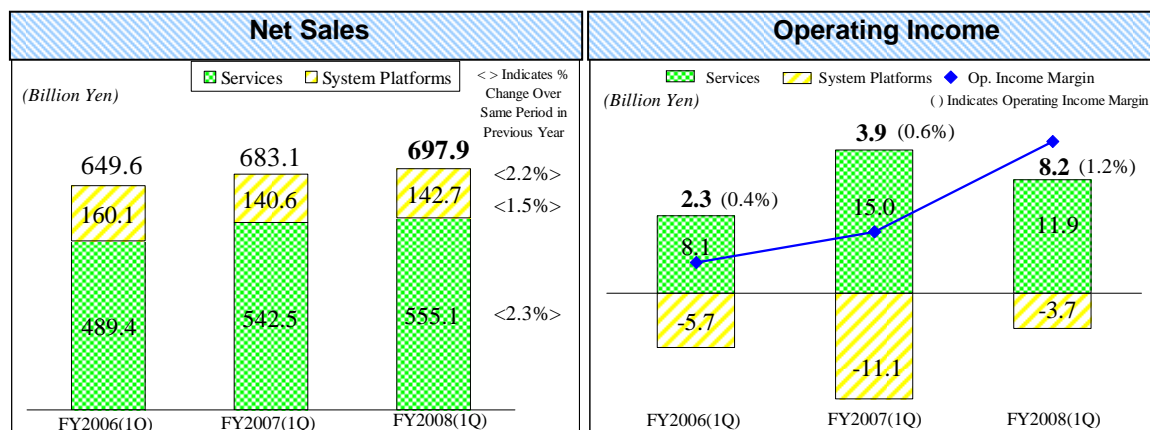


3. Results by Business Segment

Information on first-quarter consolidated net sales (including intersegment sales) and operating income broken out by business segment is presented below.

Technology Solutions



Consolidated net sales in this segment were 697.9 billion yen (US\$6,584 million), up 2.2% over the first quarter of fiscal 2007. Sales in Japan rose by 8.1% on higher sales in the Services business, particularly in systems integration, as well as higher sales of router equipment to telecom carriers and mobile phone base stations. Sales outside of Japan declined by 6.6%. Excluding the impact of yen appreciation, however, sales rose by 6% on higher sales in the Services business, particularly to private-sector European customers.

	First Quarter FY 2008 (Billion Yen)	Change vs. 1Q FY 2007
Net Sales	697.9	2.2%
Japan	440.8	8.1%
Outside Japan	257.0	-6.6%

Operating income for the segment was 8.2 billion yen (US\$77 million), an increase of 4.3 billion yen compared to the previous year's first quarter. Despite the upfront costs related to private-sector Services business in Europe and the expense of upfront strategic investments in Japan, operating income increased as a result of higher sales of mobile phone base stations and systems integration services.

(1) Services

Net sales in the Services sub-segment were 555.1 billion yen (US\$5,237 million), up 2.3% from the same period a year earlier. In Japan, sales increased by 7.3%, led by growth in sales of systems integration services, primarily to the public sector as well as the financial services and healthcare sectors, and the continued strength of outsourcing services. Sales outside of Japan declined by 4.8%. Excluding the impact of yen appreciation, however, sales rose by 7%, primarily on higher sales to private sector customers on the European continent.

	First Quarter FY 2008 (Billion Yen)	Change vs. 1Q FY 2007
Net Sales	555.1	2.3%
Japan	343.4	7.3%
Outside Japan	211.7	-4.8%

Operating income for the Services sub-segment was 11.9 billion yen (US\$112 million), a decrease of 3.1 billion yen compared to the same period last year. Despite the positive impact of

higher sales of system integration services in Japan and improved cost efficiencies, profitability declined as a result of the upfront costs related to private-sector business in Europe and increased upfront strategic investments in Japan.

