sales	2,808,948	472,788	294,302	551,260	4,127,298	(619,619)	3,507,679
Operating income (loss)	44,754	1,638	1,021	8,310	55,723	(42,362)	13,361

Nine Months Ended December 31, 2007

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination & Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	2,549,732	578,531	335,805	343,949	3,808,017	-	3,808,017
Intersegment sales	427,255	7,282	15,514	297,977	748,028	(748,028)	-
Total net sales	2,976,987	585,813	351,319	641,926	4,556,045	(748,028)	3,808,017
Operating income (loss)	103,117	11,246	8,059	11,831	134,253	(43,658)	90,595

Notes:

- Geographic segments are defined based on geographical location and interconnectedness of business activities.
- Principal countries and regions comprising the segments other than Japan:
 - (1)EMEA
(Europe, Middle East and Africa) UK, Spain, Germany, Finland, Netherlands
 - (2)The Americas
US, Canada
 - (3)APAC (Asia-Pacific) & China
Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China
- There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements; Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each geographic segment shown above was insignificant.

b. Net Sales outside Japan by Customer's Geographic Location

Nine Months Ended December 31, 2008

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	510,483	316,837	374,244	1,201,564
II. Consolidated net sales				3,507,679
III. Sales outside Japan as a ratio of total sales	14.6%	9.0%	10.7%	34.3%

Nine Months Ended December 31, 2007

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	640,653	384,936	421,556	1,447,145
II. Consolidated net sales				3,808,017
III. Sales outside Japan as a ratio of total sales	16.8%	10.1%	11.1%	38.0%

Notes:

- Geographic segments are defined based on geographical location and interconnectedness of business activities.
- Principal countries and regions comprising the segments other than Japan:
 - EMEA
(Europe, Middle East and Africa) UK, Spain, Germany, Finland, Netherlands
 - The Americas
US, Canada
 - APAC (Asia-Pacific) & China
Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China
- Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries in regions and countries other than Japan.
- There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements; Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each geographic segment shown above was insignificant.