

## 6. Nine-Month Consolidated Business Segment Information

### a. Net Sales\* and Operating Income (1)

		Yen (Billions)			Excluding impact of changes in currency exchange rates
		FY 2008 (4/1/08~12/31/08)	FY 2007 (4/1/07~12/31/07)	Change (%)	Change (%)
Technology Solutions					
Japan	Y	1,472.9	1,394.8	+5.6	+6
Overseas		737.1	878.4	-16.1	+1
Total		2,210.0	2,273.2	-2.8	+4
Operating income (loss):					
Services		75.4	82.9	-9.0	
[Operating income margin]		[4.3%]	[4.6%]		
System Platforms		2.1	(9.9)	-	
[Operating income margin]		[0.5%]	[-2.1%]		
Total operating income		77.6	73.0	+6.3	
[Operating income margin]		[3.5%]	[3.2%]		
Ubiquitous Product Solutions					
Japan		485.9	556.2	-12.6	-13
Overseas		241.4	324.3	-25.6	-16
Total		727.3	880.5	-17.4	-14
Operating income (loss)		(2.6)	35.3	-	
[Operating income margin]		[-0.4%]	[4.0%]		
Device Solutions					
Japan		305.8	394.3	-22.4	-22
Overseas		184.6	206.6	-10.7	-0
Total		490.4	601.0	-18.4	-15
Operating income (loss)		(28.4)	15.5	-	
[Operating income margin]		[-5.8%]	[2.6%]		
Other Operations					
Japan		262.6	265.9	-1.2	-1
Overseas		103.2	123.2	-16.2	-11
Total		365.9	389.1	-6.0	-4
Operating income		8.1	10.3	-20.9	
[Operating income margin]		[2.2%]	[2.7%]		
Elimination and Corporate					
Sales		(286.1)	(336.0)	-	-
Operating income (loss)		(41.3)	(43.6)	-	
Total					
Japan		2,306.1	2,360.8	-2.3	-2
Overseas		1,201.5	1,447.1	-17.0	-3
Total		3,507.6	3,808.0	-7.9	-3
Operating income	Y	13.3	90.5	-85.3	
[Operating income margin]		[0.4%]	[2.4%]		

Note:

\*Net sales include intersegment sales.

## b. Net Sales\* by Principal Products and Services

		Yen (Billions)		Excluding impact of changes in currency exchange rates	
		FY 2008 (4/1/08~12/31/08)	FY 2007 (4/1/07~12/31/07)	Change (%)	Change (%)
<b>Technology Solutions</b>					
<b>Services:</b>					
Solutions / SI		882.0	872.9	+1.0	+4
Infrastructure Services		832.4	887.7	-6.2	+5
Others		34.6	39.1	-11.6	-12
		<u>1,749.0</u>	<u>1,799.9</u>	-2.8	+4
<b>System Platforms:</b>					
System Products	Y	219.9	241.8	-9.1	-7
Network Products		241.0	231.5	+4.1	+10
		<u>460.9</u>	<u>473.3</u>	-2.6	+1
<b>Total</b>		<u><u>2,210.0</u></u>	<u><u>2,273.2</u></u>	-2.8	+4
<b>Ubiquitous Product Solutions</b>					
PCs / Mobile Phones		504.6	617.9	-18.3	-17
Hard Disk Drives		208.6	249.0	-16.2	-7
Others		14.1	13.5	+4.1	+4
<b>Total</b>		<u><u>727.3</u></u>	<u><u>880.5</u></u>	-17.4	-14
<b>Device Solutions</b>					
LSI Devices		318.8	387.0	-17.6	-15
Electronic Components, Others		171.6	214.0	-19.8	-15
<b>Total</b>	Y	<u><u>490.4</u></u>	<u><u>601.0</u></u>	-18.4	-15

Notes:

\* Net sales include intersegment sales.

## c. Net Sales and Operating Income (2)

### Nine Months Ended December 31, 2008

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	2,138,754	643,528	454,366	271,031	3,507,679	-	3,507,679
Intersegment sales	71,307	83,871	36,104	94,897	286,179	(286,179)	-
<b>Total net sales</b>	<b>2,210,061</b>	<b>727,399</b>	<b>490,470</b>	<b>365,928</b>	<b>3,793,858</b>	<b>(286,179)</b>	<b>3,507,679</b>
<b>Operating income (loss)</b>	<b>77,606</b>	<b>(2,622)</b>	<b>(28,461)</b>	<b>8,192</b>	<b>54,715</b>	<b>(41,354)</b>	<b>13,361</b>

### Nine Months Ended December 31, 2007

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	2,187,514	786,898	557,165	276,440	3,808,017	-	3,808,017
Intersegment sales	85,770	93,673	43,850	112,711	336,004	(336,004)	-
<b>Total net sales</b>	<b>2,273,284</b>	<b>880,571</b>	<b>601,015</b>	<b>389,151</b>	<b>4,144,021</b>	<b>(336,004)</b>	<b>3,808,017</b>
<b>Operating income (loss)</b>	<b>73,002</b>	<b>35,307</b>	<b>15,591</b>	<b>10,350</b>	<b>134,250</b>	<b>(43,655)</b>	<b>90,595</b>

#### Notes:

- Business segments are defined based on the similarity of products and services, sales methods and other factors.
- The main products and services of each segment are listed below.
  - (1)Technology Solutions Systems integration services (system construction), consulting, custom terminal installation (ATMs, POS systems, etc.), outsourcing services (comprehensive management of information systems), network services (provision of network environment for information, systems as well as various network services), system support services (information system and network maintenance and monitoring services), information systems infrastructure construction and network construction, servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
  - (2)Ubiquitous Product Solutions Personal computers, mobile phones, hard disk drives and optical modules
  - (3)Device Solutions LSI devices (logic LSI, system memory), electronic components (semiconductor packages, SAW devices, etc.), relays and connectors, etc.
  - (4)Other Operations Audio and navigation equipment, electronic equipment for automobile control and printed circuit boards
- There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements; Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each business segment shown above was insignificant.