

## 7. FY2008 First-Half Consolidated Geographic Segment Information

### a. Net Sales and Operating Income

#### FY 2008 First-Half

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination & Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	1,692,946	332,754	201,828	226,254	2,453,782	-	2,453,782
Intersegment sales	257,311	5,031	10,412	172,568	445,322	(445,322)	-
<b>Total net sales</b>	<b>1,950,257</b>	<b>337,785</b>	<b>212,240</b>	<b>398,822</b>	<b>2,899,104</b>	<b>(445,322)</b>	<b>2,453,782</b>
<b>Operating income</b>	<b>62,055</b>	<b>242</b>	<b>1,460</b>	<b>5,120</b>	<b>68,877</b>	<b>(30,335)</b>	<b>38,542</b>

#### FY 2007 First-Half

(Million yen)

	Japan	EMEA	The Americas	APAC & China	Total	Elimination & Corporate	Consolidated
<b>Net sales</b>							
Sales to customers outside Fujitsu Group	1,683,151	380,340	226,788	222,834	2,513,113	-	2,513,113
Intersegment sales	283,568	5,189	10,601	193,247	492,605	(492,605)	-
<b>Total net sales</b>	<b>1,966,719</b>	<b>385,529</b>	<b>237,389</b>	<b>416,081</b>	<b>3,005,718</b>	<b>(492,605)</b>	<b>2,513,113</b>
<b>Operating income</b>	<b>56,574</b>	<b>4,589</b>	<b>4,994</b>	<b>6,937</b>	<b>73,094</b>	<b>(29,162)</b>	<b>43,932</b>

Notes:

\* Geographic segments are defined based on geographical location and interconnectedness of business activities.

\*\* Principal countries and regions comprising the segments other than Japan:

(1)EMEA

(Europe, Middle East and Africa)

UK, Spain, Germany, Finland, Netherlands

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

\*\*\* There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies, and Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each geographic segment shown above was insignificant.

## b. Net Sales outside Japan by Customer's Geographic Location

### FY 2008 First-Half

(Million yen)

	EMEA	The Americas	APAC & China	Total
<b>I. Net sales outside Japan</b>	363,630	232,038	275,048	870,716
<b>II. Consolidated net sales</b>				2,453,782
<b>III. Sales outside Japan as a ratio of total sales</b>	14.8%	9.5%	11.2%	35.5%

### FY 2007 First-Half

(Million yen)

	EMEA	The Americas	APAC & China	Total
<b>I. Net sales outside Japan</b>	416,826	260,243	274,537	951,606
<b>II. Consolidated net sales</b>				2,513,113
<b>III. Sales outside Japan as a ratio of total sales</b>	16.6%	10.4%	10.9%	37.9%

#### Notes:

\* Geographic segments are defined based on geographical location and interconnectedness of business activities.

\*\* Principal countries and regions comprising the segments other than Japan:

(1)EMEA

(Europe, Middle East and Africa)

UK, Spain, Germany, Finland, Netherlands

(2)The Americas

US, Canada

(3)APAC (Asia-Pacific) & China

Australia, Thailand, Vietnam, Philippines, Singapore, Korea, Taiwan, China

\*\*\* Net sales outside Japan represent sales of Fujitsu Ltd. and its consolidated subsidiaries and affiliates in regions and countries other than Japan.

\*\*\*\* There were changes in accounting standards in the current consolidated reporting period, as explained on P. 38 under "Changes in Accounting Policies, Practices and Presentation Methods" (Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements; Changes in Accounting Standards for Completed Construction Revenue and Costs). The effect of these changes on the financial results for each geographic segment shown above was insignificant.