

7. FY2008 First-Quarter Consolidated Geographic Segment Information

a. Net Sales and Operating Income

FY 2008 First-Quarter

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	804,080	164,329	100,741	108,129	1,177,279	-	1,177,279
Intersegment sales	122,504	2,291	4,932	81,165	210,892	(210,892)	-
Total net sales	926,584	166,620	105,673	189,294	1,388,171	(210,892)	1,177,279
Operating income	19,942	(1,405)	960	787	20,284	(14,472)	5,812

FY 2007 First-Quarter

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	776,082	179,207	108,583	102,928	1,166,800	-	1,166,800
Intersegment sales	128,075	2,321	4,325	86,259	220,980	(220,980)	-
Total net sales	904,157	181,528	112,908	189,187	1,387,780	(220,980)	1,166,800
Operating income	9,121	962	1,834	3,261	15,178	(12,231)	2,947

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA

(Europe, Middle East and Africa)

UK, Spain, Germany, Finland, Netherlands

(2)The Americas

US, Canada

(3)APAC

(Asia-Pacific) & China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

*** There were changes in accounting standards in the current consolidated reporting period, as explained on P. 26 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies, and Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each geographic segment shown above was insignificant.

b. Net Sales outside Japan by Customer's Geographic Location

FY 2008 First-Quarter

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	178,851	113,823	131,779	424,453
II. Consolidated net sales				1,177,279
III. Sales outside Japan as a ratio of total sales	15.2	9.7	11.2	36.1

FY 2007 First-Quarter

(Million yen)

	EMEA	The Americas	APAC & China	Total
I. Net sales outside Japan	194,814	123,662	129,492	447,968
II. Consolidated net sales				1,166,800
III. Sales outside Japan as a ratio of total sales	16.7	10.6	11.1	38.4

Notes:

* Geographic segments are defined based on geographical location and interconnectedness of business activities.

** Principal countries and regions comprising the segments other than Japan:

(1)EMEA

(Europe, Middle East and Africa)

UK, Spain, Germany, Finland, Netherlands

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific)

& China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

*** Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries and affiliates in regions and countries other than Japan.