(2) System Platforms

Net sales in the System Platforms sub-segment were 142.7 billion yen (US\$1,347 million), an increase of 1.5% over the first quarter of fiscal 2007. In Japan, sales increased by 11.0% on higher sales of mobile phone base stations, for which sales have recovered

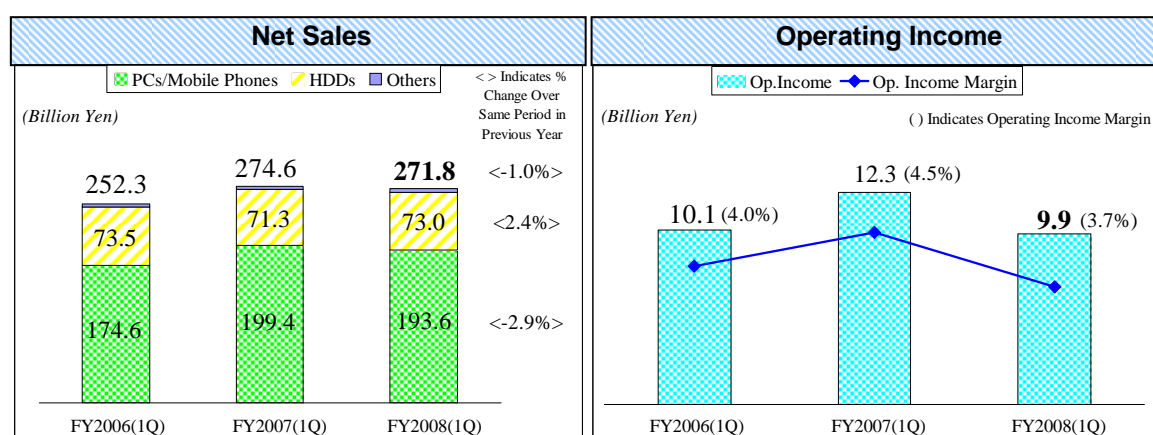
	First Quarter FY 2008 (Billion Yen)	Change vs. 1Q FY 2007
Net Sales	142.7	1.5%
Japan	97.3	11.0%
Outside Japan	45.3	-14.2%

since the second half of the previous fiscal year, and higher sales of router equipment to telecom carriers. Sales outside Japan decreased by 14.2%. Excluding the impact of yen appreciation, however, sales were essentially unchanged. Although sales of optical transmission systems increased in North America, sales of UNIX servers declined compared to last year's first quarter, when demand was temporarily bolstered by the launch of new server models.

Operating loss was 3.7 billion yen (US\$35 million), an improvement of 7.4 billion over the first quarter of the previous fiscal year. Despite the impact of a decline in the sales of UNIX servers, profitability improved because of cost efficiencies in the server business area and the benefit of higher sales of mobile phone base stations.

In July, Fujitsu reorganized its optical transmission systems business in Japan, transferring its manufacturing division and product development division for the Japanese market to its wholly owned subsidiary, Fujitsu Access Limited (renamed Fujitsu Telecom Networks Limited) in a simple absorption-type separation. By establishing through this reorganization a unified structure for the Fujitsu Group's optical transmission business in Japan that encompasses all phases, Fujitsu will accelerate the development and manufacture of high-quality products to offer its customers products that better respond to their needs.

