

11. FY2008 Second-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income (1)

		Yen (Billions)		
		2Q FY 2008 (7/1/08~9/30/08)	2Q FY 2007 (7/1/07~9/30/07)	Change (%)
Technology Solutions				
Japan	Y	555.4	519.4	+6.9
Overseas		271.5	304.9	-10.9
Total		827.0	824.3	+0.3
Operating income:				
Services		39.3	33.0	+18.9
[Operating income margin]		[6.1%]	[5.1%]	
System Platforms		9.8	1.7	+457.4
[Operating income margin]		[5.5%]	[1.0%]	
Total operating income		49.1	34.8	+41.2
[Operating income margin]		[5.9%]	[4.2%]	
Ubiquitous Product Solutions				
Japan		158.1	192.1	-17.7
Overseas		91.4	108.2	-15.6
Total		249.5	300.4	-16.9
Operating income (loss)		(1.0)	9.4	-
[Operating income margin]		[-0.4%]	[3.1%]	
Device Solutions				
Japan		106.3	137.1	-22.4
Overseas		72.2	71.7	+0.7
Total		178.5	208.8	-14.5
Operating income (loss)		(2.5)	9.7	-
[Operating income margin]		[-1.4%]	[4.7%]	
Other Operations				
Japan		92.6	89.1	+4.0
Overseas		35.8	42.1	-14.8
Total		128.5	131.2	-2.1
Operating income		2.6	3.1	-17.4
[Operating income margin]		[2.0%]	[2.4%]	
Elimination				
Sales		(107.2)	(118.6)	-
Operating income		(15.4)	(16.1)	-
Total				
Japan		830.2	842.6	-1.5
Overseas		446.2	503.6	-11.4
Total		1,276.5	1,346.3	-5.2
Operating income	Y	32.7	40.9	-20.1
[Operating income margin]		[2.6%]	[3.0%]	

Note:

*Net sales include intersegment sales.

b. Net Sales* by Principal Products and Services

		Yen (Billions)		Assuming same exchange rates as 2Q FY2007	
		2Q FY 2008 (7/1/08~9/30/08)	2Q FY 2007 (7/1/07~9/30/07)	Change (%)	Change (%)**
Technology Solutions					
Services:					
	Y				
	Solutions / SI	336.0	321.8	+4.4	+5
	Infrastructure Services	299.3	311.4	-3.9	+3
	Others	13.6	14.4	-5.3	-5
		<u>649.0</u>	<u>647.6</u>	+0.2	+4
System Platforms:					
	System Products	89.9	91.2	-1.4	0
	Network Products	88.0	85.4	+3.0	+7
		<u>177.9</u>	<u>176.6</u>	+0.7	+4
	Total	<u><u>827.0</u></u>	<u><u>824.3</u></u>	+0.3	+4
Ubiquitous Product Solutions					
	PCs / Mobile Phones	165.0	207.4	-20.5	-19
	Hard Disk Drives	79.4	87.9	-9.6	-6
	Others	5.0	5.0	+1.1	+1
	Total	<u><u>249.5</u></u>	<u><u>300.4</u></u>	-16.9	-15
Device Solutions					
	LSI Devices	114.6	137.4	-16.6	-15
	Electronic Components, Others	63.9	71.4	-10.5	-6
	Total	<u><u>178.5</u></u>	<u><u>208.8</u></u>	-14.5	-12

Notes:

* Net sales include intersegment sales.

** Calculations using the same exchange rates as 2Q FY2007 are rough estimations.

c. Net Sales and Operating Income (2)

FY 2008 Second-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	800,360	218,172	164,433	93,538	1,276,503	-	1,276,503
Intersegment sales	26,652	31,419	14,153	34,991	107,215	(107,215)	-
Total net sales	827,012	249,591	178,586	128,529	1,383,718	(107,215)	1,276,503
Operating income (loss)	49,173	(1,090)	(2,527)	2,610	48,166	(15,436)	32,730

FY 2007 Second-Quarter

(Million yen)

	Technology Solutions	Ubiquitous Product Solutions	Device Solutions	Other Operations	Total	Elimination and Corporate	Consolidated
Net sales							
Sales to customers outside Fujitsu Group	793,649	268,106	192,821	91,737	1,346,313	-	1,346,313
Intersegment sales	30,690	32,345	16,077	39,522	118,634	(118,634)	-
Total net sales	824,339	300,451	208,898	131,259	1,464,947	(118,634)	1,346,313
Operating income	34,835	9,420	9,768	3,159	57,182	(16,197)	40,985

Notes:

* Business segments are defined based on the similarity of products and services, sales methods and other factors.

** The main products and services of each segment are listed below.

(1)Technology Solutions Systems integration services (system construction), consulting, custom terminal installation (ATMs, POS systems, etc.), outsourcing services (comprehensive management of information systems), network services (provision of network environment for information, systems as well as various network services), system support services (information system and network maintenance and monitoring services), information systems infrastructure construction and network construction, servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, mobile phone base stations

(2)Ubiquitous Product Solutions Personal computers, mobile phones, optical modules and hard disk drives

(3)Device Solutions LSI devices (logic LSI), electronic components (semiconductor packages, SAW devices, etc.), relays and connectors, etc.

(4)Other Operations Audio and navigation equipment, electronic equipment for automobile control and printed circuit boards

*** There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements; Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each business segment shown above was insignificant.