Ubiquitous Product Solutions

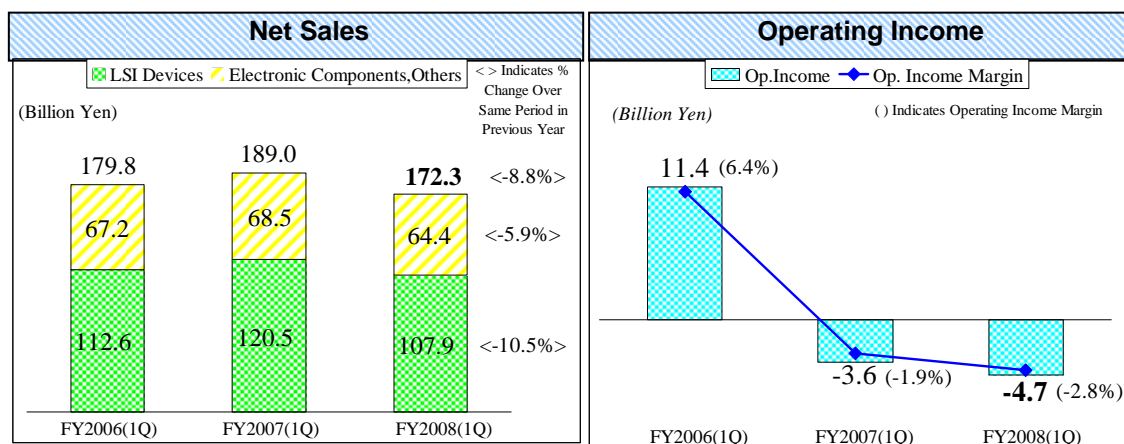


Net sales in the Ubiquitous Product Solutions segment were 271.8 billion yen (US\$2,564 million), a decrease of 1.0% compared to the same period in fiscal 2007. Sales in Japan rose by 6.7%. Mobile phone sales declined as a result of a lengthening of the upgrade cycle and because the level of demand in the first quarter of last year was especially high. Sales of PCs, however, increased, particularly to corporate customers. Ubiquitous product sales outside of Japan decreased by 14.5%. Even if the impact of yen appreciation is excluded, sales decreased by 8%, primarily as a result of the impact of intensified competition in Europe's PC market.

	First Quarter FY 2008 (Billion Yen)	Change vs. 1Q FY 2007
Net Sales	271.8	-1.0%
Japan	186.6	6.7%
Outside Japan	85.1	-14.5%

Operating income for Ubiquitous Product Solutions was 9.9 billion yen (US\$94 million), a decrease of 2.4 billion yen compared to last year's first quarter. Despite the impact of lower component costs for PCs and an improvement in our business for HDDs for notebook PCs as a result of expanded production of new perpendicular magnetic recording models from the latter part of fiscal 2007, operating income declined. The main factors were the continuing severe competitive landscape and the combination of lower sales of mobile phones and higher costs associated with increased functionality.

Device Solutions



Net sales in Device Solutions were 172.3 billion yen (US\$1,626 million), a decrease of 8.8% compared to the first quarter of fiscal 2007. Sales in Japan declined by 13.5% on sluggish sales of Flash memory and standard logic devices. Sales outside of Japan were essentially flat. Excluding the impact of yen appreciation, however, sales increased by 15% on strong sales of logic products, particularly in Asia.

The Device Solutions segment recognized an operating loss of 4.7 billion yen (US\$45 million), a deterioration of 1.1 billion yen compared to last year's first quarter. In the LSI business, in addition to

a seasonal decline in demand in Japan, the Iwate-Miyagi Nairiku Earthquake in mid-June forced the Iwate Plant to temporarily halt production of its standard technology products. As a result of these factors, LSI losses grew compared with the fourth quarter of fiscal 2007. A second earthquake hit the Iwate region in July, forcing the plant to temporarily halt production again.

	First Quarter FY 2008 (Billion Yen)	Change vs. 1Q FY 2007
Net Sales	172.3	-8.8%
Japan	107.4	-13.5%
Outside Japan	64.9	0.2%

Inspections to ascertain the extent of damage are ongoing. Despite the impact of the earthquakes, the profitability of our LSI business improved compared to the first quarter of fiscal 2007 on higher sales of 90/65nm advanced logic products and improved development cost efficiencies with the consolidation of the product development lines to the Mie Plant. Operating income in electronic components declined as a result of the impact of yen appreciation and intensified price competition.

In July, Fujitsu and Sun Microsystems, Inc. launched sales of an enhanced line of SPARC Enterprise servers, their co-branded UNIX servers. The new lineup boasts an 80% improvement in computing performance compared with previous models and an energy-efficient SPARC64 VII quad-core processor. The SPARC64 VII is produced on the 65nm line at our Mie Plant, where mass production is gradually being expanded. The Fujitsu Group is committed to enhancing the competitiveness of our products and leveraging our advanced semiconductor technologies to support the business of our customers.